



# Governor's Recommendation

## Fiscal Year 2009

Gregory A. Steinhoff, Director  
573/751-4770

**Book 2**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
FY 2009  
BUDGET**

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# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MO ARTS COUNCIL</b>									
<b>CORE</b>									
PERSONAL SERVICES									
DED COUNCIL ARTS FEDERAL OTHER	210,616	6.00	284,648	7.51	284,648	6.51	284,648	6.51	
MO ARTS COUNCIL TRUST	254,162	6.00	448,641	8.49	448,641	8.49	448,641	8.49	
TOTAL - PS	464,778	12.00	733,289	16.00	733,289	15.00	733,289	15.00	
EXPENSE & EQUIPMENT									
DED COUNCIL ARTS FEDERAL OTHER	732	0.00	28,205	0.00	28,205	0.00	28,205	0.00	
MO ARTS COUNCIL TRUST	119,248	0.00	368,426	0.00	368,426	0.00	368,426	0.00	
TOTAL - EE	119,980	0.00	396,631	0.00	396,631	0.00	396,631	0.00	
PROGRAM-SPECIFIC									
GENERAL REVENUE	485,000	0.00	500,000	0.00	500,000	0.00	500,000	0.00	
DED COUNCIL ARTS FEDERAL OTHER	307,092	0.00	666,494	0.00	666,494	0.00	366,494	0.00	
MO ARTS COUNCIL TRUST	2,465,907	0.00	6,387,072	0.00	6,387,072	0.00	6,387,072	0.00	
TOTAL - PD	3,257,999	0.00	7,553,566	0.00	7,553,566	0.00	7,253,566	0.00	
<b>TOTAL</b>	<b>3,842,757</b>	<b>12.00</b>	<b>8,683,486</b>	<b>16.00</b>	<b>8,683,486</b>	<b>15.00</b>	<b>8,383,486</b>	<b>15.00</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
DED COUNCIL ARTS FEDERAL OTHER	0	0.00	0	0.00	0	0.00	8,539	0.00	
MO ARTS COUNCIL TRUST	0	0.00	0	0.00	0	0.00	13,459	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	21,998	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>21,998</b>	<b>0.00</b>	
<b>MAC Trust Fund Increase - 1419009</b>									
PROGRAM-SPECIFIC									
MO ARTS COUNCIL TRUST	0	0.00	0	0.00	2,350,000	0.00	1,594,516	0.00	
TOTAL - PD	0	0.00	0	0.00	2,350,000	0.00	1,594,516	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,350,000</b>	<b>0.00</b>	<b>1,594,516</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$3,842,757</b>	<b>12.00</b>	<b>\$8,683,486</b>	<b>16.00</b>	<b>\$11,033,486</b>	<b>15.00</b>	<b>\$10,000,000</b>	<b>15.00</b>	

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42340C</b>				
<b>Division: Missouri Arts Council</b>									
<b>Core: Missouri Arts Council</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2009 Budget Request</b>					<b>FY 2009 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	284,648	448,641	733,289	PS	0	284,648	448,641	733,289
EE	0	28,205	368,426	396,631	EE	0	28,205	368,426	396,631
PSD	500,000	666,494	6,387,072	7,553,566	PSD	500,000	366,494	6,387,072	7,253,566
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>500,000</b>	<b>979,347</b>	<b>7,204,139</b>	<b>8,683,486</b>	<b>Total</b>	<b>500,000</b>	<b>679,347</b>	<b>7,204,139</b>	<b>8,383,486</b>
FTE	0.00	6.51	8.49	15.00	FTE	0.00	6.51	8.49	15.00
<b>Est. Fringe</b>	0	141,641	223,244	364,885	<b>Est. Fringe</b>	0	141,641	223,244	364,885
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:	Missouri Arts Council Trust Fund (0262)				Other Funds:	Missouri Arts Council Trust Fund (0262)			
Notes:	Requires a GR transfer to MAC Trust Fund (0262)					Requires a GR transfer to MAC Trust Fund (0262)			
<b>2. CORE DESCRIPTION</b>									
<p>The Missouri Arts Council provides matching grants to Missouri non-profit, tax-exempt organizations. MAC encourages and stimulates the growth, development, and appreciation of the arts in Missouri by funding quality arts programming. Grant categories include: arts education, arts services, community arts, and discipline programs (i.e. dance, theater, music, festivals, etc.). Applicants must demonstrate that their art projects have high artistic quality and that the organization has sound administration and financial management skills. Applicants include but are not limited to: arts organizations; community arts agencies; K-12 schools; colleges and universities; art museums, city agencies and chambers of commerce that present art to their communities. Funding recommendations are made by advisory panels of Missouri citizens. Their review criteria are based on - artistic excellence, community involvement, management ability, and diversity of the audience served. All MAC-supported activities must be open and accessible to the general public. The \$500,000 in General Revenue represents 9% of MAC's total program funding. Federal dollars fund 10% of MAC's programs. The MAC Trust Fund provides funding for 81% of MAC's programs and 100% of MAC'S operations. This core decision item establishes the spending authority for the fund (Missouri Arts Council Trust Fund).</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Arts Council Programs									

# CORE DECISION ITEM

Department: Economic Development

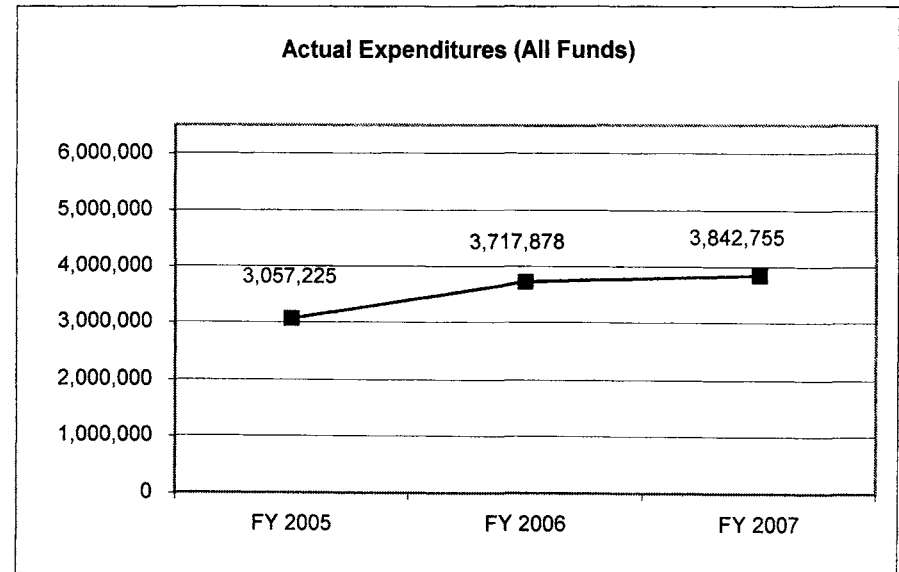
Budget Unit 42340C

Division: Missouri Arts Council

Core: Missouri Arts Council

## 4. FINANCIAL HISTORY

	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Current Yr.
Appropriation (All Funds)	6,160,407	6,143,707	6,162,127	8,683,486
Less Reverted (All Funds)	(50,181)	(15,000)	(15,000)	N/A
Budget Authority (All Funds)	6,110,226	6,128,707	6,147,127	N/A
Actual Expenditures (All Funds)	3,057,225	3,717,878	3,842,755	N/A
Unexpended (All Funds)	3,053,001	2,410,829	2,304,372	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	496,691	471,448	452,617	N/A
Other	2,556,310	1,939,381	1,851,755	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

(1) (2) (3) - The lapse in Federal money is due to vacant federal spending authority.

(1) (2) (3) - The lapse in "Other" fund is due to money not being spent by MAC in order to preserve the Missouri Arts Council Trust Fund.

**CORE RECONCILIATION DETAIL**

**STATE**

**MO ARTS COUNCIL**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>								
		PS	16.00	0	284,648	448,641	733,289	
		EE	0.00	0	28,205	368,426	396,631	
		PD	0.00	500,000	666,494	6,387,072	7,553,566	
		<b>Total</b>	<b>16.00</b>	<b>500,000</b>	<b>979,347</b>	<b>7,204,139</b>	<b>8,683,486</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	1445 4357	PS	(1.00)	0	0	0	0	FTE Core Cut
<b>NET DEPARTMENT CHANGES</b>			<b>(1.00)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	15.00	0	284,648	448,641	733,289	
		EE	0.00	0	28,205	368,426	396,631	
		PD	0.00	500,000	666,494	6,387,072	7,553,566	
		<b>Total</b>	<b>15.00</b>	<b>500,000</b>	<b>979,347</b>	<b>7,204,139</b>	<b>8,683,486</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	2684 2188	PD	0.00	0	(300,000)	0	(300,000)	
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>(300,000)</b>	<b>0</b>	<b>(300,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	15.00	0	284,648	448,641	733,289	
		EE	0.00	0	28,205	368,426	396,631	
		PD	0.00	500,000	366,494	6,387,072	7,253,566	
		<b>Total</b>	<b>15.00</b>	<b>500,000</b>	<b>679,347</b>	<b>7,204,139</b>	<b>8,383,486</b>	



**DECISION ITEM DETAIL**

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ARTS COUNCIL</b>								
<b>CORE</b>								
SR OFC SUPPORT ASST (STENO)	26,406	1.00	27,522	1.00	27,522	1.00	27,522	1.00
OFFICE SUPPORT ASST (KEYBRD)	21,627	1.00	49,813	2.00	25,000	1.00	25,000	1.00
ACCOUNT CLERK II	23,877	1.00	29,603	1.00	29,603	1.00	29,603	1.00
ACCOUNTANT II	43,275	1.00	45,072	1.00	45,072	1.00	45,072	1.00
EXECUTIVE I	36,422	1.00	38,002	1.00	38,002	1.00	38,002	1.00
ARTS COUNCIL PRGM SPEC I	29,489	0.88	106,814	3.00	0	0.00	0	0.00
ARTS COUNCIL PRGM SPEC II	154,721	4.12	162,797	4.00	309,611	7.00	309,611	7.00
DIVISION DIRECTOR	75,798	1.00	79,269	1.00	79,269	1.00	79,269	1.00
DESIGNATED PRINCIPAL ASST DIV	53,163	1.00	194,397	2.00	179,210	2.00	179,210	2.00
<b>TOTAL - PS</b>	<b>464,778</b>	<b>12.00</b>	<b>733,289</b>	<b>16.00</b>	<b>733,289</b>	<b>15.00</b>	<b>733,289</b>	<b>15.00</b>
TRAVEL, IN-STATE	6,355	0.00	31,050	0.00	31,050	0.00	31,050	0.00
TRAVEL, OUT-OF-STATE	4,790	0.00	11,000	0.00	11,000	0.00	11,000	0.00
SUPPLIES	13,043	0.00	41,668	0.00	41,668	0.00	41,668	0.00
PROFESSIONAL DEVELOPMENT	14,485	0.00	19,000	0.00	19,000	0.00	19,000	0.00
COMMUNICATION SERV & SUPP	11,825	0.00	14,397	0.00	14,397	0.00	14,397	0.00
PROFESSIONAL SERVICES	54,407	0.00	233,433	0.00	233,433	0.00	233,433	0.00
M&R SERVICES	5,095	0.00	9,725	0.00	9,725	0.00	9,725	0.00
OFFICE EQUIPMENT	7,053	0.00	7,500	0.00	7,500	0.00	7,500	0.00
OTHER EQUIPMENT	912	0.00	900	0.00	900	0.00	900	0.00
REAL PROPERTY RENTALS & LEASES	200	0.00	0	0.00	0	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	154	0.00	758	0.00	758	0.00	758	0.00
MISCELLANEOUS EXPENSES	1,661	0.00	27,000	0.00	27,000	0.00	27,000	0.00
REBILLABLE EXPENSES	0	0.00	200	0.00	200	0.00	200	0.00
<b>TOTAL - EE</b>	<b>119,980</b>	<b>0.00</b>	<b>396,631</b>	<b>0.00</b>	<b>396,631</b>	<b>0.00</b>	<b>396,631</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	3,257,999	0.00	7,553,566	0.00	7,553,566	0.00	7,253,566	0.00
<b>TOTAL - PD</b>	<b>3,257,999</b>	<b>0.00</b>	<b>7,553,566</b>	<b>0.00</b>	<b>7,553,566</b>	<b>0.00</b>	<b>7,253,566</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,842,757</b>	<b>12.00</b>	<b>\$8,683,486</b>	<b>16.00</b>	<b>\$8,683,486</b>	<b>15.00</b>	<b>\$8,383,486</b>	<b>15.00</b>
<b>GENERAL REVENUE</b>	<b>\$485,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>	<b>\$500,000</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$518,440</b>	<b>6.00</b>	<b>\$979,347</b>	<b>7.51</b>	<b>\$979,347</b>	<b>6.51</b>	<b>\$679,347</b>	<b>6.51</b>
<b>OTHER FUNDS</b>	<b>\$2,839,317</b>	<b>6.00</b>	<b>\$7,204,139</b>	<b>8.49</b>	<b>\$7,204,139</b>	<b>8.49</b>	<b>\$7,204,139</b>	<b>8.49</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Arts Council Programs**

**Program is found in the following core budget(s): Missouri Arts Council**

**1. What does this program do?**

Arts Council Programs fund over 440 Missouri tax-exempt, non-profit organizations in over 100 communities for their arts programming. All grants must be matched at a minimum of 1:1. MAC grants serve every Missouri Senate district and 68% of the House districts. Since MAC receives \$500,00 in General Revenue, the vast majority of our programs and all of our operations are funded from the Missouri Arts Council Trust Fund.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 185.010 - 185.100 RSMo; Section 143.183 RSMo.

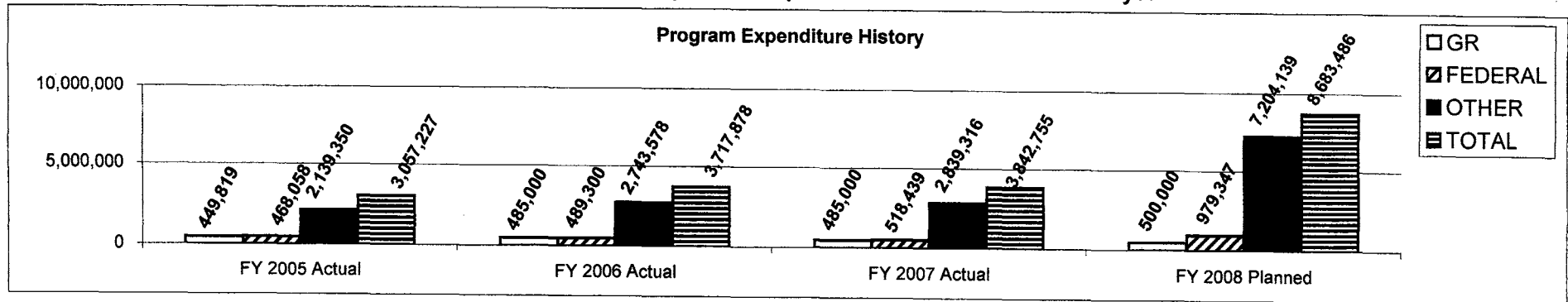
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

The original source of funds is from the non-resident professional athletes and entertainers tax as mandated in 143.183, RSMo. The amount provided in "Other" is MAC Trust Spending Authority. The transfer needed for this is from General Revenue to Missouri Arts Council Trust Fund (0262).

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Arts Council Programs**

**Program is found in the following core budget(s): Missouri Arts Council**

**7a. Provide an effectiveness measure.**

1 % of Applications Funded	2005 Actuals	2006 Actuals	2007 Actuals	2008 Projected	2009 Projected	2010 Projected
Applications Received	477	474	466	480	500	520
Applications Funded	456	445	448	460	480	500
% of Applications Funded	96%	94%	96%	96%	96%	96%

MAC is one of the nation's leaders in total funding % of applications

**2 Number of Legislative Districts Funded**

	2005 Actuals	2006 Actuals	2007 Actuals	2008 Projected	2009 Projected	2010 Projected
Legislative Districts with Funding	113	116	111	125	130	140
% of Legislative Districts Funded	69%	71%	68%	77%	80%	86%
Legislative Districts	163	163	163	163	163	163

**7b. Provide an efficiency measure.**

Total Operating Expenses vs Total Expenses (in millions)

	2005 Actuals	2006 Actuals	2007 Actuals	2008 Projected	2009 Projected	2010 Projected
Operating Expenses	0.932	0.881	0.849	1.021	1.100	1.130
Program Expenses (1)	2.366	3.101	3.981	7.184	10.300	10.500
Total Expenses	3.298	3.982	4.83	8.205	11.4	11.63
% of Operating/Total	28.26%	22.12%	17.58%	12.44%	9.65%	9.72%
National Average (2)	30%	30%	30%	30%	30%	30%

(1) Program Expenses includes MAC Programs, Capital Incentive Program, and pass-through funds to the Missouri Humanities Council and the Missouri Public Broadcasting Corporation

(2) National Average determined by the National Assembly of State Arts Agencies (NASAA), Washington D.C. and covers 50 State Arts Agencies

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Arts Council Programs**

**Program is found in the following core budget(s): Missouri Arts Council**

**7c. Provide the number of clients/individuals served, if applicable.**

	2005	2006	2007	2008	2009	2010
	Actuals	Actuals	Actuals	Projected	Projected	Projected
Number of People Benefiting (1)	8.3	8.2	7.9	7.7	8.2	8.7
Communities Served	105	107	101	107	115	122
Events Held	9,004	10,026	10,000	10,050	10,100	10,150

(1) In millions

**7d. Provide a customer satisfaction measure, if available.**

% of Grantees Request Amounts Funded (1) (2)

	2005	2006	2007	2008	2009	2010
	Actuals	Actuals	Actuals	Projected	Projected	Projected
Requested Amounts (3)	\$ 6.234	\$ 6.791	\$ 7.167	\$ 8.800	\$ 9.100	\$ 9.300
Funded Amounts (3)	\$ 2.448	\$ 2.592	\$ 2.656	\$ 5.037	\$ 7.000	\$ 7.500
% of Funding to Requests	39.3%	38.2%	37.1%	57.2%	76.9%	80.6%

(1) MAC programs only; does not include CIP or pass-through funding

(2) This measure is important because the higher the % of requested amounts funded, the more funding the organizations receive, which leads to greater overall satisfaction

(3) In millions

**NEW DECISION ITEM**  
**RANK: 11 OF 17**

**Department: Economic Development**  
**Division: Missouri Arts Council**  
**DI Name: MAC Trust Fund Increase** **DI#1419009**

**Budget Unit 42340C**

**1. AMOUNT OF REQUEST**

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	2,350,000	2,350,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>2,350,000</b>	<b>2,350,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: MAC Trust Fund (0262)

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,594,516	1,594,516
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1,594,516</b>	<b>1,594,516</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: MAC Trust Fund (0262)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Spending authority increase only	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

MAC is requesting increased spending authority for the MAC Trust Fund (0262) in the amount of \$2,350,000. MAC is requesting a new funding transfer into this fund of \$4,350,000 which represents a portion of the Non-Resident Professional Athlete and Entertainers' Tax in accordance with Section 143.183, RSMo. Of this requested \$4.35 million increase, \$2.0 million will be used to increase the MAC Trust Fund's corpus. The remaining \$2.35 million will be used to increase funding to existing MAC programs; provide grants to un-funded and under-funded Legislative Districts; and to provide capacity building and technical assistance grants to small and mid-size non-profit arts organizations.

**NEW DECISION ITEM**

RANK: 11 OF 17

Department: Economic Development

Budget Unit 42340C

Division: Missouri Arts Council

DI Name: MAC Trust Fund Increase

DI#1419009

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

MAC is requesting a \$2,350,000 spending authority increase for programs identified above.

Funding source is the Non-Resident Professional Athlete and Entertainers' Tax in accordance with Section 143.183, RSMo.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions					2,350,000		2,350,000		
<b>Total PSD</b>	0		0		2,350,000		2,350,000		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	2,350,000	0.0	2,350,000	0.0	0

NEW DECISION ITEM  
RANK: 11 OF 17

Department: Economic Development					Budget Unit <u>42340C</u>				
Division: Missouri Arts Council									
DI Name: MAC Trust Fund Increase					DI#1419009				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					1,594,516		1,594,516		
Total PSD	0		0		1,594,516		1,594,516		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	1,594,516	0.0	1,594,516	0.0	0

NEW DECISION ITEM  
RANK: 11 OF 17

Department: Economic Development	Budget Unit <u>42340C</u>
Division: Missouri Arts Council	
DI Name: MAC Trust Fund Increase	DI#1419009

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

	FY07	FY08	FY09
Arts Jobs	5,011	5,050	5,100
Salary/Fees (1)	111.1 \$	118.0 \$	125.0
Inc Tax Rev (2)	3.33 \$	3.54 \$	3.75

(1) Salary and Artist Fees and tax revenue generated in millions

(2) Approximate taxes paid from salaries and artist fees

**6b. Provide an efficiency measure.**

Reduce Operating Expenses to Total Expense %

	FY07 (1)	FY08(2)	FY09 (2)
Operating Costs (4)	0.85	1.02	1.10
Program Costs	3.98	7.18	9.48
Total Expenses (4)	4.83	8.20	10.58
Oper to Total Exp %	17.60%	12.44%	10.40%
National Average (3)	30%	N/A	N/A

(1) Actual; (2) Projected; (3) Nat'l Assembly of State

Arts Agencies, Wash. DC; (4) in millions

**6c. Provide the number of clients/individuals served, if applicable.**

	FY07 (1)	FY08 (1)	FY09 (1)
Attendees (2)	7.9m	8.1m	8.4m
No. of Grantees	448	460	480
Communities Served	101	107	115
Events Held	10,000	10,050	10,100

(1) FY06 - Actual; FYs 07 & 08 are Projected; (2) Missouri Public Broadcasting numbers are not included

**6d. Provide a customer satisfaction measure, if available.**

N/A



**NEW DECISION ITEM**  
**RANK: 11 OF 17**

<b>Department: Economic Development</b>	<b>Budget Unit 42340C</b>
<b>Division: Missouri Arts Council</b>	
<b>DI Name: MAC Trust Fund Increase</b>	<b>DI#1419009</b>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Missouri Arts Council programs are designed to:

- a. Leverage private dollars with public dollars to generate financial support for arts programming and to improve the quality of life.
- b. Grow Missouri's economy through attraction and retention of for-profit businesses targeted by the State and nonprofit organizations that offer arts programming.
- c. Foster quality arts programming statewide.
- d. Conduct workshops (grant writing, arts in education, artists with disabilities, and festivals) in many communities throughout the state.
- e. Encourage support of Missouri artists.
- f. Recognize, value, and encourage artistic activities in Missouri's rural, urban, and suburban communities.
- g. Celebrate all of Missouri's diverse cultures and ethnic peoples.

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ARTS COUNCIL</b>								
<b>MAC Trust Fund Increase - 1419009</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	2,350,000	0.00	1,594,516	0.00
TOTAL - PD	0	0.00	0	0.00	2,350,000	0.00	1,594,516	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,350,000</b>	<b>0.00</b>	<b>\$1,594,516</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$2,350,000	0.00	\$1,594,516	0.00

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>ARTS COUNCIL-TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	3,201,000	0.00	7,800,000	0.00	7,800,000	0.00	7,800,000	0.00	
TOTAL - TRF	3,201,000	0.00	7,800,000	0.00	7,800,000	0.00	7,800,000	0.00	
<b>TOTAL</b>	<b>3,201,000</b>	<b>0.00</b>	<b>7,800,000</b>	<b>0.00</b>	<b>7,800,000</b>	<b>0.00</b>	<b>7,800,000</b>	<b>0.00</b>	
<b>MAC Trust Fund Transfer Inc - 1419010</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	4,350,000	0.00	6,780,000	0.00	
TOTAL - TRF	0	0.00	0	0.00	4,350,000	0.00	6,780,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,350,000</b>	<b>0.00</b>	<b>6,780,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$3,201,000</b>	<b>0.00</b>	<b>\$7,800,000</b>	<b>0.00</b>	<b>\$12,150,000</b>	<b>0.00</b>	<b>\$14,580,000</b>	<b>0.00</b>	

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Missouri State Council on the Arts  
 Core: Missouri Arts Council Trust Fund Transfer

Budget Unit 42350C

## 1. CORE FINANCIAL SUMMARY

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	7,800,000	0	0	7,800,000
Total	7,800,000	0	0	7,800,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	7,800,000	0	0	7,800,000
Total	7,800,000	0	0	7,800,000
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding to a majority of Missouri Arts Council (MAC) programs, as well as funding for MAC's entire operating budget. The Missouri Arts Council provides matching grants to Missouri non-profit, tax-exempt organizations. MAC encourages and stimulates the growth, development, and appreciation of the arts in Missouri by funding quality arts programming. Since FY2004, the Missouri Arts Council Trust Fund has sustained most of the MAC's programs and operations. For FY 2008, MAC is scheduled to receive a \$7.8 million transfer into the MAC Trust Fund, of which, \$4.5 million is increased funding. Of the \$4.5 million increase, \$2.0 million will be used to build the Trust Fund's corpus. The remaining funds will be used for existing programs and operations as well as new initiatives, such as Art Builds Communities, providing arts programming in unfunded Legislative Districts, and in the Governor's DREAM communities to increase overall economic growth. The MAC Trust Fund currently funds 81% of MAC's programs and 100% of MAC's operations. This transfer represents a share of the Non-Resident Professional Athletes and Entertainers Tax as mandated in Section 143.183, RSMo.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Arts Council Trust Fund Transfer

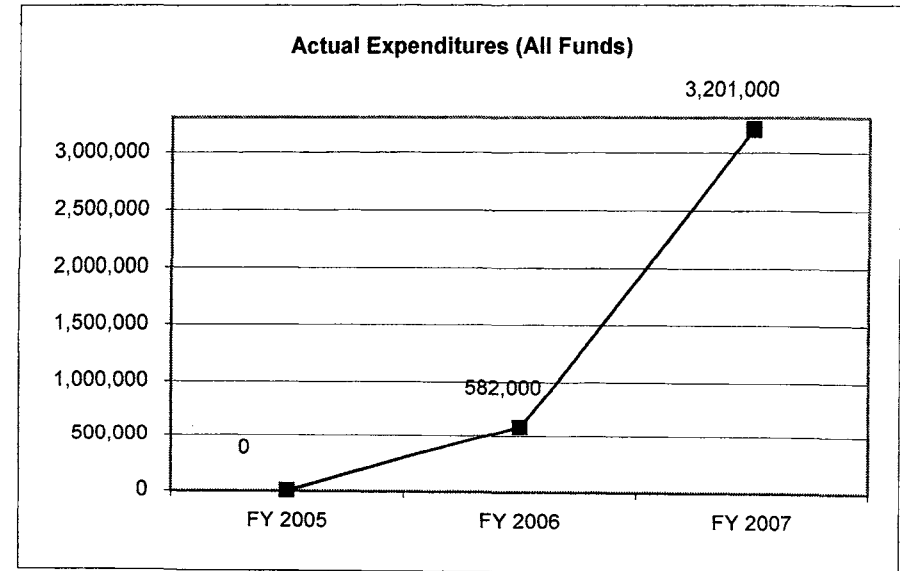
# **CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Missouri State Council on the Arts**  
**Core: Missouri Arts Council Trust Fund Transfer**

**Budget Unit 42350C**

## **4. FINANCIAL HISTORY**

	<b>FY 2005 Actual</b>	<b>FY 2006 Actual</b>	<b>FY 2007 Actual</b>	<b>FY 2008 Current Yr.</b>
Appropriation (All Funds)	0	600,000	3,300,000	7,800,000
Less Reverted (All Funds)	0	(18,000)	(99,000)	N/A
Budget Authority (All Funds)	0	582,000	3,201,000	N/A
Actual Expenditures (All Funds)	0	582,000	3,201,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

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**CORE RECONCILIATION DETAIL**

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**STATE****ARTS COUNCIL-TRANSFER**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	7,800,000	0	0	7,800,000	
	<b>Total</b>	<b>0.00</b>	<b>7,800,000</b>	<b>0</b>	<b>0</b>	<b>7,800,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	7,800,000	0	0	7,800,000	
	<b>Total</b>	<b>0.00</b>	<b>7,800,000</b>	<b>0</b>	<b>0</b>	<b>7,800,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	7,800,000	0	0	7,800,000	
	<b>Total</b>	<b>0.00</b>	<b>7,800,000</b>	<b>0</b>	<b>0</b>	<b>7,800,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
ARTS COUNCIL-TRANSFER								
CORE								
FUND TRANSFERS	3,201,000	0.00	7,800,000	0.00	7,800,000	0.00	7,800,000	0.00
TOTAL - TRF	3,201,000	0.00	7,800,000	0.00	7,800,000	0.00	7,800,000	0.00
GRAND TOTAL	\$3,201,000	0.00	\$7,800,000	0.00	\$7,800,000	0.00	\$7,800,000	0.00
GENERAL REVENUE	\$3,201,000	0.00	\$7,800,000	0.00	\$7,800,000	0.00	\$7,800,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Arts Council Trust Fund Transfer**

**Program is found in the following core budget(s): Missouri Arts Council Trust Fund Transfer**

### 1. What does this program do?

For FY2008, MAC is scheduled to receive \$7.8 million into this Trust Fund. This transfer represents a share of the Non-Resident Professional Athletes and Entertainers Tax as mandated in Section 143.183, RSMo. Since the Missouri Arts Council received only \$500,000 in General Revenue, the Missouri Arts Council Trust Fund continues to support most of the Missouri Arts Council's programs and administration (\$5 million) as well as the Trust's Capital Incentive Program (CIP) (\$600,000). The CIP (Capital Incentive Program) provides annual support to the 25 arts organizations that raised endowment funds or built and renovated facilities for arts performances or exhibitions. Funding from the Missouri Arts Council Trust Fund leveraged \$26 million in private support for the participating arts organizations for their endowments or building projects.

MAC funds over 440 Missouri tax-exempt organizations in over 100 communities for their art programming. MAC grants serve every Missouri Senate district and 68% of the House districts. Our grantees produced over 10,000 arts events attended by approximately 7.9 million people. MAC grantee organizations generated \$71 million in operating income; provided over 5,000 full and part-time jobs; hired over 41,000 artists; and paid \$111 million in salaries, which generated about \$3.3 million in state tax revenues. Over 32,500 Missourians volunteered a total of 719,000 hours for the arts to support the 10,000 arts events.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 185.100 RSMo., Section 143.183 RSMo.

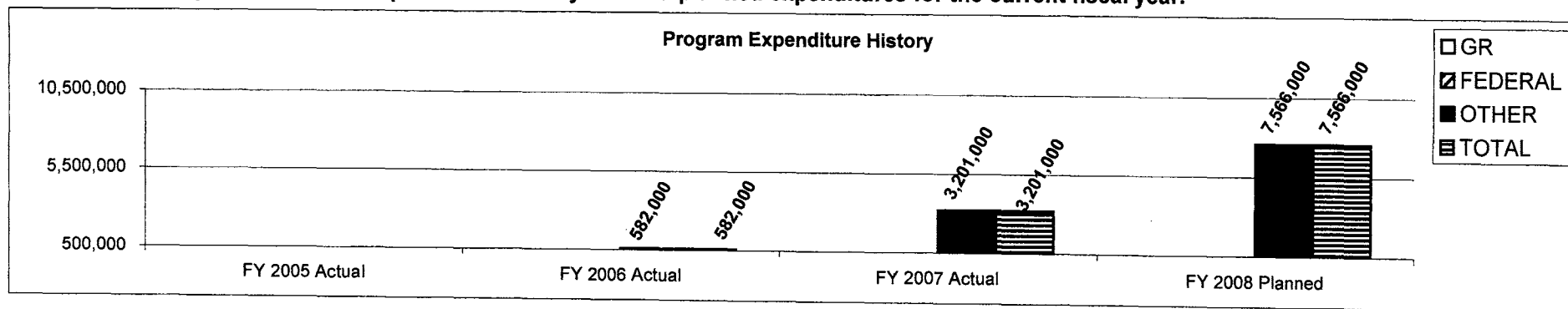
### 3. Are there federal matching requirements? If yes, please explain.

No.

### 4. Is this a federally mandated program? If yes, please explain.

No.

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.





## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Arts Council Trust Fund Transfer**

**Program is found in the following core budget(s): Missouri Arts Council Trust Fund Transfer**

**6. What are the sources of the "Other " funds?**

Original source of funds is the non-resident professional athletes and entertainers tax . Transfer from GR to MO Arts Council Trust Fund (0262)

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for **Arts Council Programs**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for **Arts Council Programs**.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for **Arts Council Programs**.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for **Arts Council Programs**.

**NEW DECISION ITEM**  
**RANK: 11 OF 17**

**Department: Economic Development**  
**Division: Missouri Arts Council**  
**DI Name: MAC Trust Fund Transfer Increase** **DI#1419010**

**Budget Unit 42350C**

**1. AMOUNT OF REQUEST**

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	4,350,000	0	0	4,350,000
<b>Total</b>	<b>4,350,000</b>	<b>0</b>	<b>0</b>	<b>4,350,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	6,780,000	0	0	6,780,000
<b>Total</b>	<b>6,780,000</b>	<b>0</b>	<b>0</b>	<b>6,780,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: General Revenue transfer	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

A \$4,350,000 GR transfer increase is requested for the Missouri Arts Council Trust Fund (0262). Of this \$4.35 million transfer, \$2.0 million will be used to grow the Trust Fund's corpus; \$2.35 million will be used to increase funding support to existing grant programs to full funding. MAC wants to provide the new funding to existing grantees to restore their funding to previous levels. MAC will continue to fund programs in unfunded and under-funded Greater Missouri Legislative Districts while not reducing funding to the St Louis and Kansas City metropolitan areas; and to provide capacity building and technical assistance grants to small and mid-size non-profit arts organizations. The increased funding will enable these non-profit arts organizations to help grow Missouri's overall economy by hiring new staff, upgrading facilities and equipment, and developing new arts activities and events presented to 8 million Missouri citizens and visitors.

NEW DECISION ITEM  
RANK: 11 OF 17

Department: Economic Development	Budget Unit <u>42350C</u>
Division: Missouri Arts Council	
DI Name: MAC Trust Fund Transfer Increase	DI#1419010

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

A total of \$12,150,000 (\$7,800,000 core and this request of \$4,350,000) would be transferred to the Missouri Arts Council Trust Fund (0262). These funds represent a portion of the revenue collected from Non-Resident Professional Athletes and Entertainers (A&E) Tax in accordance with Section 143.183, RSMo. (Please note that the actual A&E tax revenue collected during FY2007 was \$28 million, so MAC's request is significantly below the overall revenue generated from this tax.)

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers	4,350,000						4,350,000		
Total TRF	4,350,000		0		0		4,350,000		0
Grand Total	4,350,000	0.0	0	0.0	0	0.0	4,350,000	0.0	0

NEW DECISION ITEM  
RANK: 11 OF 17

Department: Economic Development			Budget Unit <u>42350C</u>						
Division: Missouri Arts Council									
DI Name: MAC Trust Fund Transfer Increase			DI#1419010						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers	6,780,000						6,780,000		
Total TRF	6,780,000		0		0		6,780,000		0
Grand Total	6,780,000	0.0	0	0.0	0	0.0	6,780,000	0.0	0

NEW DECISION ITEM  
RANK: 11 OF 17

Department: Economic Development

Budget Unit 42350C

Division: Missouri Arts Council

DI Name: MAC Trust Fund Transfer Increase

DI#1419010

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the New Decision Item for the **MAC Trust Fund Increase**.

**6b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the New Decision Item for the **MAC Trust Fund Increase**.

**6c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the New Decision Item for the **MAC Trust Fund Increase**.

**6d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the New Decision Item for the **MAC Trust Fund Increase**.

NEW DECISION ITEM  
RANK: 11 OF 17

Department: Economic Development	Budget Unit <u>42350C</u>
Division: Missouri Arts Council	
DI Name: MAC Trust Fund Transfer Increase	DI#1419010

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

This is a GR transfer. Please refer to the New Decision Item for the **MAC Trust Fund Increase**.

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ARTS COUNCIL-TRANSFER</b>								
<b>MAC Trust Fund Transfer Inc - 1419010</b>								
FUND TRANSFERS	0	0.00	0	0.00	4,350,000	0.00	6,780,000	0.00
TOTAL - TRF	0	0.00	0	0.00	4,350,000	0.00	6,780,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,350,000</b>	<b>0.00</b>	<b>\$6,780,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$4,350,000	0.00	\$6,780,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00





# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>MO HUMANITIES COUNCIL</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
MO HUMANITIES COUNCIL TRUST	98,000	0.00	148,000	0.00	148,000	0.00	148,000	0.00	
TOTAL - PD	98,000	0.00	148,000	0.00	148,000	0.00	148,000	0.00	
<b>TOTAL</b>	<b>98,000</b>	<b>0.00</b>	<b>148,000</b>	<b>0.00</b>	<b>148,000</b>	<b>0.00</b>	<b>148,000</b>	<b>0.00</b>	
<b>MHC Trust Fund Increase - 1419011</b>									
PROGRAM-SPECIFIC									
MO HUMANITIES COUNCIL TRUST	0	0.00	0	0.00	102,000	0.00	102,000	0.00	
TOTAL - PD	0	0.00	0	0.00	102,000	0.00	102,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>102,000</b>	<b>0.00</b>	<b>102,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$98,000</b>	<b>0.00</b>	<b>\$148,000</b>	<b>0.00</b>	<b>\$250,000</b>	<b>0.00</b>	<b>\$250,000</b>	<b>0.00</b>	

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42360C</b>				
<b>Division: Missouri State Council on the Arts</b>									
<b>Core: Missouri Humanities Council</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2009 Budget Request</b>					<b>FY 2009 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	148,000	148,000	PSD	0	0	148,000	148,000
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>148,000</b>	<b>148,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>148,000</b>	<b>148,000</b>
FTE					FTE				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<b>Est. Fringe</b>					<b>Est. Fringe</b>				
	0	0	0	0		0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Missouri Humanities Council Trust Fund (0177)					Other Funds: Missouri Humanities Council Trust Fund (0177)				
Notes: Requires a GR transfer to fund 0177					Notes: Requires a GR transfer to fund 0177				
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item establishes the spending authority for the Missouri Humanities Council (MHC). The authority allows MHC to use the funds accruing on \$2.6 million in the Missouri Humanities Council Trust Fund, which would benefit and improve local heritage institutions and organizations. Public interest in new projects has increased as a result of the Lewis and Clark bicentennial. Many local institutions were energized by the Lewis and Clark commemoration and are now intent on upgrading their services. They are learning how to better tell their stories more effectively as they prepare for increased interest in museum and historical activities related to the upcoming Civil War sesquicentennial followed by the statehood bicentennial in 2021. MHC plans to request annual appropriations from the Trust Fund to leverage exemplary improvements in the grassroots museums, historical societies, historic houses and other local organizations.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Humanities Council Trust Programs									

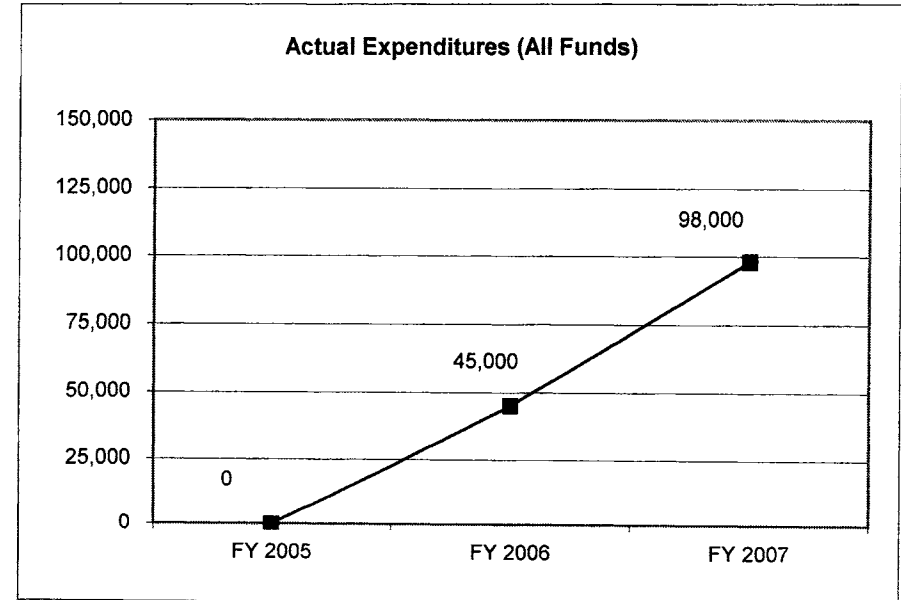
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Missouri State Council on the Arts**  
**Core: Missouri Humanities Council**

**Budget Unit 42360C**

## 4. FINANCIAL HISTORY

	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Current Yr.
Appropriation (All Funds)	0	45,000	98,000	148,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	45,000	98,000	N/A
Actual Expenditures (All Funds)	0	45,000	98,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) No spending authority was received for FY05.
- (2) First year for spending authority appropriation.
- (3) Second year for spending authority appropriation.
- (4) Third year for spending authority appropriation.

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**CORE RECONCILIATION DETAIL**

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**STATE****MO HUMANITIES COUNCIL**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	148,000	148,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>148,000</b>	<b>148,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	148,000	148,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>148,000</b>	<b>148,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	148,000	148,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>148,000</b>	<b>148,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO HUMANITIES COUNCIL</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	98,000	0.00	148,000	0.00	148,000	0.00	148,000	0.00
TOTAL - PD	98,000	0.00	148,000	0.00	148,000	0.00	148,000	0.00
<b>GRAND TOTAL</b>	<b>\$98,000</b>	<b>0.00</b>	<b>\$148,000</b>	<b>0.00</b>	<b>\$148,000</b>	<b>0.00</b>	<b>\$148,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$98,000	0.00	\$148,000	0.00	\$148,000	0.00	\$148,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Humanities Council Trust Programs**

**Program is found in the following core budget(s): Missouri Humanities Council**

**1. What does this program do?**

This spending authority allows the Missouri Humanities Council to use some of the \$2.6million in the Missouri Humanities Council Trust Fund to benefit and improve local community heritage and cultural institutions and organizations. The Humanities Council plans to request annual appropriations from the Missouri Humanities Council Trust Fund to leverage exemplary improvements in the grassroots museums, historical societies, historic houses and other local organizations. The Missouri Humanities Council will continue to support Chautauqua festivals; provide traveling historical exhibitions, such as our current Smithsonian exhibition; and provide consulting services and workshops to museums and historical organizations in Missouri communities as well as assist them in increasing and improving their use of technology in their activities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 186.050 - 186.067; Section 143.183 RSMo.

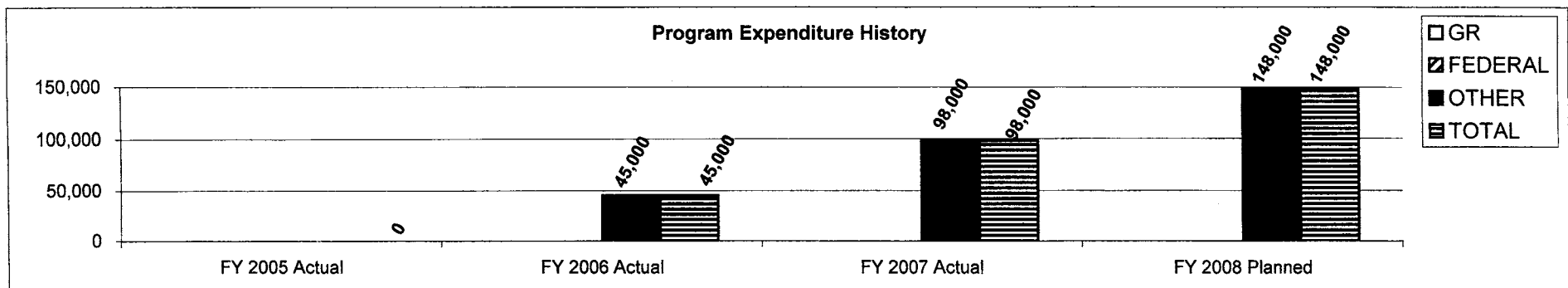
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

The Missouri Humanities Council Trust Fund (0177)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Humanities Council Trust Programs**

**Program is found in the following core budget(s): Missouri Humanities Council**

**7a. Provide an effectiveness measure.**

Chautauqua - 75% increase in program activities, 100% increase in attendance  
Smithsonian exhibitions - 25% increase in programming per site  
Consulting and workshop programs - 40% increase in participating communities

**7b. Provide an efficiency measure.**

Best practices will be applied to program curriculum, format, and administration thereby broadening the number of Missouri citizens who can be served. This results in significant savings and time. The Humanities Council also plans to use experienced personnel to implement programs, which reduce costs per service to the communities.

An increase in the number of program activities and attendance is a direct result of program capacity. The Council's ability to offer programs that continually demonstrate program efficiency depends greatly on the amount of program funding received.

**7c. Provide the number of clients/individuals served, if applicable.**

**Projections for FY2009**

Participants	22,000
Communities	50
Program Activities	150

**7d. Provide a customer satisfaction measure, if available.**

N/A

**NEW DECISION ITEM**  
**RANK: 12 OF 17**

<b>Department: Economic Development</b>	<b>Budget Unit 42360C</b>
<b>Division: Missouri Arts Council -Missouri Humanities Council</b>	
<b>DI Name: MHC Trust Fund Increase</b>	<b>DI# 1419011</b>

**1. AMOUNT OF REQUEST**

FY 2009 Budget Request					FY 2009 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	102,000	102,000	PSD	0	0	102,000	102,000
TRF	0	0		0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>102,000</b>	<b>102,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>102,000</b>	<b>102,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00	 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Humanities Council Trust Fund (0177)

Other Funds: Humanities Council Trust Fund (0177)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Spending Authority Increase	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Missouri Humanities Council (MHC) is requesting a spending authority increase of \$102,000 for a total spending authority of \$250,000. This authority allows MHC to use funding from the \$2.6 million in MHC's Trust Fund to support 4 major cultural heritage programs: READ from the START; Chautauqua; "21st by 21" Museum Services/Charettes and Cultural Heritage Development Grants. These programs will enable MHC to reach diverse institutions and organizations statewide, mostly in non-metropolitan areas. Without this increased spending authority, MHC will be unable to serve increasing demand that has risen in the aftermath of the Lewis and Clark bicentennial. Many local institutions were energized by the Lewis and Clark commemoration and want to upgrade their services and activities related to the upcoming Civil war sesquicentennial followed by the approaching statehood bicentennial in 2021.



NEW DECISION ITEM  
RANK: 12 OF 17

Department: Economic Development	Budget Unit <u>42360C</u>
Division: Missouri Arts Council -Missouri Humanities Council	
DI Name: MHC Trust Fund Increase	DI# 1419011

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This new decision item requests spending authority to spend from the Missouri Humanities Council Trust Fund (0177). Total spending authority would be \$250,000 (\$148,000 core and this request of \$102,000).

Funding source for this request is the Non-resident Professional Athletes and Entertainers Tax Section 143.183 RSMo.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					102,000		102,000		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>102,000</u>		<u>102,000</u>		<u>0</u>
Transfers	<u>0</u>								
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>102,000</u>	<u>0.0</u>	<u>102,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: 12 OF 17

Department: Economic Development			Budget Unit <u>42360C</u>						
Division: Missouri Arts Council -Missouri Humanities Council									
DI Name: MHC Trust Fund Increase			DI# 1419011						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					102,000		102,000		
Total PSD	0		0		102,000		102,000		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	102,000	0.0	102,000	0.0	0

**NEW DECISION ITEM**  
**RANK: 12 OF 17**

**Department: Economic Development**  
**Division: Missouri Arts Council -Missouri Humanities Council**  
**DI Name: MHC Trust Fund Increase DI# 1419011**

**Budget Unit 42360C**

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

	<b>FY07*</b>	<b>FY08</b>	<b>FY09</b>
	<b>Actual</b>	<b>Projected</b>	<b>Projected</b>
<b>Spending Auth</b>	\$ 98,000	\$ 148,000	\$ 250,000
<b>Communities</b>	NA	50	70
<b>Funds per community</b>	NA	\$ 2,960	\$ 3,571

**6b. Provide an efficiency measure.**

	<b>FY07*</b>	<b>FY08</b>	<b>FY09</b>
	<b>Actual</b>	<b>Projected</b>	<b>Projected</b>
<b>Activities</b>	84	50	70

**\* FY07 - More activities due to Smithsonian traveling exhibitions, which will return in FY09**

**\* NA - Most funds were used to develop new program activities and curriculums rather than directly supporting communities**

**6c. Provide the number of clients/individuals served, if applicable.**

	<b>FY07</b>	<b>FY08</b>	<b>FY09</b>
	<b>Actual</b>	<b>Projected</b>	<b>Projected</b>
<b>Communities</b>	14	50	100
<b>Presenters</b>	60	70	80
<b>*Attendance</b>	28,893	22,000	25,000

**\*High attendance due to Smithsonian traveling exhibitions, which will return in FY09**

**6d. Provide a customer satisfaction measure, if available.**

**N/A**

NEW DECISION ITEM  
RANK: 12 OF 17

Department: Economic Development  
Division: Missouri Arts Council -Missouri Humanities Council  
DI Name: MHC Trust Fund Increase DI# 1419011

Budget Unit 42360C

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

- a. Organizing citizen advisory roundtables in 7 service regions to provide local input on MHC program priorities.
- b. Roundtables will assess each region's needs to determine the best allocation of programs and services, with the budget following these recommendations.
- c. Local and county history organizations are targeted for a special projects initiative to transform 19th century display and interpretive practices into 21st century methods by the statehood bicentennial in 2021.
- d. New interpretive practices will demonstrate experiential modes of learning, interactive displays and web sites, and "virtual" museum technology to teach school students and their parents that history can be very engaging.
- e. Regional Roundtables will help MHC raise additional private funds.

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO HUMANITIES COUNCIL</b>								
<b>MHC Trust Fund Increase - 1419011</b>								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	102,000	0.00	102,000	0.00
TOTAL - PD	0	0.00	0	0.00	102,000	0.00	102,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$102,000</b>	<b>0.00</b>	<b>\$102,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$102,000	0.00	\$102,000	0.00

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>HUMANITIES COUNCIL-TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	533,500	0.00	1,300,000	0.00	1,300,000	0.00	1,300,000	0.00	
TOTAL - TRF	533,500	0.00	1,300,000	0.00	1,300,000	0.00	1,300,000	0.00	
<b>TOTAL</b>	<b>533,500</b>	<b>0.00</b>	<b>1,300,000</b>	<b>0.00</b>	<b>1,300,000</b>	<b>0.00</b>	<b>1,300,000</b>	<b>0.00</b>	
<b>MHC Trust Fund Transfer Inc - 1419012</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	725,000	0.00	1,130,000	0.00	
TOTAL - TRF	0	0.00	0	0.00	725,000	0.00	1,130,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>725,000</b>	<b>0.00</b>	<b>1,130,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$533,500</b>	<b>0.00</b>	<b>\$1,300,000</b>	<b>0.00</b>	<b>\$2,025,000</b>	<b>0.00</b>	<b>\$2,430,000</b>	<b>0.00</b>	

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# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Missouri State Council on the Arts**  
**Core: Missouri Humanities Council Trust Fund Transfer**

**Budget Unit 42370C**

## 1. CORE FINANCIAL SUMMARY

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,300,000	0	0	1,300,000
<b>Total</b>	<b>1,300,000</b>	<b>0</b>	<b>0</b>	<b>1,300,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,300,000	0	0	1,300,000
<b>Total</b>	<b>1,300,000</b>	<b>0</b>	<b>0</b>	<b>1,300,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

## 2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Missouri Humanities Council Trust Fund. Missouri heritage institutions, which include many important cultural tourism assets, are seriously challenged by needs involving a full range of services to the public. These challenges include: insufficient interpretation and conservation of historical objects, documents, and textiles; major changes in the way local institutions adapt to changing demographics; and the influx of new cultural groups and traditions. The Missouri Humanities Council Trust Fund will generate a corpus that can provide substantially larger grants to move local cultural institutions toward best practices in the field. This will have a positive impact on quality of life statewide and on tourism as organizations better involve the public and attract visitors. Transfers to the Missouri Humanities Council Trust Fund represent an investment in a cultural endowment which will be used to support substantial infrastructure improvement projects in the cultural sector throughout Missouri.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Humanities Council Trust Fund Transfer

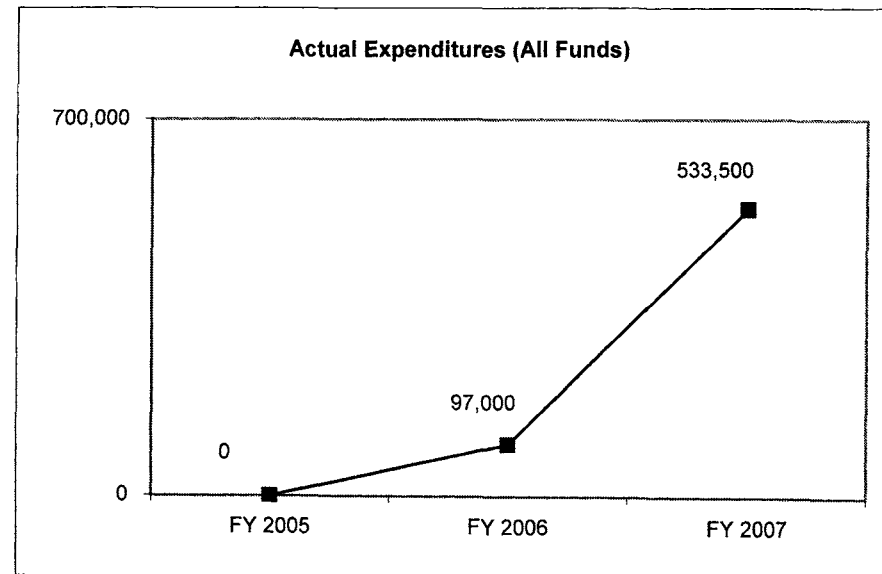
# CORE DECISION ITEM

Department: Economic Development  
 Division: Missouri State Council on the Arts  
 Core: Missouri Humanities Council Trust Fund Transfer

Budget Unit 42370C

## 4. FINANCIAL HISTORY

	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Current Yr.
Appropriation (All Funds)	0	100,000	550,000	1,300,000
Less Reverted (All Funds)	0	(3,000)	(16,500)	N/A
Budget Authority (All Funds)	0	97,000	533,500	N/A
Actual Expenditures (All Funds)	0	97,000	533,500	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) No transfer occurred in this Fiscal Year.
  - (2) Transfer of \$100,000 from GR to the MO Humanities Council Trust Fund per Section 143.183, RSMo.
  - (3) Transfer of \$550,000 from GR to the MO Humanities Council Trust Fund per Section 143.183, RSMo.
  - (4) Transfer of \$1,300,000 from GR to the MO Humanities Council Trust Fund per Section 143.183, RSMo.



**CORE RECONCILIATION DETAIL**

**STATE**

**HUMANITIES COUNCIL-TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	1,300,000	0	0	1,300,000	
	<b>Total</b>	<b>0.00</b>	<b>1,300,000</b>	<b>0</b>	<b>0</b>	<b>1,300,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	1,300,000	0	0	1,300,000	
	<b>Total</b>	<b>0.00</b>	<b>1,300,000</b>	<b>0</b>	<b>0</b>	<b>1,300,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	1,300,000	0	0	1,300,000	
	<b>Total</b>	<b>0.00</b>	<b>1,300,000</b>	<b>0</b>	<b>0</b>	<b>1,300,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
HUMANITIES COUNCIL-TRANSFER								
CORE								
FUND TRANSFERS	533,500	0.00	1,300,000	0.00	1,300,000	0.00	1,300,000	0.00
TOTAL - TRF	533,500	0.00	1,300,000	0.00	1,300,000	0.00	1,300,000	0.00
GRAND TOTAL	\$533,500	0.00	\$1,300,000	0.00	\$1,300,000	0.00	\$1,300,000	0.00
GENERAL REVENUE	\$533,500	0.00	\$1,300,000	0.00	\$1,300,000	0.00	\$1,300,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Humanities Council Trust Fund Transfer**

**Program is found in the following core budget(s): Missouri Humanities Council Trust Fund Transfer**

**1. What does this program do?**

The Humanities Council requests annual appropriations to the Missouri Humanities Council Trust Fund to leverage exemplary improvements in the grassroots museums, historical societies, historic houses and other local organizations. Transfers to the Missouri Humanities Council Trust Fund represent an investment in a cultural endowment, which will be used to support substantial infrastructure improvement projects in the cultural sector throughout Missouri. The Missouri Humanities Council plans to continue support of Chautauqua festivals; provide traveling historical exhibitions, such as our current Smithsonian exhibition; and provide consulting services and workshops to museums and other historical organizations in Missouri communities as well as assist them in increasing and improving their use of technology in their activities. This will have a positive impact on quality of life statewide and on tourism as organizations better involve the public and attract visitors.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 186.050 - 186.067 RSMo; Section 143.183 RSMo.

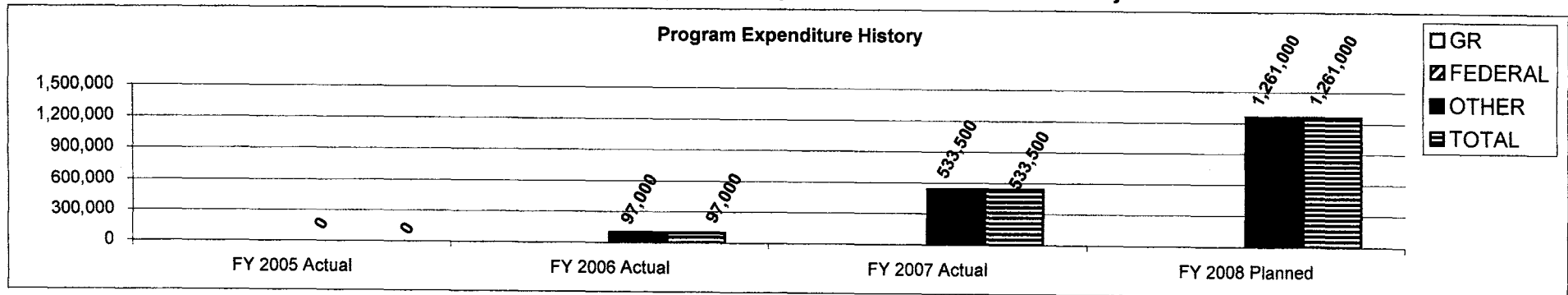
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

The original source of funds is the non-resident professional athletes and entertainers tax as mandated in 143.183, RSMo. It requires a transfer from General Revenue to the Missouri Humanities Council Trust Fund (0177)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Humanities Council Trust Fund Transfer**

**Program is found in the following core budget(s): Missouri Humanities Council Trust Fund Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Humanities Council Trust Programs**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Humanities Council Trust Programs**.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Humanities Council Trust Programs**.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the **Missouri Humanities Council Trust Programs**.

**NEW DECISION ITEM**  
**RANK: 12 OF 17**

**Department: Economic Development**  
**Division: Missouri Arts Council -Missouri Humanities Council**  
**DI Name: Humanities Council Trust Transfer** **DI# 1419012**

**Budget Unit 42370C**

**1. AMOUNT OF REQUEST**

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	725,000	0	0	725,000
<b>Total</b>	<b>725,000</b>	<b>0</b>	<b>0</b>	<b>725,000</b>

**FTE** 0.00 0.00 0.00 0.00

**Est. Fringe** 0 0 0 0

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,130,000	0	0	1,130,000
<b>Total</b>	<b>1,130,000</b>	<b>0</b>	<b>0</b>	<b>1,130,000</b>

**FTE** 0.00 0.00 0.00 0.00

**Est. Fringe** 0 0 0 0

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: General Revenue transfer	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Missouri heritage institutions, which include many important cultural tourism assets, are seriously challenged by needs involving a full range of services to the public. Some of these services include: insufficient conservation of historical objects, documents, and textiles; major changes in the way local institutions adapt to changing demographics; and the influx of new cultural groups and traditions. The Missouri Humanities Trust Fund (0177) will generate a corpus that can provide substantially larger grants to move local heritage institutions toward best practices in the field. This will have a positive impact on quality of life statewide and on tourism as organizations better involve the public and attract visitors. Transfers to the Humanities Trust Fund represent an investment in a cultural endowment which will be used to support substantial infrastructure improvement projects in the cultural sector throughout Missouri.

NEW DECISION ITEM  
RANK: 12 OF 17

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42370C</u>
<b>Division:</b> Missouri Arts Council -Missouri Humanities Council	
<b>DI Name:</b> Humanities Council Trust Transfer	<b>DI#</b> 1419012

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The \$725,000 in new funds transferred to the Missouri Humanities Trust Fund (0177) in FY09 represents a portion of the Non-resident Professional Athletes and Entertainers Tax, as described in Section 143.183, RSMo. A total of \$2,025,000 (\$1,300,000 core and \$725,000 Trust transfer increase) would be transferred into the Missouri Humanities Trust Fund (0177).

Funding source is the Non-resident Professional Athletes and Entertainers Tax (Section 143.183, RSMo).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	<u>725,000</u>						<u>725,000</u>		
<b>Total TRF</b>	<u>725,000</u>		<u>0</u>		<u>0</u>		<u>725,000</u>		<u>0</u>
<b>Grand Total</b>	<u>725,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>725,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: 12 OF 17

Department: Economic Development			Budget Unit <u>42370C</u>						
Division: Missouri Arts Council -Missouri Humanities Council									
DI Name: Humanities Council Trust Transfer			DI# 1419012						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers	1,130,000						1,130,000		
Total TRF	1,130,000		0		0		1,130,000		0
Grand Total	1,130,000	0.0	0	0.0	0	0.0	1,130,000	0.0	0

NEW DECISION ITEM  
RANK: 12 OF 17

Department: Economic Development  
Division: Missouri Arts Council -Missouri Humanities Council  
DI Name: Humanities Council Trust Transfer DI# 1419012

Budget Unit 42370C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the New Decision Item for the **MHC Trust Fund Increase**.

**6b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the New Decision Item for the **MHC Trust Fund Increase**.

**6c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the New Decision Item for the **MHC Trust Fund Increase**.

**6d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the New Decision Item for the **MHC Trust Fund Increase**.



NEW DECISION ITEM  
RANK: 12 OF 17

Department: Economic Development	Budget Unit <u>42370C</u>
Division: Missouri Arts Council -Missouri Humanities Council	
DI Name: Humanities Council Trust Transfer	DI# <u>1419012</u>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

This is a GR transfer. Please refer to the New Decision Item for the **MHC Trust Fund Increase**.

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>HUMANITIES COUNCIL-TRANSFER</b>								
<b>MHC Trust Fund Transfer Inc - 1419012</b>								
FUND TRANSFERS	0	0.00	0	0.00	725,000	0.00	1,130,000	0.00
TOTAL - TRF	0	0.00	0	0.00	725,000	0.00	1,130,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$725,000</b>	<b>0.00</b>	<b>\$1,130,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$725,000	0.00	\$1,130,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00



# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>PUBLIC TELEVISION GRANTS</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
GENERAL REVENUE	92,150	0.00	95,000	0.00	95,000	0.00	95,000	0.00	
MO PUBLIC BRDCASTING CORP SPEC	533,500	0.00	1,300,000	0.00	1,300,000	0.00	1,300,000	0.00	
TOTAL - PD	625,650	0.00	1,395,000	0.00	1,395,000	0.00	1,395,000	0.00	
<b>TOTAL</b>	<b>625,650</b>	<b>0.00</b>	<b>1,395,000</b>	<b>0.00</b>	<b>1,395,000</b>	<b>0.00</b>	<b>1,395,000</b>	<b>0.00</b>	
<b>Public TV and Radio Increase - 1419013</b>									
PROGRAM-SPECIFIC									
MO PUBLIC BRDCASTING CORP SPEC	0	0.00	0	0.00	725,000	0.00	1,130,000	0.00	
TOTAL - PD	0	0.00	0	0.00	725,000	0.00	1,130,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>725,000</b>	<b>0.00</b>	<b>1,130,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$625,650</b>	<b>0.00</b>	<b>\$1,395,000</b>	<b>0.00</b>	<b>\$2,120,000</b>	<b>0.00</b>	<b>\$2,525,000</b>	<b>0.00</b>	

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>42345C</u>				
<b>Division: Missouri State Council on the Arts</b>									
<b>Core: Public Radio and Television</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2009 Budget Request</b>					<b>FY 2009 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	95,000	0	1,300,000	1,395,000	PSD	95,000	0	1,300,000	1,395,000
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>95,000</b>	<b>0</b>	<b>1,300,000</b>	<b>1,395,000</b>	<b>Total</b>	<b>95,000</b>	<b>0</b>	<b>1,300,000</b>	<b>1,395,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00	 FTE	 0.00	 0.00	 0.00	 0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: MO Public Broadcasting Corporation Special Fund (0887)					Other Funds: MO Public Broadcasting Corporation Special Fund (0887)				
Notes: Requires a GR transfer to fund 0887					Notes: Requires a GR transfer to fund 0887				
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item establishes the spending authority for the Public Radio and Television core. The Missouri Arts Council assumed responsibility for granting state funds to public television beginning FY2007. As a state program for public broadcasting services, the funds will be used for local programming related to the needs and problems of the community served by the broadcast licensee. The 4 public television stations contribute significantly to Missouri's educational and cultural enrichment and reach over 3 million people annually. The 12 public radio stations reach 1.7 million people annually. MAC will use the grant agreement process to ensure the accountability of public funding to the broadcasting stations. The grants are divided into two categories: an annual basic service grant and an operating grant. The basic service grant is equal to 35% of the total amount appropriated and is divided equally among the four qualifying public television stations. The remainder of the appropriation is distributed as an operating grant in the same proportion as the station's total operating expenses bear to all stations' operating expenses. The qualifying stations must provide a certification of operating and programming expenses for the prior fiscal year to the Missouri Arts Council. Based on the operating expenses, the availability of funds, and in accordance with the authorizing legislation, MAC will determine the amount of funds that each public television station is to receive. The stations are required to send an annual report on how the state funds were used.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Public Television Grants									

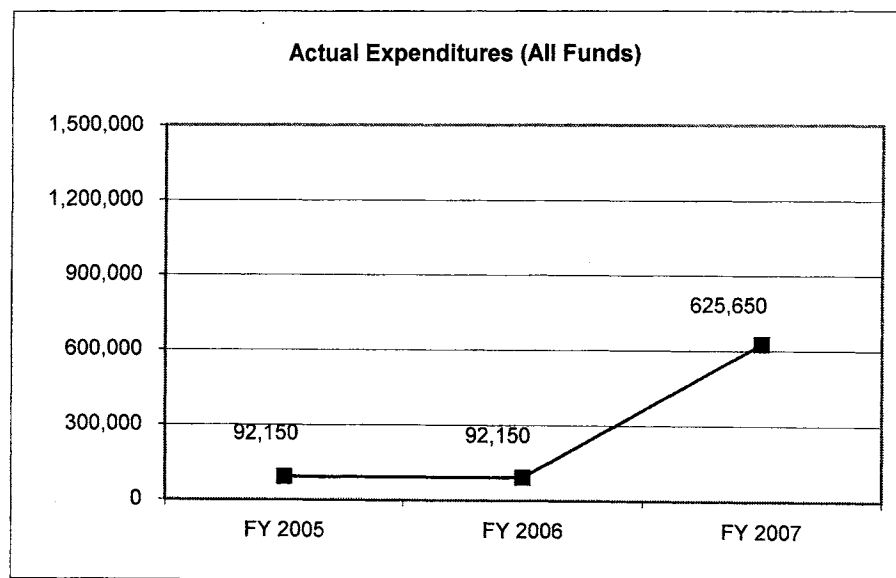
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Missouri State Council on the Arts**  
**Core: Public Radio and Television**

**Budget Unit** 42345C

## 4. FINANCIAL HISTORY

	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Current Yr.
Appropriation (All Funds)	95,000	95,000	695,000	1,395,000
Less Reverted (All Funds)	(2,850)	(2,850)	(2,850)	N/A
Budget Authority (All Funds)	92,150	92,150	692,150	N/A
Actual Expenditures (All Funds)	92,150	92,150	625,650	N/A
Unexpended (All Funds)	0	0	66,500	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	66,500	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

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**CORE RECONCILIATION DETAIL**

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**STATE****PUBLIC TELEVISION GRANTS**

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**5. CORE RECONCILIATION DETAIL**

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	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	95,000	0	1,300,000	1,395,000	
	<b>Total</b>	<b>0.00</b>	<b>95,000</b>	<b>0</b>	<b>1,300,000</b>	<b>1,395,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	95,000	0	1,300,000	1,395,000	
	<b>Total</b>	<b>0.00</b>	<b>95,000</b>	<b>0</b>	<b>1,300,000</b>	<b>1,395,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	95,000	0	1,300,000	1,395,000	
	<b>Total</b>	<b>0.00</b>	<b>95,000</b>	<b>0</b>	<b>1,300,000</b>	<b>1,395,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC TELEVISION GRANTS</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	625,650	0.00	1,395,000	0.00	1,395,000	0.00	1,395,000	0.00
TOTAL - PD	625,650	0.00	1,395,000	0.00	1,395,000	0.00	1,395,000	0.00
<b>GRAND TOTAL</b>	<b>\$625,650</b>	<b>0.00</b>	<b>\$1,395,000</b>	<b>0.00</b>	<b>\$1,395,000</b>	<b>0.00</b>	<b>\$1,395,000</b>	<b>0.00</b>
GENERAL REVENUE	\$92,150	0.00	\$95,000	0.00	\$95,000	0.00	\$95,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$533,500	0.00	\$1,300,000	0.00	\$1,300,000	0.00	\$1,300,000	0.00



## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Public Television Grants**

**Program is found in the following core budget(s): Public Radio and Television**

### 1. What does this program do?

The Missouri Arts Council assumed responsibility for granting state funds to public television stations beginning FY2007. As a state program for public broadcasting services, the funds will be used for local programming related to the needs and problems of the community served by the broadcast licensee. The 4 public television stations contribute significantly to Missouri's educational and cultural enrichment and reach over 3 million people annually. The public radio stations reach 1.7 million people annually. MAC will use the grant agreement process to ensure the accountability of the public funding to the broadcasting stations. The grants are divided into two categories, an annual basic service grant and an operating grant. The basic service grant is equal to 35% of the total amount appropriated and is divided equally among the four qualifying public television stations. The remainder of the appropriation is distributed as an operating grant in the same proportion as the station's total operating expenses bear to all stations' operating expenses. The qualifying stations must provide a certification of operating and programming expenses for the prior fiscal year to the Missouri Arts Council. Based on the operating expenses, the availability of funds, and in accordance with the authorizing legislation, MAC will determine the amount of funds that each public television station is to receive. The stations are required to send an annual report on how the state funds were used.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 185.200 - 185.230 RSMo.

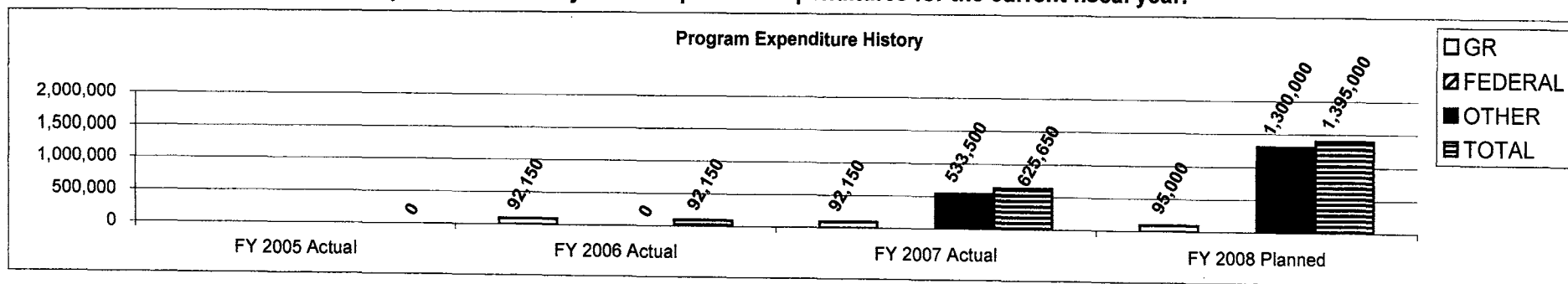
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other " funds?

Transfer from General Revenue to the Public Broadcasting Corporation Special Fund (0887)

# **PROGRAM DESCRIPTION**

**Department: Economic Development**  
**Program Name: Public Television Grants**  
**Program is found in the following core budget(s): Public Radio and Television**

**7a. Provide an effectiveness measure.**

The Public Broadcasting television stations must comply with Sections 185.200 - 185.230, RSMo.

**7b. Provide an efficiency measure.**

The Public Broadcasting television stations must comply with Sections 185.200 - 185.230, RSMo.

**7c. Provide the number of clients/individuals served, if applicable.**

	Number of Stations	Audience 2007 Actuals (in mil)	Audience 2008 Projected (in mil)	Audience 2009 Projected (in mil)
*Television	4	3.0	3.1	3.2
**Radio	12	1.7	1.8	1.9
<b>Total</b>	<b>16</b>	<b>4.7</b>	<b>4.9</b>	<b>5.1</b>

\* Television stations use Nielsen ratings to determine audience

\*\* Radio stations use Arbitron ratings to determine audience

	2007 (1) Actuals	2008 Estimated	2009 Estimated
Individuals benefiting (2) (in millions)	4.7	4.9	5.1
Children benefiting	340,908	350,000	360,000
Seniors benefiting	927,738	940,000	955,000
Artists hired	4,750	4,900	5,050
Jobs (FT + PT)	501	525	550
No. of Volunteers	4,319	4,500	4,725

(1) First year MAC is responsible for pass-through funding to the Missouri Public Broadcasting Corporation

(2) According to industry standard ratings: Nielsen (television) and Arbitron (radio); number in millions

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Public Television Grants**

**Program is found in the following core budget(s): Public Radio and Television**

**7d. Provide a customer satisfaction measure, if available.**

N/A

NEW DECISION ITEM  
RANK: 13 OF 17

Department: <u>Economic Development</u> Division: <u>Missouri Arts Council</u> DI Name: <u>Public TV &amp; Radio Funding Increase</u>	Budget Unit <u>42345C</u> DI# <u>1419013</u>
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**1. AMOUNT OF REQUEST**

	FY 2009 Budget Request					FY 2009 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	725,000	0	0	725,000	TRF	1,130,000	0	0	1,130,000
<b>Total</b>	<b>725,000</b>	<b>0</b>	<b>0</b>	<b>725,000</b>	<b>Total</b>	<b>1,130,000</b>	<b>0</b>	<b>0</b>	<b>1,130,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00	 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds    Public Broadcasting Special Fund (0887)

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Public Broadcasting Special Fund (0887)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Spending Authority increase	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Beginning FY 2007, the Missouri Arts Council is responsible for distributing State funds to the Missouri Public Broadcasting Corporation's television and radio stations in accordance with Sections 185.200-185.230 and Section 143.183, RSMo. Missouri's 4 public television stations and 12 radio stations have an audience of over 4.7 million people according to the Nielsen and Arbitron ratings. The funds requested represent a portion of revenue collected from Non-Resident Professional Athletes and Entertainers Tax and are distributed (75%) to four public television broadcasting stations and (25%) to 12 public radio stations, as outlined in Section 143.183, RSMo. The stations are also under the authority of Section 73.621 of the Federal Communications Commission rules and regulations as a noncommercial educational or public broadcasting station.

NEW DECISION ITEM  
RANK: 13 OF 17

Department: Economic Development	Budget Unit <u>42345C</u>
Division: Missouri Arts Council	
DI Name: Public TV & Radio Funding Increase	DI# 1419013

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This \$725,000 in spending authority is associated with the new general revenue request increase which would be transferred to the Public Broadcasting Corporation (PBC) Special Fund (0887) in FY09.

Funding source is the Non-Resident Professional Athlete and Entertainers Tax in accordance with Section 143.183, RSMo.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
					0		0		
Total PSD	0		0		0		0		0
Transfers	725,000						725,000		
Total TRF	725,000		0		0		725,000		0
Grand Total	725,000	0.0	0	0.0	0	0.0	725,000	0.0	0

NEW DECISION ITEM  
RANK: 13 OF 17

Department: Economic Development			Budget Unit <u>42345C</u>						
Division: Missouri Arts Council									
DI Name: Public TV & Radio Funding Increase			DI# 1419013						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers	1,130,000						1,130,000		
Total TRF	1,130,000		0		0		1,130,000		0
Grand Total	1,130,000	0.0	0	0.0	0	0.0	1,130,000	0.0	0

**NEW DECISION ITEM**  
**RANK:** 13 **OF** 17

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42345C</u>
<b>Division:</b> Missouri Arts Council	
<b>DI Name:</b> Public TV & Radio Funding Increase	<b>DI#</b> 1419013

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**  
 N/A

**6b. Provide an efficiency measure.**  
 N/A

**6c. Provide the number of clients/individuals served, if applicable.**

**6d. Provide a customer satisfaction measure, if available.**  
 N/A

	2007	2008	2009
	Actuals	Projected	Projected
Individuals Benefiting (1)	4.7	4.9	5.1
Children Benefiting	340,908	350,000	360,000
Seniors Benefiting	927,738	940,000	955,000

(1) According to industry standard ratings: Nielsen (television) and Arbitron (radio); number in millions

NEW DECISION ITEM

RANK: 13 OF 17

Department: Economic Development

Budget Unit 42345C

Division: Missouri Arts Council

DI Name: Public TV & Radio Funding Increase

DI# 1419013

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

To be in compliance with Section 143.183, RSMo and Sections 185.200 - 185.230, RSMo



# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC TELEVISION GRANTS</b>								
Public TV and Radio Increase - 1419013								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	725,000	0.00	1,130,000	0.00
TOTAL - PD	0	0.00	0	0.00	725,000	0.00	1,130,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$725,000</b>	<b>0.00</b>	<b>\$1,130,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$725,000	0.00	\$1,130,000	0.00

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>PUBLIC TELEVISION TRANSFER</b>									
<b>CORE</b>									
FUND TRANSFERS									
GENERAL REVENUE	533,500	0.00	1,300,000	0.00	1,300,000	0.00	1,300,000	0.00	
TOTAL - TRF	533,500	0.00	1,300,000	0.00	1,300,000	0.00	1,300,000	0.00	
<b>TOTAL</b>	<b>533,500</b>	<b>0.00</b>	<b>1,300,000</b>	<b>0.00</b>	<b>1,300,000</b>	<b>0.00</b>	<b>1,300,000</b>	<b>0.00</b>	
<b>Public TV/Radio Fund Transfer - 1419014</b>									
FUND TRANSFERS									
GENERAL REVENUE	0	0.00	0	0.00	725,000	0.00	1,130,000	0.00	
TOTAL - TRF	0	0.00	0	0.00	725,000	0.00	1,130,000	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>725,000</b>	<b>0.00</b>	<b>1,130,000</b>	<b>0.00</b>	
<b>GRAND TOTAL</b>	<b>\$533,500</b>	<b>0.00</b>	<b>\$1,300,000</b>	<b>0.00</b>	<b>\$2,025,000</b>	<b>0.00</b>	<b>\$2,430,000</b>	<b>0.00</b>	

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# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42375C

Division: Missouri State Council on the Arts

Core: Missouri Public Broadcasting Corporation Special Fund Transfer

## 1. CORE FINANCIAL SUMMARY

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,300,000	0	0	1,300,000
Total	<u>1,300,000</u>	<u>0</u>	<u>0</u>	<u>1,300,000</u>

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,300,000	0	0	1,300,000
Total	<u>1,300,000</u>	<u>0</u>	<u>0</u>	<u>1,300,000</u>

FTE 0.00 0.00 0.00 0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

Notes:

## 2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding for the Missouri Public Radio and Television core. The Missouri Arts Council assumed responsibility for granting state funds to public television and radio stations beginning in FY2007. MAC will use the grant agreement process to ensure the accountability of public funds distribution. The 4 public television and 12 radio stations contribute significantly to Missouri's educational and cultural enrichment and are a valuable state resource. Section 143.183, RSMo., enables revenue collected from the Non-Resident Professional Athletes and Entertainers Tax to be transferred (through General Revenue) to the Public Broadcasting Corporation Special Fund. Public TV stations will receive 75% of the funds to be distributed; the remaining 25% will be distributed to the public radio stations. The state funds received are to be used for local programming related to the needs and problems of the community served by the broadcast licensee.

## 3. PROGRAM LISTING (list programs included in this core funding)

Public Broadcasting Community Service Programs

# CORE DECISION ITEM

**Department: Economic Development**

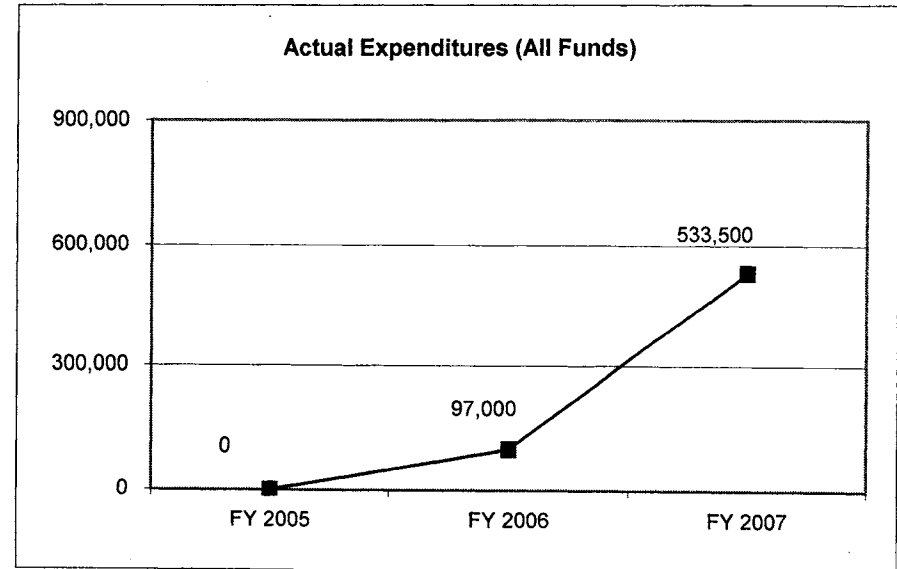
**Budget Unit 42375C**

**Division: Missouri State Council on the Arts**

**Core: Missouri Public Broadcasting Corporation Special Fund Transfer**

## 4. FINANCIAL HISTORY

	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Current Yr.
Appropriation (All Funds)	0	100,000	550,000	1,300,000
Less Reverted (All Funds)	0	(3,000)	(16,500)	N/A
Budget Authority (All Funds)	0	97,000	533,500	N/A
Actual Expenditures (All Funds)	0	97,000	533,500	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) No transfer occurred in this fiscal year.
  - (2) \$100,000 transfer occurred in this year.
  - (3) Transfer of \$550,000 from General Revenue to the MO Public Broadcasting Corp. Special Fund per Section 143.183, RSMo.
  - (4) Transfer of \$1,300,000 from General Revenue to the MO Public Broadcasting Corp. Special Fund per Section 143.183, RSMo.

**CORE RECONCILIATION DETAIL**

**STATE**  
**PUBLIC TELEVISION TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	1,300,000	0	0	1,300,000	
	<b>Total</b>	<b>0.00</b>	<b>1,300,000</b>	<b>0</b>	<b>0</b>	<b>1,300,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	1,300,000	0	0	1,300,000	
	<b>Total</b>	<b>0.00</b>	<b>1,300,000</b>	<b>0</b>	<b>0</b>	<b>1,300,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	1,300,000	0	0	1,300,000	
	<b>Total</b>	<b>0.00</b>	<b>1,300,000</b>	<b>0</b>	<b>0</b>	<b>1,300,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC TELEVISION TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	533,500	0.00	1,300,000	0.00	1,300,000	0.00	1,300,000	0.00
TOTAL - TRF	533,500	0.00	1,300,000	0.00	1,300,000	0.00	1,300,000	0.00
<b>GRAND TOTAL</b>	<b>\$533,500</b>	<b>0.00</b>	<b>\$1,300,000</b>	<b>0.00</b>	<b>\$1,300,000</b>	<b>0.00</b>	<b>\$1,300,000</b>	<b>0.00</b>
GENERAL REVENUE	\$533,500	0.00	\$1,300,000	0.00	\$1,300,000	0.00	\$1,300,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Public Broadcasting Community Service Programs**

**Program is found in the following core budget(s): Missouri Public Broadcasting Corporation Special Fund Transfer**

**1. What does this program do?**

The Missouri Arts Council assumed responsibility for granting state funds to public television stations beginning in FY2007. Section 143.183, RSMo., enables revenue collected from the Non-Resident Professional Athletes and Entertainers Tax to be transferred to the Public Broadcasting Corporation Special Fund. The 4 public TV stations will receive 75% of the funds to be distributed; the remaining 25% will be distributed to the 12 public radio stations. The state funds received are to be used for local programming related to the needs and problems of the community served by the broadcast licensee. MAC will use the grant agreement process to ensure the accountability of public funds distribution to the broadcasting stations. The grants are divided into two categories: an annual basic service grant and an operating grant. The basic service grant is equal to 35% of the total amount appropriated and is divided equally among the four qualifying public television stations. The remainder of the appropriation is distributed as an operating grant in the same proportion as the station's operating expenses bear to all stations' operating expenses. The 4 Missouri public television stations reach over 3 million people annually according to the Nielson ratings. The 12 Missouri public radio stations reach over 1.7 million people annually according to the Arbitron ratings.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 185.200 - 185.230 RSMo. Section 143.183 RSMo.

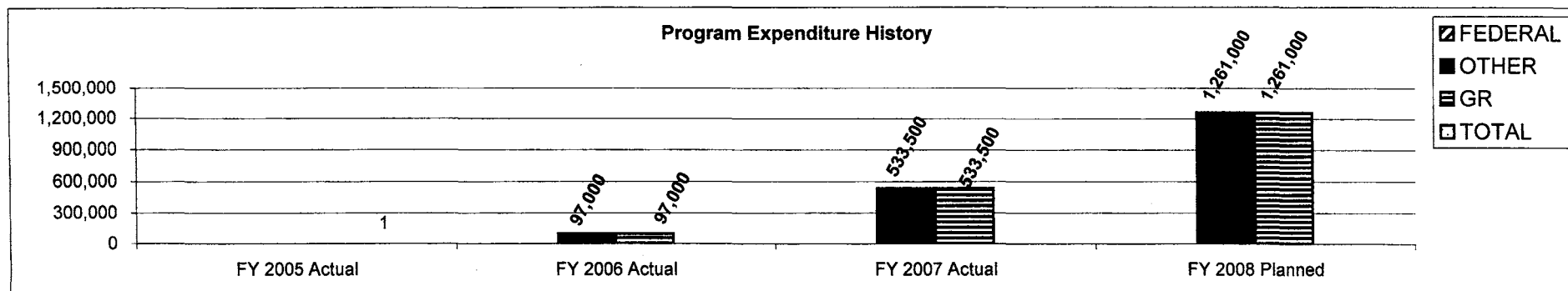
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Non-resident professional athletes and entertainers tax as mandated in 143.183, RSMo. Transfer from GR to MO Public Broadcasting Special Corp. (0887)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Public Broadcasting Community Service Programs**

**Program is found in the following core budget(s): Missouri Public Broadcasting Corporation Special Fund Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the **Public Television Grants**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the **Public Television Grants**.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the **Public Television Grants**.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the **Public Television Grants**.



**NEW DECISION ITEM**  
**RANK: 13 OF 17**

**Department: Economic Development**  
**Division: Missouri Arts Council**  
**DI Name: Public TV & Radio Funding Transfer**      **DI# 1419014**

**Budget Unit 42375C**

**1. AMOUNT OF REQUEST**

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	725,000	0	0	725,000
<b>Total</b>	<b>725,000</b>	<b>0</b>	<b>0</b>	<b>725,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,130,000	0	0	1,130,000
<b>Total</b>	<b>1,130,000</b>	<b>0</b>	<b>0</b>	<b>1,130,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: General Revenue Transfer	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Beginning FY 2007, the Missouri Arts Council is responsible for distributing State funds to the Missouri Public Broadcasting Corporation's television and radio stations in accordance with Sections 185.200-185.230 and Section 143.183, RSMo. The new funding will be used to enhance community services and cultural enrichment to over 4.7 million Missouri citizens. Funds will be used for local programming related to the needs and problems of the community served by the broadcast licensee. Seventy-five percent (75%) of the amount will be distributed to 4 public television broadcasting stations and twenty-five percent (25%) to 12 public radio stations, as provided for in Section 143.183, RSMo.

NEW DECISION ITEM  
RANK: 13 OF 17

Department: Economic Development	Budget Unit <u>42375C</u>
Division: Missouri Arts Council	
DI Name: Public TV & Radio Funding Transfer	DI# 1419014

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This \$725,000 in new general revenue would be transferred to the Public Broadcasting Corporation Special Fund (0887) in FY09 and represents a portion of the Non-Resident Professional Athletes and Entertainers tax as described in Section 143.183, RSMo. The new funding will enable 4 public television and 12 radio stations to provide major programming to their communities. A total of \$2,025,000 (\$1,300,000 core and this request of \$725,000) would be transferred into the Missouri Public Broadcasting Corporation Special Fund (0887). A spending authority increase of \$725,000 is also needed.

Funding source is the Non-Resident Professional Athletes and Entertainers Tax as described in Section 143.183, RSMo.

<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers	725,000						725,000		
Total TRF	725,000		0		0		725,000		0
Grand Total	725,000	0.0	0	0.0	0	0.0	725,000	0.0	0

**NEW DECISION ITEM**  
**RANK: 13 OF 17**

<b>Department: Economic Development</b>				<b>Budget Unit 42375C</b>					
<b>Division: Missouri Arts Council</b>									
<b>DI Name: Public TV &amp; Radio Funding Transfer</b>				<b>DI# 1419014</b>					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	<u>1,130,000</u>						<u>1,130,000</u>		
<b>Total TRF</b>	<u>1,130,000</u>		<u>0</u>		<u>0</u>		<u>1,130,000</u>		<u>0</u>
<b>Grand Total</b>	<u>1,130,000</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>1,130,000</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: 13 OF 17

Department: Economic Development

Budget Unit 42375C

Division: Missouri Arts Council

DI Name: Public TV & Radio Funding Transfer DI# 1419014

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

This is a GR transfer. Please see the New Decision Item for the **Public TV & Radio Funding Increase.**

**6b. Provide an efficiency measure.**

This is a GR transfer. Please see the New Decision Item for the **Public TV & Radio Funding Increase.**

**6c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please see the New Decision Item for the **Public TV & Radio Funding Increase.**

**6d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please see the New Decision Item for the **Public TV & Radio Funding Increase.**

NEW DECISION ITEM  
RANK: 13 OF 17

Department: Economic Development	Budget Unit <u>42375C</u>
Division: Missouri Arts Council	
DI Name: Public TV & Radio Funding Transfer	DI# 1419014

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

This is a GR transfer. Please see the New Decision Item for the **Public TV & Radio Funding Increase**.

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC TELEVISION TRANSFER</b>								
Public TV/Radio Fund Transfer - 1419014								
FUND TRANSFERS	0	0.00	0	0.00	725,000	0.00	1,130,000	0.00
TOTAL - TRF	0	0.00	0	0.00	725,000	0.00	1,130,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$725,000</b>	<b>0.00</b>	<b>\$1,130,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$725,000	0.00	\$1,130,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00









# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009	
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	
<b>TOURISM</b>									
<b>CORE</b>									
PERSONAL SERVICES									
DIVISION OF TOURISM SUPPL REV	1,384,756	42.18	1,567,366	41.00	1,567,366	41.00	1,567,366	41.00	
TOTAL - PS	1,384,756	42.18	1,567,366	41.00	1,567,366	41.00	1,567,366	41.00	
EXPENSE & EQUIPMENT									
DIVISION OF TOURISM SUPPL REV	9,454,448	0.00	17,314,580	0.00	17,302,580	0.00	17,302,580	0.00	
TOURISM MARKETING FUND	5,000	0.00	15,000	0.00	15,000	0.00	15,000	0.00	
TOTAL - EE	9,459,448	0.00	17,329,580	0.00	17,317,580	0.00	17,317,580	0.00	
PROGRAM-SPECIFIC									
DIVISION OF TOURISM SUPPL REV	3,539,531	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00	
TOTAL - PD	3,539,531	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00	
<b>TOTAL</b>	<b>14,383,735</b>	<b>42.18</b>	<b>21,146,946</b>	<b>41.00</b>	<b>21,134,946</b>	<b>41.00</b>	<b>21,134,946</b>	<b>41.00</b>	
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>									
PERSONAL SERVICES									
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	0	0.00	47,020	0.00	
TOTAL - PS	0	0.00	0	0.00	0	0.00	47,020	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>47,020</b>	<b>0.00</b>	
<b>Tourism Funding Increase - 1419015</b>									
EXPENSE & EQUIPMENT									
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	1,419,054	0.00	3,919,054	0.00	
TOTAL - EE	0	0.00	0	0.00	1,419,054	0.00	3,919,054	0.00	
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,419,054</b>	<b>0.00</b>	<b>3,919,054</b>	<b>0.00</b>	
<b>Tourism Welcome Center FTE - 1419016</b>									
PERSONAL SERVICES									
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	80,946	3.00	0	0.00	
TOTAL - PS	0	0.00	0	0.00	80,946	3.00	0	0.00	

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# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
Tourism Welcome Center FTE - 1419016								
EXPENSE & EQUIPMENT								
DIVISION OF TOURISM SUPPL REV	0	0.00	0	0.00	0	0.00	80,946	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	80,946	0.00
TOTAL	0	0.00	0	0.00	80,946	3.00	80,946	0.00
GRAND TOTAL	\$14,383,735	42.18	\$21,146,946	41.00	\$22,634,946	44.00	\$25,181,966	41.00

# **CORE DECISION ITEM**

**Department: Economic Development**

**Budget Unit 42450C**

**Division: Tourism**

**Core: Tourism**

## **1. CORE FINANCIAL SUMMARY**

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	0	0	1,567,366	1,567,366
EE	0	0	17,317,580	17,317,580
PSD	0	0	2,250,000	2,250,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>21,134,946</b>	<b>21,134,946</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>41.00</b>	<b>41.00</b>

<b>Est. Fringe</b>	0	0	779,921	779,921
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Tourism Supplemental Revenue Fund (0274)  
Tourism Marketing fund (0650) \$15,000  
Requires a GR Transfer

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	1,567,366	1,567,366
EE	0	0	17,317,580	17,317,580
PSD	0	0	2,250,000	2,250,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>21,134,946</b>	<b>21,134,946</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>41.00</b>	<b>41.00</b>

<b>Est. Fringe</b>	0	0	779,921	779,921
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Tourism Supplemental Revenue Fund (0274)  
Tourism Marketing fund (0650) \$15,000  
Requires a GR Transfer

## **2. CORE DESCRIPTION**

This core decision item establishes the spending authority for the Missouri Division of Tourism Statewide Tourism Marketing Program as provided for in Sections 620.450 through 620.467, RSMo. Section 620.467, RSMo. identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund. Tourism is a major industry in Missouri with a total economic impact of more than \$13 billion. One in fourteen Missouri workers are employed because of tourism. This \$21,146,946 core funding appropriation will be used to market the statewide tourism industry to the traveling public. Tourists look for new and exciting experiences as they plan their vacations. It is the responsibility of the Missouri Division of Tourism to promote attractions and destinations, both large and small, throughout the state, thus informing, and in fact, helping to close the sale to potential visitors deciding to travel in Missouri. The Missouri Division of Tourism utilizes research based marketing, followed by performance measurements to achieve optimum benefits from our marketing dollar. In FY07, with a total budget of \$17.8 million, the Missouri Division of Tourism was responsible for an additional 2.96 million tourists who chose to travel in Missouri adding an additional \$925.6 million to our economy. The Division of Tourism is empowered to develop a marketing program to promote tourist attractions such as scenic sites, state parks, cultural and historic sites, recreational activities and destinations, and hunting and fishing areas. Specifically, the Division of Tourism is responsible for the selection of ad agencies, brand message, content and placement of ads, a web site, writing and printing of promotional literature, a public relations program, fulfillment of requests for tourist information, and the operation of six Tourism Welcome Centers located at key entry points to Missouri.

# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42450C

Division: Tourism

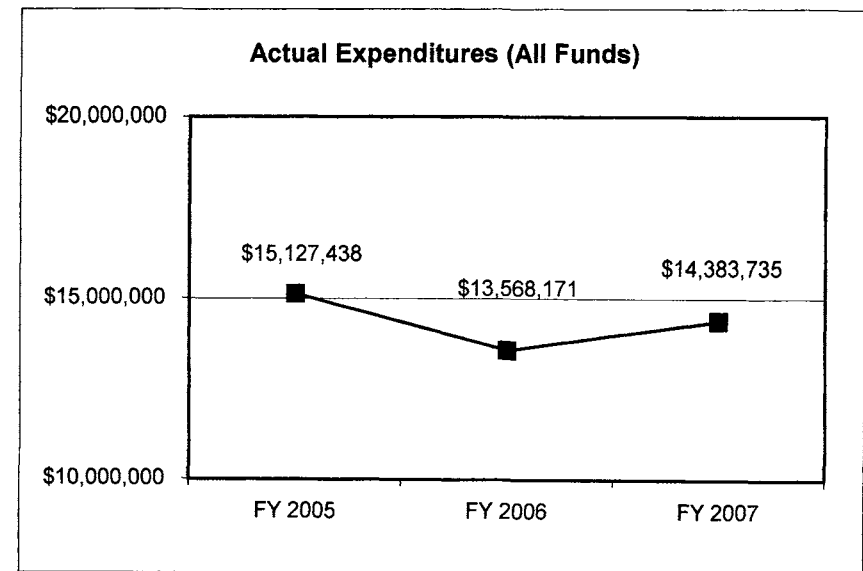
Core: Tourism

## 3. PROGRAM LISTING (list programs included in this core funding)

Statewide Tourism Marketing Program

## 4. FINANCIAL HISTORY

	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Current Yr.
Appropriation (All Funds)	18,252,255	14,624,826	18,209,295	21,146,946
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	18,252,255	14,624,826	18,209,295	N/A
Actual Expenditures (All Funds)	15,127,438	13,568,171	14,383,735	N/A
Unexpended (All Funds)	3,124,817	1,056,655	3,825,560	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	3,124,817	1,056,655	3,825,560	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

**CORE RECONCILIATION DETAIL**

STATE

TOURISM

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	PS		41.00	0	0	1,567,366	1,567,366	
	EE		0.00	0	0	17,329,580	17,329,580	
	PD		0.00	0	0	2,250,000	2,250,000	
	<b>Total</b>		<b>41.00</b>	<b>0</b>	<b>0</b>	<b>21,146,946</b>	<b>21,146,946</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Transfer Out	1972 2192	EE	0.00	0	0	(12,000)	(12,000)	To FMDC for leasing in Joplin.
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(12,000)</b>	<b>(12,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	PS		41.00	0	0	1,567,366	1,567,366	
	EE		0.00	0	0	17,317,580	17,317,580	
	PD		0.00	0	0	2,250,000	2,250,000	
	<b>Total</b>		<b>41.00</b>	<b>0</b>	<b>0</b>	<b>21,134,946</b>	<b>21,134,946</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	PS		41.00	0	0	1,567,366	1,567,366	
	EE		0.00	0	0	17,317,580	17,317,580	
	PD		0.00	0	0	2,250,000	2,250,000	
	<b>Total</b>		<b>41.00</b>	<b>0</b>	<b>0</b>	<b>21,134,946</b>	<b>21,134,946</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	57,148	2.00	59,021	2.00	59,021	2.00	59,021	2.00
ACCOUNTANT I	23,159	0.85	41,658	1.00	31,158	1.00	31,158	1.00
ACCOUNTING ANAL II	39,261	1.00	42,548	1.00	47,548	1.00	47,548	1.00
PUBLIC INFORMATION SPEC I	34,322	1.01	35,028	1.00	35,028	1.00	35,028	1.00
PUBLIC INFORMATION SPEC II	18,387	0.57	45,691	1.00	40,691	1.00	40,691	1.00
PUBLIC INFORMATION COOR	72,866	2.03	79,697	2.00	79,697	2.00	79,697	2.00
PUBLIC INFORMATION ADMSTR	84,226	2.00	90,597	2.00	90,597	2.00	90,597	2.00
TOURIST GUIDE	44,819	2.12	88,567	3.00	48,567	2.00	48,567	2.00
TOURIST ASST	136,679	6.01	163,894	7.00	151,694	7.00	151,694	7.00
TOURIST CENTER SPV	193,192	6.18	206,783	6.00	206,783	6.00	206,783	6.00
MANAGEMENT ANALYSIS SPEC I	33,996	1.00	38,110	1.00	38,110	1.00	38,110	1.00
MANAGEMENT ANALYSIS SPEC II	40,004	1.00	41,295	1.00	41,295	1.00	41,295	1.00
PLANNER III	0	0.00	0	0.00	44,200	1.00	44,200	1.00
GRAPHIC ARTS SPEC III	38,154	1.01	42,098	1.00	42,098	1.00	42,098	1.00
ECON DEV INFO & ADV COOR	40,004	1.00	41,295	1.00	45,295	1.00	45,295	1.00
COMMUNITY DEV REP I	25,493	0.92	30,797	1.00	30,797	1.00	30,797	1.00
FISCAL & ADMINISTRATIVE MGR B1	46,214	1.00	47,883	1.00	49,883	1.00	49,883	1.00
COMMUNITY & ECONOMIC DEV MGRB2	50,562	1.01	52,167	1.00	54,167	1.00	54,167	1.00
DIVISION DIRECTOR	70,947	0.96	84,839	1.00	84,839	1.00	84,839	1.00
DESIGNATED PRINCIPAL ASST DIV	171,002	3.01	176,105	3.00	145,105	2.00	145,105	2.00
CLERK	95,101	5.83	118,212	3.00	103,212	3.00	103,212	3.00
SPECIAL ASST PROFESSIONAL	29,437	0.67	0	0.00	56,500	1.00	56,500	1.00
PRINCIPAL ASST BOARD/COMMISSON	39,783	1.00	41,081	1.00	41,081	1.00	41,081	1.00
<b>TOTAL - PS</b>	<b>1,384,756</b>	<b>42.18</b>	<b>1,567,366</b>	<b>41.00</b>	<b>1,567,366</b>	<b>41.00</b>	<b>1,567,366</b>	<b>41.00</b>
TRAVEL, IN-STATE	48,476	0.00	50,000	0.00	50,000	0.00	50,000	0.00
TRAVEL, OUT-OF-STATE	41,189	0.00	50,000	0.00	50,000	0.00	50,000	0.00
FUEL & UTILITIES	21,549	0.00	42,000	0.00	42,000	0.00	42,000	0.00
SUPPLIES	255,465	0.00	362,300	0.00	362,300	0.00	362,300	0.00
PROFESSIONAL DEVELOPMENT	40,684	0.00	46,575	0.00	46,575	0.00	46,575	0.00
COMMUNICATION SERV & SUPP	29,235	0.00	53,892	0.00	53,892	0.00	53,892	0.00
PROFESSIONAL SERVICES	8,926,481	0.00	16,450,443	0.00	16,450,443	0.00	16,450,443	0.00
JANITORIAL SERVICES	19,658	0.00	25,000	0.00	25,000	0.00	25,000	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>CORE</b>								
M&R SERVICES	8,612	0.00	22,840	0.00	22,840	0.00	22,840	0.00
MOTORIZED EQUIPMENT	17,419	0.00	1,000	0.00	1,000	0.00	1,000	0.00
OFFICE EQUIPMENT	7,939	0.00	16,000	0.00	16,000	0.00	16,000	0.00
OTHER EQUIPMENT	2,492	0.00	15,500	0.00	15,500	0.00	15,500	0.00
PROPERTY & IMPROVEMENTS	0	0.00	15,000	0.00	15,000	0.00	15,000	0.00
REAL PROPERTY RENTALS & LEASES	10,833	0.00	125,000	0.00	113,000	0.00	113,000	0.00
EQUIPMENT RENTALS & LEASES	2,486	0.00	11,500	0.00	11,500	0.00	11,500	0.00
MISCELLANEOUS EXPENSES	26,930	0.00	42,480	0.00	42,480	0.00	42,480	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
TOTAL - EE	9,459,448	0.00	17,329,580	0.00	17,317,580	0.00	17,317,580	0.00
PROGRAM DISTRIBUTIONS	3,539,531	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
TOTAL - PD	3,539,531	0.00	2,250,000	0.00	2,250,000	0.00	2,250,000	0.00
<b>GRAND TOTAL</b>	<b>\$14,383,735</b>	<b>42.18</b>	<b>\$21,146,946</b>	<b>41.00</b>	<b>\$21,134,946</b>	<b>41.00</b>	<b>\$21,134,946</b>	<b>41.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$14,383,735	42.18	\$21,146,946	41.00	\$21,134,946	41.00	\$21,134,946	41.00



## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Statewide Tourism Marketing Program**

**Program is found in the following core budget(s): Tourism**

**1. What does this program do?**

Tourism is a major industry in Missouri with direct and indirect expenditures in excess of \$13 billion. Our state hosts more than 38.9 million visitors annually. One in fourteen Missouri workers are employed because of tourism. The Missouri Division of Tourism utilizes research based marketing, followed by performance measurements to achieve optimum benefits from our marketing dollar. This independent research shows that in FY07, with a total budget of \$17.8 million, the Division of Tourism was responsible for an additional 2.96 million tourists who chose to travel in Missouri adding an additional \$925.6 million to our economy. The Division of Tourism is empowered to develop a statewide tourism marketing program to promote tourist attractions such as scenic sites, recreational activities and destinations, cultural and historic sites, state parks, hunting and fishing areas. Specifically, the Division of Tourism is responsible for the selection of advertising agencies; brand message; content and placement of ads; writing and printing of consumer and trade brochures, pamphlets and booklets; maintenance of a web site; a public relations initiative; and fulfillment of requests for tourist information regarding our state. Missouri Division of Tourism also represents the Missouri tourism industry in trade conferences and state, regional, national, and international organizations; and provide guidance and information to the traveling public through the operation of six Tourism Welcome Centers located at key entry points to Missouri. Tourists look for new and exciting experiences as they plan their vacations. It is the responsibility of the Missouri Division of Tourism to promote attractions, and destinations both large and small, throughout the state, thus informing and in fact helping to close the sale to potential visitors deciding to travel in Missouri.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 620.450 through 620.467 RSMo.

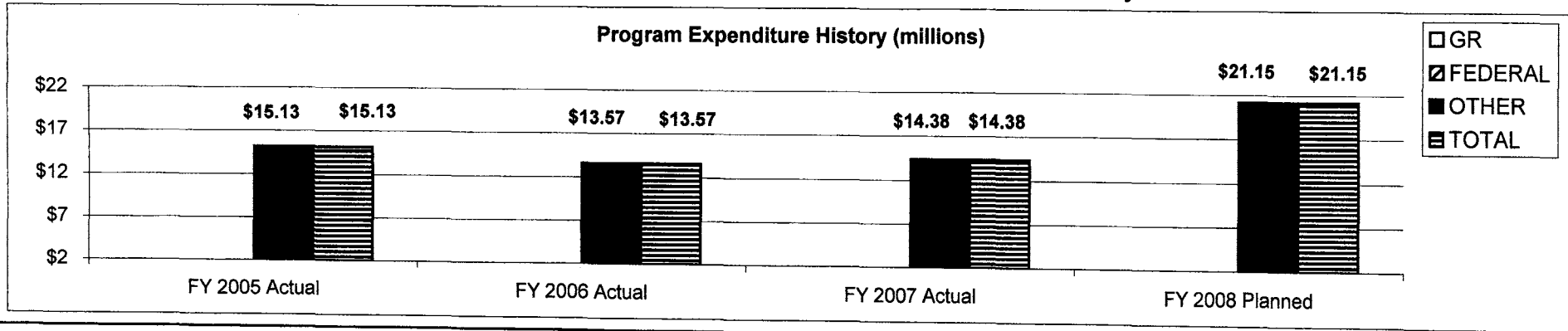
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Statewide Tourism Marketing Program**

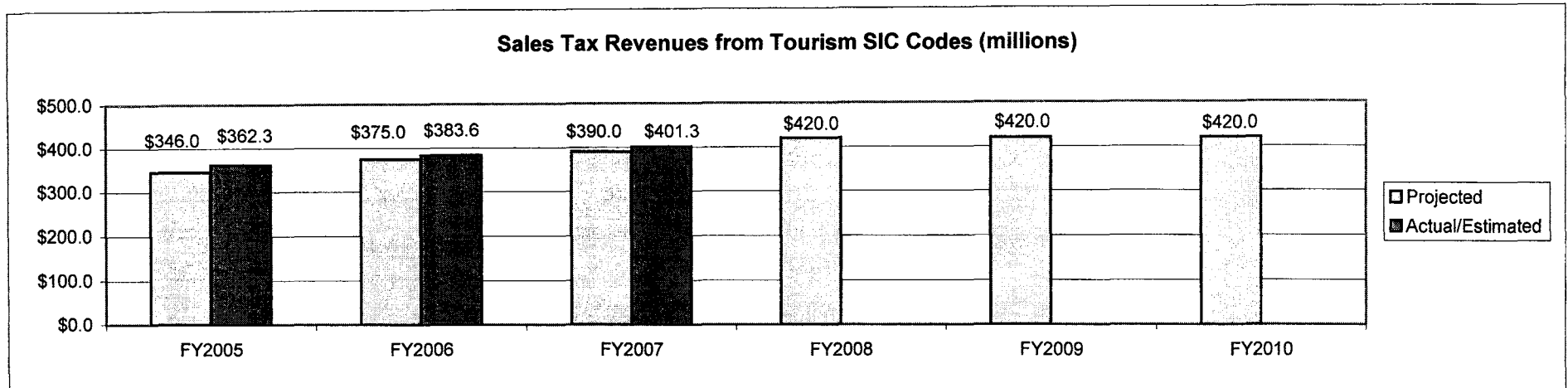
**Program is found in the following core budget(s): Tourism**

**6. What are the sources of the "Other " funds?**

Tourism Supplemental Revenue Fund (0274), Tourism Marketing Fund (0650)

**7a. Provide an effectiveness measure.**

Sales Tax Revenues from 17 Tourism Related SIC codes.



**7b. Provide an efficiency measure.**

The economic impact (tourism expenditures) resulting directly from the Missouri Division of Tourism (MDT) marketing efforts.

	FY2005		FY2006		FY2007		FY2008	FY2009	FY2010
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
MDT Net Budget (millions)	\$17.8	\$17.2	\$13.6	\$14.8	\$17.8	\$17.8	\$20.7	\$20.7	\$20.7
Total Direct Economic Impact of MDT's Marketing (millions)	\$1,050.0	\$963.0	\$788.8	\$769.6	\$1,014.6	\$925.6	\$1,076.4	\$1,076.4	\$1,076.4
Direct Tourism Expenditures per dollar of MDT's Net Budget **	\$59.0	\$56.0	\$58.0	\$52.0	\$57.0	\$52.0	\$52.0	\$52.0	\$52.0

\*\* Source - Advertising Effectiveness Study, SMARI.

## PROGRAM DESCRIPTION

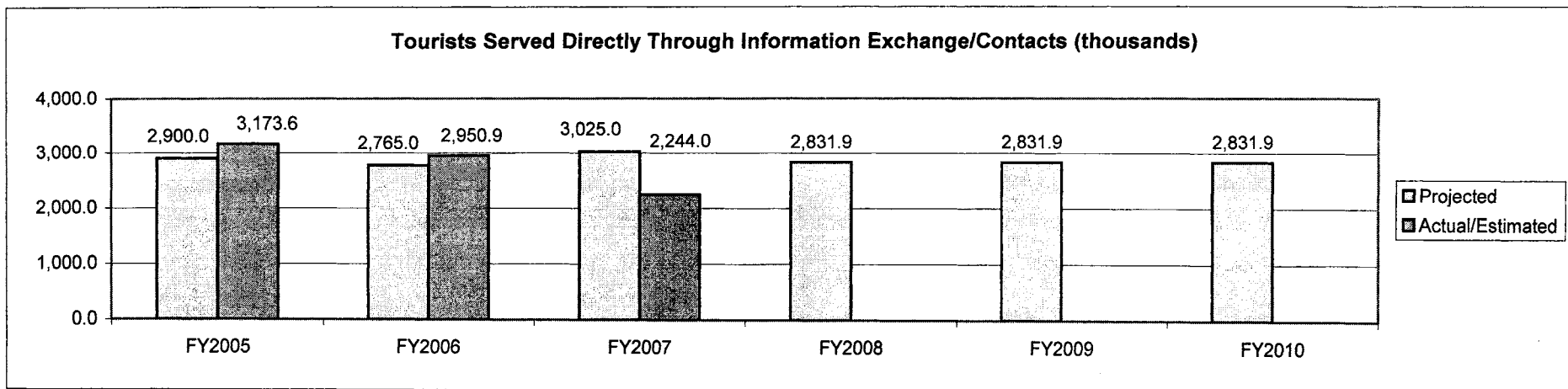
**Department: Economic Development**

**Program Name: Statewide Tourism Marketing Program**

**Program is found in the following core budget(s): Tourism**

**7c. Provide the number of clients/individuals served, if applicable.**

Number of tourists served through direct informational exchange and/or contact\*\*\*



\*\*\* Contacts include 800 number inquiries, reader service, specific web requests, website visits and welcome center counts. For FY2007, a change was made to use a more conservative website analytics and measurement system.

**7d. Provide a customer satisfaction measure, if available.**

N/A

NEW DECISION ITEM  
RANK: 14 OF 17

Department: Economic Development					Budget Unit <u>42450C</u>				
Division: Tourism									
DI Name: Tourism Spending Authority Increase					DI# 1419015				
<b>1. AMOUNT OF REQUEST</b>									
	FY 2009 Budget Request					FY 2009 Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	1,419,054	1,419,054	EE	0	0	3,919,054	3,919,054
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	<u>0</u>	<u>0</u>	<u>1,419,054</u>	<u>1,419,054</u>	Total	<u>0</u>	<u>0</u>	<u>3,919,054</u>	<u>3,919,054</u>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Tourism Supplemental Revenue Fund (TSRF) 0274					Other Funds: Tourism Supplemental Revenue Fund (TSRF) 0274				
<b>2. THIS REQUEST CAN BE CATEGORIZED AS:</b>									
<input type="checkbox"/> New Legislation <input type="checkbox"/> Federal Mandate <input type="checkbox"/> GR Pick-Up <input type="checkbox"/> Pay Plan					<input type="checkbox"/> New Program <input type="checkbox"/> Program Expansion <input type="checkbox"/> Space Request <input checked="" type="checkbox"/> Other: <u>Funding as provided for in 620.450 through 620.467 RSMo.</u>				
					<input type="checkbox"/> Fund Switch <input type="checkbox"/> Cost to Continue <input type="checkbox"/> Equipment Replacement				

## NEW DECISION ITEM

RANK: 14 OF 17Department: Economic DevelopmentBudget Unit 42450CDivision: TourismDI Name: Tourism Spending Authority IncreaseDI# 1419015**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Authority for the Missouri Division of Tourism Statewide Tourism Marketing is provided for in 620.450 through 620.467. In 1993, the 86th General Assembly enacted legislation (RSMo. 620.467) to fund the Missouri Division of Tourism (MDT) through a formula based directly upon growth in tourism industry sales tax revenues within Missouri. This formula is based upon 17 tourism industry classification codes and is used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund. This funding process makes the division self-sustaining by basing the subsequent year's funding on the success of MDT's efforts on behalf of Missouri's tourism industry as measured by the amount of new and returning tourism dollars coming into the state and generating tax revenue. Tourism is a competitive industry. The states with whom we compete for travelers understand this as well. Within that last few years, Tennessee increased their budget 46%, Michigan by 66%, Kentucky up 112% and Colorado up 143%. Other states such as Illinois and Texas, have budgets 50% to 100% larger than Missouri's. Travelers respond to this advertising and determine where to vacation after seeing and responding to ads placed in television, magazines, radio and newspapers. Therefore, to be successful in this environment, the division needs adequate funding to remain competitive. Funding this decision item would increase Missouri's visibility in an extremely competitive environment and bring MDT to a level of funding to further promote Missouri tourism to the traveling public. Currently, the Missouri Tourism industry is a \$13+ billion industry that provides over 286,000 jobs and is considered one of the largest industries in the state. Independent research has shown that funding this decision item of \$1,500,000 would generate over \$78 million in additional spending by tourists that would choose Missouri as a vacation destination. Funding this decision item is necessary to allow the division to improve Missouri's competitive advertising strength--ultimately resulting in continued revenue growth for Missouri. Missouri has realized \$2.77 in state tax revenue for each dollar invested in the MDT budget. Given this past performance, this \$1.5 million appropriation will generate an extra \$4,155,000 in tax revenue for Missouri.

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This transfer provides funding for the Division of Tourism. Authority for the Missouri Division of Tourism Statewide Tourism Marketing is provided for in 620.450 through 620.467, RSMo. Section 620.467, RSMo identifies the formula and the 17 tourism related SIC codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund. History has shown that each dollar in the Division of Tourism budget generates \$2.77 in state tax revenues. Given this past performance, this \$1,500,000 investment will generate an additional \$4,155,000 in Missouri state tax revenue. Tourists look for new and exciting experiences as they plan their vacations. It is the responsibility of the Missouri Division of Tourism to promote both large and small attractions and destinations throughout the state, informing and in fact helping to close the sale to potential visitors deciding to travel in Missouri.

NEW DECISION ITEM  
RANK: 14 OF 17

Department: Economic Development			Budget Unit <u>42450C</u>						
Division: Tourism									
DI Name: Tourism Spending Authority Increase			DI# 1419015						
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
400 Professional Services - Advertising					1,419,054		1,419,054		
							0		
							0		
<b>Total EE</b>	0		0		1,419,054		1,419,054		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers	0						0		
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	1,419,054	0.0	1,419,054	0.0	0

NEW DECISION ITEM  
RANK: 14 OF 17

Department: Economic Development			Budget Unit <u>42450C</u>						
Division: Tourism									
DI Name: Tourism Spending Authority Increase			DI# 1419015						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions					3,919,054		3,919,054		
Total PSD	0		0		3,919,054		3,919,054		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	3,919,054	0.0	3,919,054	0.0	0

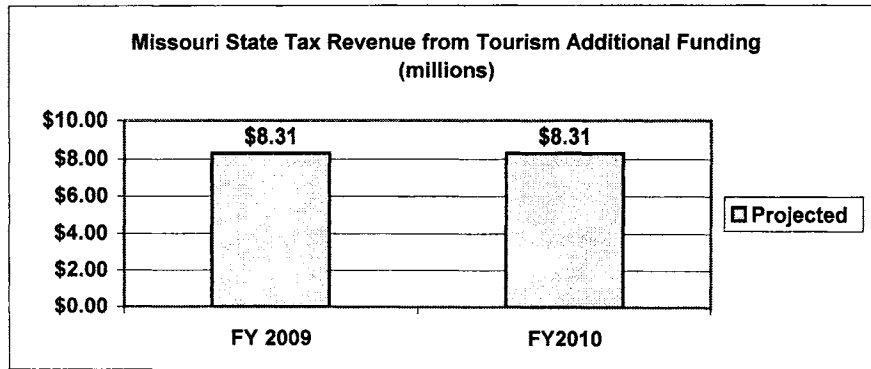
NEW DECISION ITEM  
RANK: 14 OF 17

Department: Economic Development  
Division: Tourism  
DI Name: Tourism Spending Authority Increase DI# 1419015

Budget Unit 42450C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

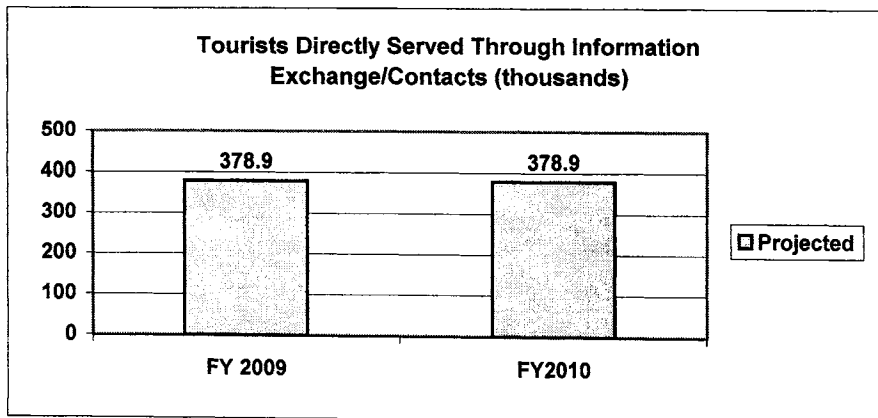
**6a. Provide an effectiveness measure.**



**6b. Provide an efficiency measure.**

	Projected FY 2008	Projected FY 2009
Addition to MDT Budget (millions)	\$3.00	\$3.00
Total Direct Economic Impact of MDT's Marketing (millions)	\$156.00	\$156.00
Direct Tourism Expenditures per Each Dollar of MDT's Net Budget	\$52	\$52

**6c. Provide the number of clients/individuals served, if applicable.**



**6d. Provide a customer satisfaction measure, if available.**

N/A



NEW DECISION ITEM

RANK: 14 OF 17

Department: Economic Development

Budget Unit 42450C

Division: Tourism

DI Name: Tourism Spending Authority Increase DI# 1419015

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Strategies to achieve the performance measurement targets include:

- 1) Purchasing advertising media, based on research, that is targeted to Missouri's prime markets inviting more visitors to Missouri.
- 2) Working with news outlets to strategically place destination-promoting stories to entice more visitors to Missouri.
- 3) Further build & enhance the destination information on Missouri Tourism's website to convince more travelers to come to Missouri and spend more money.

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
Tourism Funding Increase - 1419015								
PROFESSIONAL SERVICES	0	0.00	0	0.00	1,419,054	0.00	3,919,054	0.00
TOTAL - EE	0	0.00	0	0.00	1,419,054	0.00	3,919,054	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,419,054</b>	<b>0.00</b>	<b>\$3,919,054</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$1,419,054	0.00	\$3,919,054	0.00

**NEW DECISION ITEM**  
**RANK: 15 OF 17**

**Department: Economic Development**  
**Division: Tourism**  
**DI Name: Tourism Welcome Center Staff** **DI# 1419016**

**Budget Unit 42450C**

**1. AMOUNT OF REQUEST**

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	0	0	80,946	80,946
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>80,946</b>	<b>80,946</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>3.00</b>	<b>3.00</b>

<b>Est. Fringe</b>	0	0	40,279	40,279
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Tourism Supplemental Revenue Fund (0274)

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	80,946	80,946
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>80,946</b>	<b>80,946</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Tourism Supplemental Revenue Fund (0274)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Funding as provided for in 620.450 through 620.467 REMo.</u>	

NEW DECISION ITEM  
RANK: 15 OF 17

Department: Economic Development

Budget Unit 42450C

Division: Tourism

DI Name: Tourism Welcome Center Staff

DI# 1419016

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Authority to establish and maintain Welcome Centers at major points of entry to Missouri is provided for in 620.465 RSMo. MoDOT is in the process of constructing the new Eagleville Welcome Center located on I-35 just south of the Iowa border. This building is being constructed using 80% federal funds, 19% MoDOT funds and 1% Missouri Division of Tourism (MDT) funds. I-35 is a major artery between Des Moines, Iowa and Kansas City, Missouri. Traffic counts by MoDOT indicate that over 2,069,000 vehicles enter Missouri southbound annually on this interstate highway. The Welcome Center will be open to serve the public seven days each week from April 1st to October 31st, and six days each week from November 1st to March 31st. Three FTE in this request are required to allow staffing the Welcome Center with two employees on duty at all times. It is anticipated that each year, this Welcome Center will provide tourist information to over 75,000 tourists who are expected to stop as they enter Missouri from Iowa and points north. These travelers stop to receive directions and information about Missouri's tourist attractions and destinations. Our Welcome Center personnel are the front-line sales professionals who answer questions, give directions, provide literature and also inform the travelers of additional sites to see and things to do while vacationing in Missouri. This purpose of this warm hospitality is to encourage travelers to include more of what Missouri has to offer and stay longer. Research from other states has concluded that approximately 25% of those that stop at state operated Welcome Centers are influenced into staying longer in the state with an average additional expenditures of \$171. That would mean this facility could be expected to provide an annual increase of \$3.2 million in tourism expenditures in Missouri.

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Three FTE are required to properly staff this new facility. The Welcome Center will be open to serve the public seven days each week from April 1st to October 31st, and six days each week from November 1st to March 31st. The 3 FTE's are required to allow two employees to be on staff during the six and seven work day weeks: 1) Provide one on one service to all travelers requesting directions to and information on Missouri sites and attractions, 2) allow for a broader knowledge base of information, 3) provide safer working conditions in an isolated center, 4) To be able to fill in the extra days that the center is open each week and to allow for annual leave, illness and family emergencies.

This request is for permanent staffing of the new Eagleville Welcome Center that is scheduled to be completed by January 2008.

NEW DECISION ITEM  
RANK: 15 OF 17

Department: <u>Economic Development</u>			Budget Unit <u>42450C</u>						
Division: <u>Tourism</u>									
DI Name: <u>Tourism Welcome Center Staff</u>			DI# <u>1419016</u>						
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
100 - 000483 Tourist Center Supervisor					34,287	1.0	34,287	1.0	
100 - 000482 Tourist Assistant					24,633	1.0	24,633	1.0	
100 - 000481 Tourist Guide					22,026	1.0	22,026	1.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>80,946</u>	<u>3.0</u>	<u>80,946</u>	<u>3.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>80,946</u>	<u>3.0</u>	<u>80,946</u>	<u>3.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: 15 OF 17

Department: Economic Development			Budget Unit 42450C						
Division: Tourism									
DI Name: Tourism Welcome Center Staff			DI# 1419016						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
100 - 000483 Tourist Center Supervisor						0.0	0	0.0	
100 - 000482 Tourist Assistant						0.0	0		
100 - 000481 Tourist Guide						0.0	0		
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
400 -Professional Services					80,946	0	80,946		
Total EE	0		0		80,946		80,946		0
Program Distributions					0	0	0	0	
Total PSD	0		0		0		0	0	0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	80,946	0.0	80,946	0.0	0

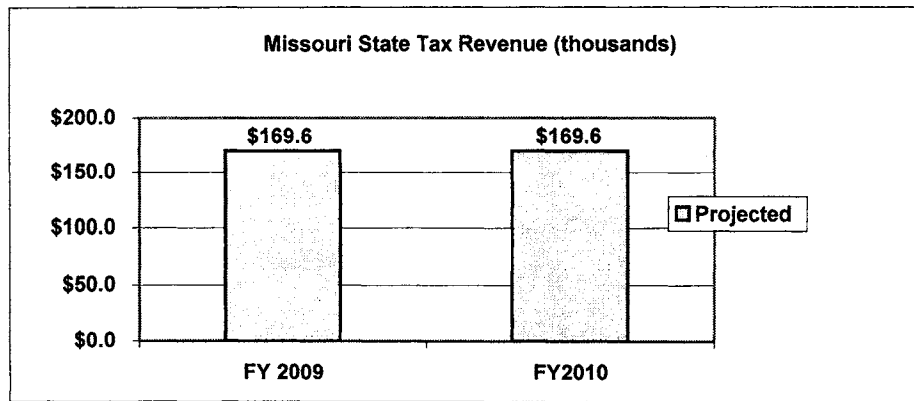
NEW DECISION ITEM  
RANK: 15 OF 17

Department: Economic Development  
Division: Tourism  
DI Name: Tourism Welcome Center Staff DI# 1419016

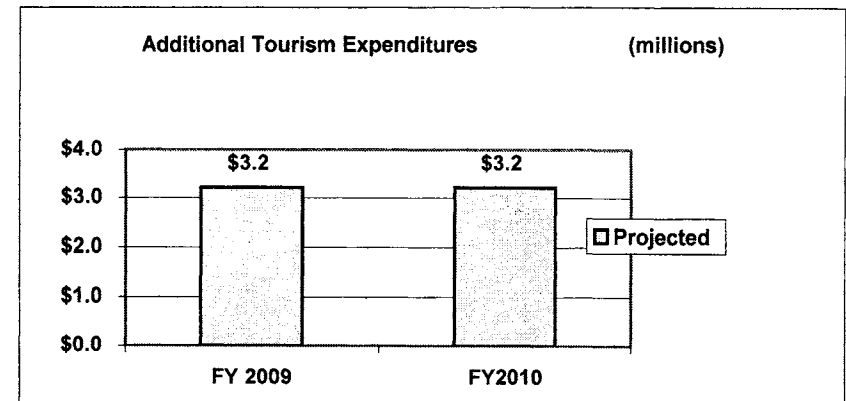
Budget Unit 42450C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

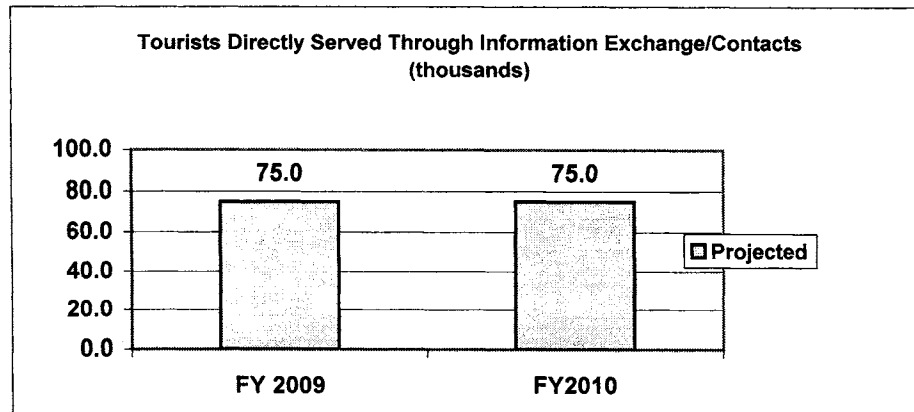
**6a. Provide an effectiveness measure.**



**6b. Provide an efficiency measure.**



**6c. Provide the number of clients/individuals served, if applicable.**



**6d. Provide a customer satisfaction measure, if available.**

**NEW DECISION ITEM**

**RANK:** 15 **OF** 17

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42450C</u>
<b>Division:</b> Tourism	
<b>DI Name:</b> Tourism Welcome Center Staff	<b>DI#</b> 1419016

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Strategies to achieve the performance measurement targets include:

- 1) Purchasing advertising media, based on research, that is targeted to Missouri's prime markets inviting more visitors to Missouri.
- 2) Working with news outlets to strategically place destination-promoting stories to entice more visitors to Missouri.
- 3) Further build & enhance the destination information on Missouri Tourism's website to convince more travelers to come to Missouri and spend more money.



# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>Tourism Welcome Center FTE - 1419016</b>								
TOURIST GUIDE	0	0.00	0	0.00	22,026	1.00	0	0.00
TOURIST ASST	0	0.00	0	0.00	24,633	1.00	0	0.00
TOURIST CENTER SPV	0	0.00	0	0.00	34,287	1.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	80,946	3.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	80,946	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	80,946	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$80,946</b>	<b>3.00</b>	<b>\$80,946</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$80,946	3.00	\$80,946	0.00

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS								
GENERAL REVENUE	17,767,811	0.00	20,659,810	0.00	20,659,810	0.00	20,659,810	0.00
TOTAL - TRF	17,767,811	0.00	20,659,810	0.00	20,659,810	0.00	20,659,810	0.00
<b>TOTAL</b>	<b>17,767,811</b>	<b>0.00</b>	<b>20,659,810</b>	<b>0.00</b>	<b>20,659,810</b>	<b>0.00</b>	<b>20,659,810</b>	<b>0.00</b>
<b>Tourism Funding Transfer - 1419017</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	1,500,000	0.00	4,000,000	0.00
TOTAL - TRF	0	0.00	0	0.00	1,500,000	0.00	4,000,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,500,000</b>	<b>0.00</b>	<b>4,000,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$17,767,811</b>	<b>0.00</b>	<b>\$20,659,810</b>	<b>0.00</b>	<b>\$22,159,810</b>	<b>0.00</b>	<b>\$24,659,810</b>	<b>0.00</b>

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42460C				
Division : Tourism									
Core : Tourism Supplemental Revenue Fund Transfer									
1. CORE FINANCIAL SUMMARY									
FY 2009 Budget Request					FY 2009 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	20,659,810	0	0	20,659,810	TRF	20,659,810	0	0	20,659,810
Total	20,659,810	0	0	20,659,810	Total	20,659,810	0	0	20,659,810
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:					Other Funds:				
2. CORE DESCRIPTION									
<p>This core decision item is the required General Revenue transfer that provides funding to the Tourism Supplemental Revenue Fund, which is the source of funding for the Division of Tourism. The authority for the Division of Tourism Statewide Tourism Marketing Program is provided for in Sections 620.450 through 620.467, RSMo. Section 620.467, RSMo identifies the tourism industry classification codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund. Tourism is a major industry in Missouri with a total economic impact of more than \$13 billion. One in fourteen Missouri workers are employed because of tourism. This \$20,659,810 core funding transfer will be used to market the statewide tourism industry to the traveling public. Tourists look for new and exciting experiences as they plan their vacations. It is the responsibility of the Missouri Division of Tourism to promote attractions and destinations, both large and small, throughout the state, thus informing, and in fact, helping to close the sale to potential visitors deciding to travel in Missouri. The Missouri Division of Tourism utilizes research based marketing, followed by performance measurements to achieve optimum benefits from our marketing dollar. In FY07, with a total budget of \$17.8 million, MDT was responsible for an additional 2.96 million tourists who chose to travel in Missouri adding an additional \$925.6 million to our economy. The Division of Tourism is empowered to develop a marketing program to promote tourist attractions such as scenic sites, state parks, cultural and historic sites, recreational activities and destinations, and hunting and fishing areas. Specifically, the Division of Tourism is responsible for the selection of ad agencies, brand message, content and placement of ads, a web site, writing and printing of promotional literature, a public relations program, fulfillment of requests for tourist information, and the operation of six Tourism Welcome Centers located at key points to Missouri.</p>									

# CORE DECISION ITEM

**Department: Economic Development**

**Budget Unit 42460C**

**Division : Tourism**

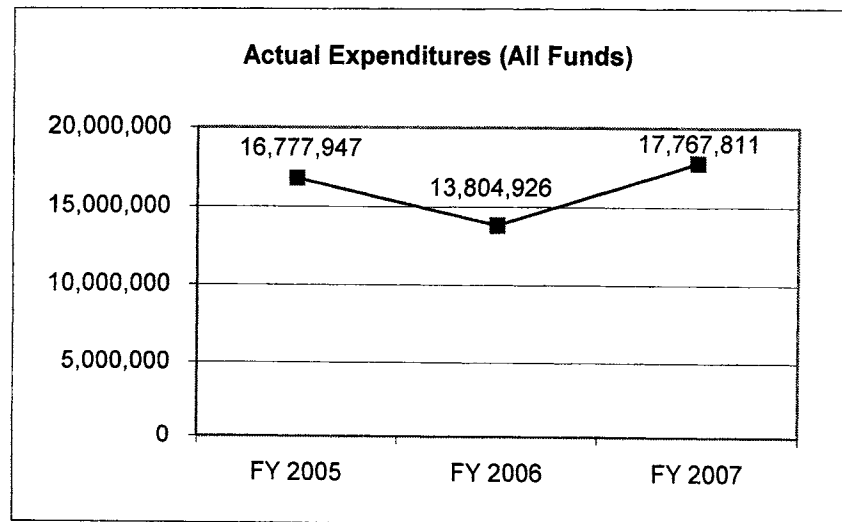
**Core : Tourism Supplemental Revenue Fund Transfer**

## 3. PROGRAM LISTING (list programs included in this core funding)

Tourism Supplemental Revenue Fund Transfer

## 4. FINANCIAL HISTORY

	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Current Yr.
Appropriation (All Funds)	17,817,811	14,231,882	17,767,811	20,659,810
Less Reverted (All Funds)	(1,039,863)	(396,956)	0	N/A
Budget Authority (All Funds)	16,777,948	13,834,926	17,767,811	N/A
Actual Expenditures (All Funds)	16,777,947	13,804,926	17,767,811	N/A
Unexpended (All Funds)	1	30,000	0	N/A
Unexpended, by Fund:				
General Revenue	1	30,000	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

**CORE RECONCILIATION DETAIL**

**STATE**  
**TOURISM-TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	20,659,810	0	0	20,659,810	
	<b>Total</b>	<b>0.00</b>	<b>20,659,810</b>	<b>0</b>	<b>0</b>	<b>20,659,810</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	20,659,810	0	0	20,659,810	
	<b>Total</b>	<b>0.00</b>	<b>20,659,810</b>	<b>0</b>	<b>0</b>	<b>20,659,810</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	20,659,810	0	0	20,659,810	
	<b>Total</b>	<b>0.00</b>	<b>20,659,810</b>	<b>0</b>	<b>0</b>	<b>20,659,810</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TOURISM-TRANSFER								
CORE								
FUND TRANSFERS	17,767,811	0.00	20,659,810	0.00	20,659,810	0.00	20,659,810	0.00
TOTAL - TRF	17,767,811	0.00	20,659,810	0.00	20,659,810	0.00	20,659,810	0.00
GRAND TOTAL	\$17,767,811	0.00	\$20,659,810	0.00	\$20,659,810	0.00	\$20,659,810	0.00
GENERAL REVENUE	\$17,767,811	0.00	\$20,659,810	0.00	\$20,659,810	0.00	\$20,659,810	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Tourism Supplemental Revenue Fund Transfer**

**Program is found in the following core budget(s): Tourism**

**1. What does this program do?**

This transfer provides funding for the Division of Tourism. Tourism is a major industry in Missouri with direct and indirect expenditures in excess of \$13 billion. Our state hosts more than 37.7 million visitors annually. One in fourteen Missouri workers are employed because of tourism. The Missouri Division of Tourism utilizes research based marketing, followed by performance measurements to achieve optimum benefits from our marketing dollar. Independent research shows that in FY07, with a total budget of \$17.8 million, the Division of Tourism was responsible for an additional 2.96 million tourists who chose to travel in Missouri adding an additional \$925.6 million to our economy. The Division of Tourism is empowered to develop a statewide tourism marketing program to promote tourist attractions such as scenic sites, recreational activities and destinations, cultural and historic sites, state parks, hunting and fishing areas. Specifically, the Division of Tourism is responsible for the selection of advertising agencies; brand message; content and placement of ads; writing and printing of consumer and trade brochures, pamphlets and booklets; maintenance of a web site; a public relations initiative; and fulfillment of requests for tourist information regarding our state. Missouri Division of Tourism also represents the Missouri tourism industry in trade conferences and state, regional, national, and international organizations; and provide guidance and information to the traveling public through the operation of six Tourism Welcome Centers located at key entry points to Missouri. Tourists look for new and exciting experiences as they plan their vacations. It is the responsibility of the Missouri Division of Tourism to promote attractions, and destinations both large and small, throughout the state, thus informing and in fact helping to close the sale to potential visitors deciding to travel in Missouri

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 620.450 through 620.467 RSMo.

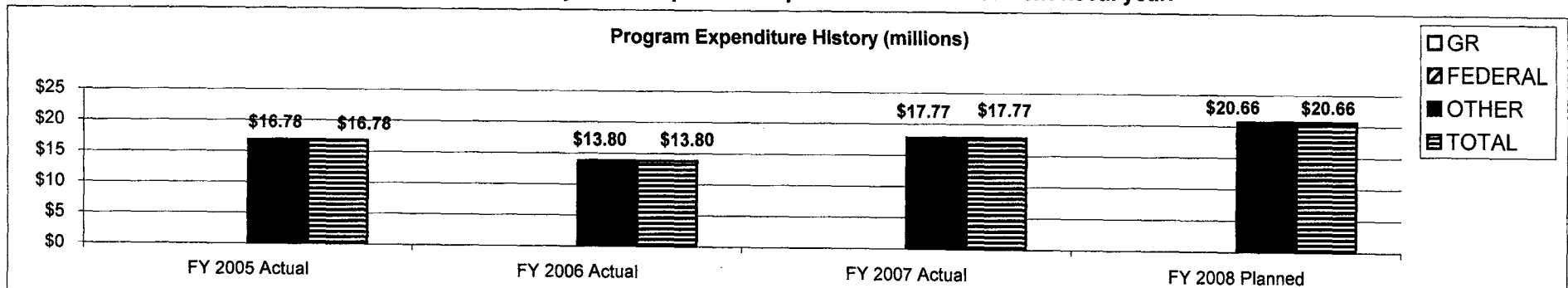
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Tourism Supplemental Revenue Fund Transfer**

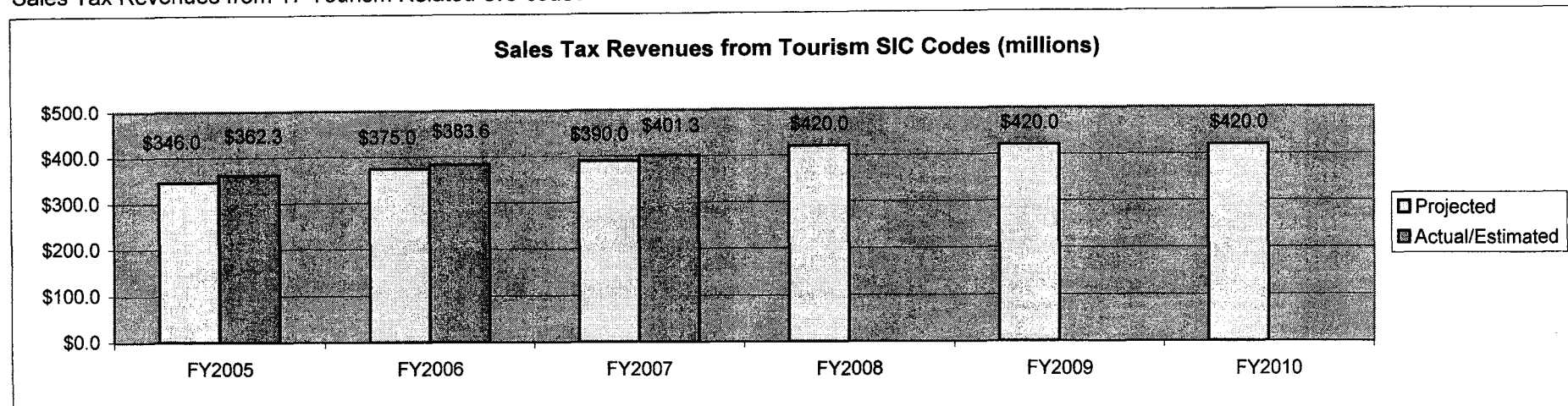
**Program is found in the following core budget(s): Tourism**

### 6. What are the sources of the "Other " funds?

Tourism Supplemental Revenue Fund (0274), Tourism Marketing Fund (0650)

### 7a. Provide an effectiveness measure.

Sales Tax Revenues from 17 Tourism Related SIC codes.



### 7b. Provide an efficiency measure.

The economic impact (tourism expenditures) resulting directly from the Missouri Division of Tourism (MDT) marketing efforts.

	FY2005		FY2006		FY2007		FY2008	FY2009	FY2010
	Projected	Actual	Projected	Actual	Projected	Actual	Projected	Projected	Projected
MDT Net Budget (millions)	\$17.8	\$17.2	\$13.6	\$14.8	\$17.8	\$17.8	\$20.7	\$20.7	\$20.7
Total Direct Economic Impact of MDT's Marketing (millions)	\$1,050.0	\$963.0	\$788.8	\$769.6	\$1,014.6	\$925.6	\$1,076.4	\$1,076.4	\$1,076.4
Direct Tourism Expenditures per dollar of MDT's Net Budget **	\$59.0	\$56.0	\$58.0	\$52.0	\$57.0	\$52.0	\$52.0	\$52.0	\$52.0

\*\* Source - Advertising Effectiveness Study, SMARI.



## PROGRAM DESCRIPTION

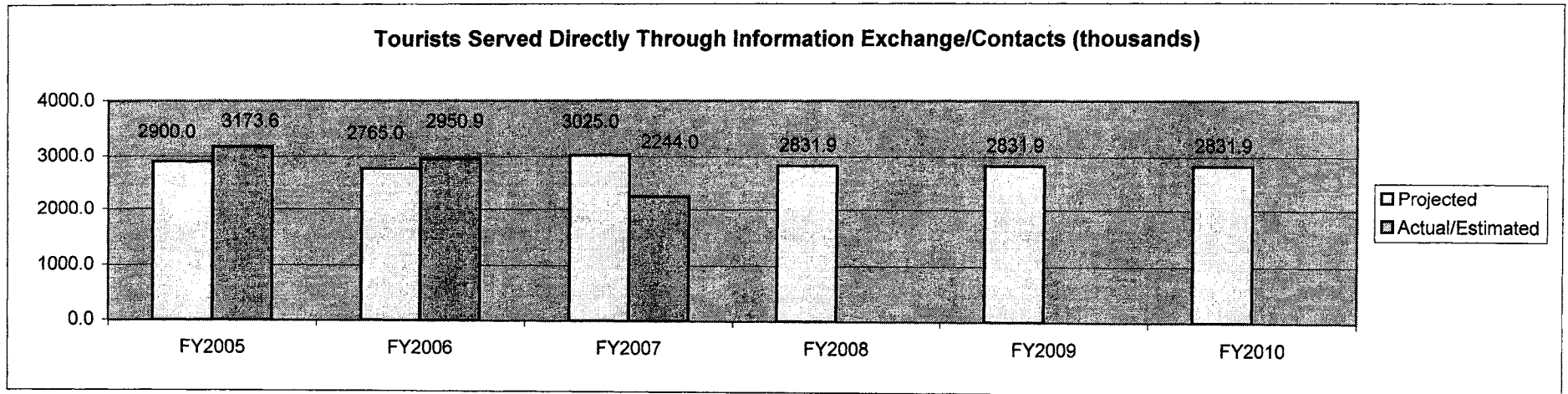
**Department: Economic Development**

**Program Name: Tourism Supplemental Revenue Fund Transfer**

**Program is found in the following core budget(s): Tourism**

**7c. Provide the number of clients/individuals served, if applicable.**

Number of tourists served through direct informational exchange and/or contact\*\*\*



\*\*\* Contacts include 800 number inquiries, reader service, specific web requests, website visits and welcome center counts. For FY2007, a change was made to use a more conservative website analytics and measurement system.

**7d. Provide a customer satisfaction measure, if available.**

N/A

NEW DECISION ITEM  
RANK: 14 OF 17

Department: Economic Development  
Division: Tourism  
DI Name: Tourism Funding Increase Transfer DI# 1419017

Budget Unit 42460C

**1. AMOUNT OF REQUEST**

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,500,000	0	0	1,500,000
<b>Total</b>	<b>1,500,000</b>	<b>0</b>	<b>0</b>	<b>1,500,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	4,000,000	0	0	4,000,000
<b>Total</b>	<b>4,000,000</b>	<b>0</b>	<b>0</b>	<b>4,000,000</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Funding as provided for in 620.450 through 620.467 RSMo.</u>	

**NEW DECISION ITEM**

RANK: 14 OF 17

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42460C</u>
<b>Division:</b> Tourism	
<b>DI Name:</b> Tourism Funding Increase Transfer	<b>DI#</b> <u>1419017</u>

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Authority for the Missouri Division of Tourism Statewide Tourism Marketing is provided for in 620.450 through 620.467. In 1993, the 86th General Assembly enacted legislation (RSMo. 620.467) to fund the Missouri Division of Tourism (MDT) through a formula based directly upon growth in tourism industry sales tax revenues within Missouri. This formula is based upon 17 tourism industry classification codes and is used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund. This funding process makes the division self-sustaining by basing the subsequent year's funding on the success of MDT's efforts on behalf of Missouri's tourism industry as measured by the amount of new and returning tourism dollars coming into the state and generating tax revenue. Tourism is a competitive industry. The states with whom we compete for travelers understand this as well. Within that last few years, Tennessee increased their budget 46%, Michigan by 66%, Kentucky up 112% and Colorado up 143%. Other states such as Illinois and Texas, have budgets 50% to 100% larger than Missouri's. Travelers respond to this advertising and determine where to vacation after seeing and responding to ads placed in television, magazines, radio and newspapers. Therefore, to be successful in this environment, the division needs adequate funding to remain competitive. Funding this decision item would increase Missouri's visibility in an extremely competitive environment and bring MDT to a level of funding to further promote Missouri tourism to the traveling public. Currently, the Missouri Tourism industry is a \$13+ billion industry that provides over 286,000 jobs and is considered one of the largest industries in the state. Independent research has shown that funding this decision item of \$1,500,000 would generate over \$78 million in additional spending by tourists that would choose Missouri as a vacation destination. Funding this decision item is necessary to allow the division to improve Missouri's competitive advertising strength--ultimately resulting in continued revenue growth for Missouri. Missouri has realized \$2.77 in state tax revenue for each dollar invested in the MDT budget. Given this past performance, this \$1.5 million appropriation will generate an extra \$4,155,000 in tax revenue for Missouri.

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This transfer provides funding for the Division of Tourism. Authority for the Missouri Division of Tourism Statewide Tourism Marketing is provided for in 620.450 through 620.467, RSMo. Section 620.467, RSMo identifies the formula and the 17 tourism related SIC codes used to determine the amount of General Revenue funds to be transferred into the Tourism Supplemental Revenue Fund. History has shown that each dollar in the Division of Tourism budget generates \$2.77 in state tax revenues. Given this past performance, this \$1,500,000 investment will generate an additional \$4,155,000 in Missouri state tax revenue. Tourists look for new and exciting experiences as they plan their vacations. It is the responsibility of the Missouri Division of Tourism to promote both large and small attractions and destinations throughout the state, informing and in fact helping to close the sale to potential visitors deciding to travel in Missouri.

NEW DECISION ITEM  
RANK: 14 OF 17

Department: Economic Development					Budget Unit <u>42460C</u>				
Division: Tourism									
DI Name: Tourism Funding Increase Transfer					DI# 1419017				
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers	1,500,000						1,500,000		
Total TRF	1,500,000		0		0		1,500,000		0
Grand Total	1,500,000	0.0	0	0.0	0	0.0	1,500,000	0.0	0

NEW DECISION ITEM  
RANK: 14 OF 17

Department: Economic Development					Budget Unit <u>42460C</u>				
Division: Tourism									
DI Name: Tourism Funding Increase Transfer					DI# 1419017				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers	4,000,000						4,000,000		
Total TRF	4,000,000		0		0		4,000,000		0
Grand Total	4,000,000	0.0	0	0.0	0	0.0	4,000,000	0.0	0

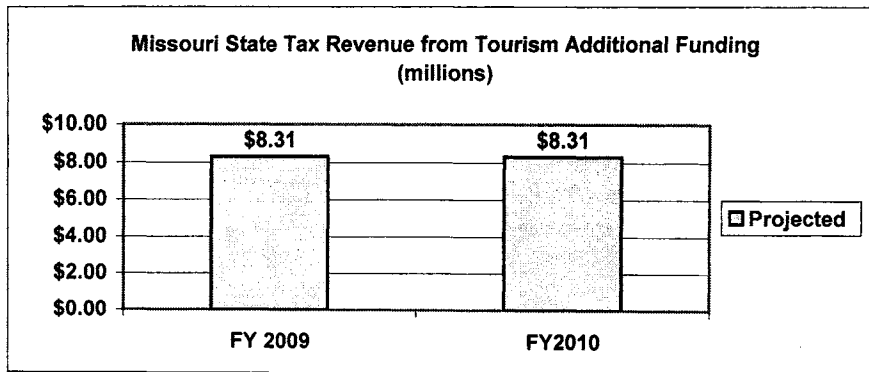
NEW DECISION ITEM  
RANK: 14 OF 17

Department: Economic Development  
Division: Tourism  
DI Name: Tourism Funding Increase Transfer DI# 1419017

Budget Unit 42460C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

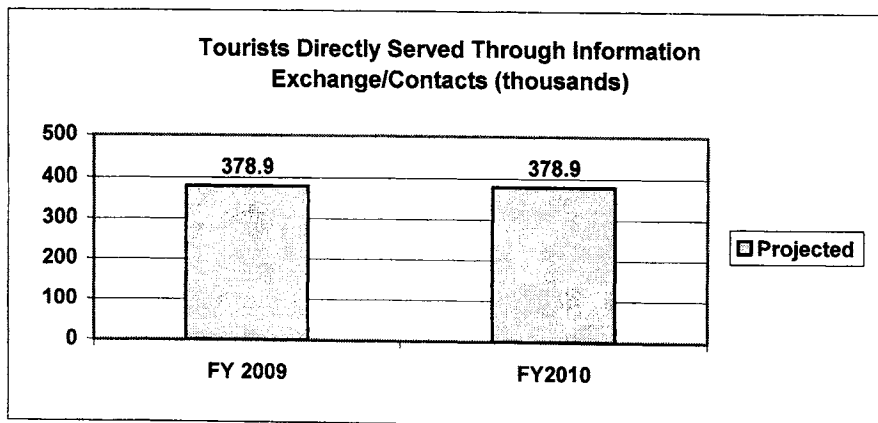
**6a. Provide an effectiveness measure.**



**6b. Provide an efficiency measure.**

	Projected FY 2008	Projected FY 2009
Addition to MDT Budget (millions)	\$3.00	\$3.00
Total Direct Economic Impact of MDT's Marketing (millions)	\$156.00	\$156.00
Direct Tourism Expenditures per Each Dollar of MDT's Net Budget	\$52	\$52

**6c. Provide the number of clients/individuals served, if applicable.**



**6d. Provide a customer satisfaction measure, if available.**

**NEW DECISION ITEM**  
**RANK:** 14 **OF** 17

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>42460C</u>
<b>Division:</b> <u>Tourism</u>	
<b>DI Name:</b> <u>Tourism Funding Increase Transfer</u> <b>DI#</b> <u>1419017</u>	
<b>7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>	
<p>Strategies to achieve the performance measurement targets include:</p> <ul style="list-style-type: none"><li>1) Purchasing advertising media, based on research, that is targeted to Missouri's prime markets inviting more visitors to Missouri.</li><li>2) Working with news outlets to strategically place destination-promoting stories to entice more visitors to Missouri.</li><li>3) Further build &amp; enhance the destination information on Missouri Tourism's website to convince more travelers to come to Missouri and spend more money.</li></ul>	

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM-TRANSFER</b>								
Tourism Funding Transfer - 1419017								
FUND TRANSFERS	0	0.00	0	0.00	1,500,000	0.00	4,000,000	0.00
TOTAL - TRF	0	0.00	0	0.00	1,500,000	0.00	4,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,500,000</b>	<b>0.00</b>	<b>\$4,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$1,500,000	0.00	\$4,000,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00





# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009	FY 2009
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
<b>MO HOUSING DEVELOPMENT COMM</b>									
<b>CORE</b>									
PROGRAM-SPECIFIC									
MO HOUSING TRUST	5,064,034	0.00	4,450,000	0.00	4,450,000	0.00	4,450,000	0.00	0.00
TOTAL - PD	5,064,034	0.00	4,450,000	0.00	4,450,000	0.00	4,450,000	0.00	0.00
<b>TOTAL</b>	<b>5,064,034</b>	<b>0.00</b>	<b>4,450,000</b>	<b>0.00</b>	<b>4,450,000</b>	<b>0.00</b>	<b>4,450,000</b>	<b>0.00</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$5,064,034</b>	<b>0.00</b>	<b>\$4,450,000</b>	<b>0.00</b>	<b>\$4,450,000</b>	<b>0.00</b>	<b>\$4,450,000</b>	<b>0.00</b>	<b>0.00</b>

1/16/08 9:12

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# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42470C</b>
<b>Division:</b>	<b>Missouri Housing Development Commission</b>		
<b>Core:</b>	<b>Missouri Housing Development Commission - Missouri Housing Trust Fund</b>		

## **1. CORE FINANCIAL SUMMARY**

FY 2009 Budget Request					FY 2009 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	4,450,000	4,450,000 E	PSD	0	0	4,450,000	4,450,000 E
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>4,450,000</b>	<b>4,450,000</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>4,450,000</b>	<b>4,450,000</b>
<b>FTE</b>					<b>FTE</b>				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Missouri Housing Trust Fund (0254)  
Notes: An "E" is requested for \$4,450,000 Other Funds

Other Funds: Missouri Housing Trust Fund (0254)  
Notes: An "E" is requested for \$4,450,000 Other Funds

## **2. CORE DESCRIPTION**

Section 215.034, RSMo. states "At the conclusion of each fiscal year, the state treasurer shall allocate all moneys in the Missouri Housing Trust Fund to the Missouri Housing Development Commission for disbursement and investment as directed by this section." These funds consist of \$3 of the recording fee on mortgage related documents established in Section 59.319, RSMo. A 2001 study of the homeless in Missouri found there are an average of 16,425 homeless people living in shelters on any given day in Missouri. According to 2000 Census data, there are over 98,000 families in Missouri paying more than 50% of their income for rent and over 71,000 families living in substandard housing. The ability of MHDC to provide housing assistance for very low-income or homeless families and seniors is not adequately addressed by its other programs. The objective of the Missouri Housing Trust Fund is to increase the availability of affordable housing for low-income and homeless Missourians.

## **3. PROGRAM LISTING (list programs included in this core funding)**

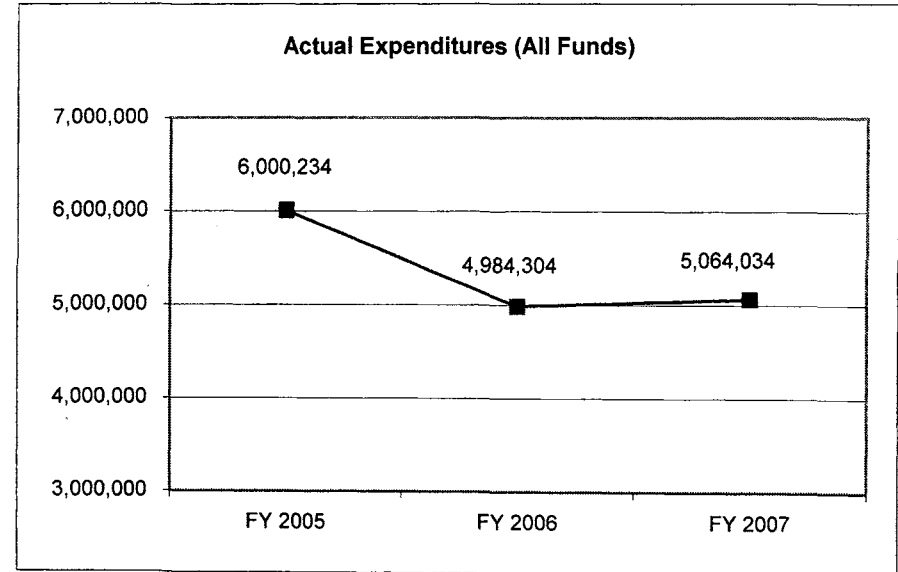
Missouri Housing Trust Fund

# CORE DECISION ITEM

**Department:** Economic Development **Budget Unit** 42470C  
**Division:** Missouri Housing Development Commission  
**Core:** Missouri Housing Development Commission - Missouri Housing Trust Fund

## 4. FINANCIAL HISTORY

	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Current Yr.
Appropriation (All Funds)	4,450,000	4,450,000	4,450,000	4,450,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	4,450,000	4,450,000	4,450,000	N/A
Actual Expenditures (All Funds)	6,000,234	4,984,304	5,064,034	N/A
Unexpended (All Funds)	(1,550,234)	(534,304)	(614,034)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	(1,550,234)	(534,304)	(614,034)	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**  
 (1) Original Appropriation \$4,450,000 E. Appropriation increased by \$1,550,235.  
 (2) Original Appropriation \$4,450,000 E. Appropriation increased by \$534,304.  
 (3) Original Appropriation \$4,450,000 E. Appropriation increased by \$614,034.  
 (4) Current Appropriation is \$4,450,000 E.

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**CORE RECONCILIATION DETAIL**

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**STATE****MO HOUSING DEVELOPMENT COMM**

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**5. CORE RECONCILIATION DETAIL**

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	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	4,450,000	4,450,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>4,450,000</b>	<b>4,450,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	4,450,000	4,450,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>4,450,000</b>	<b>4,450,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	4,450,000	4,450,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>4,450,000</b>	<b>4,450,000</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO HOUSING DEVELOPMENT COMM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	5,064,034	0.00	4,450,000	0.00	4,450,000	0.00	4,450,000	0.00
TOTAL - PD	5,064,034	0.00	4,450,000	0.00	4,450,000	0.00	4,450,000	0.00
<b>GRAND TOTAL</b>	<b>\$5,064,034</b>	<b>0.00</b>	<b>\$4,450,000</b>	<b>0.00</b>	<b>\$4,450,000</b>	<b>0.00</b>	<b>\$4,450,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$5,064,034	0.00	\$4,450,000	0.00	\$4,450,000	0.00	\$4,450,000	0.00

## PROGRAM DESCRIPTION

### Economic Development

**Program Name:** Missouri Housing Trust Fund

**Program is found in the following core budget(s):** Missouri Housing Development Commission

**1. What does this program do?**

The Missouri Housing Trust Fund provides grants and loans to organizations that provide housing assistance for very low-income families and the homeless in Missouri. The Trust Fund supports programs that prevent families from becoming homeless; provides operating support for homeless shelters and transitional housing; provides home repairs and accessibility improvements for low-income homeowners; provides rental assistance for low-income families, and provides housing related services for low-income families and the development of affordable housing.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 215.034, RSMo.

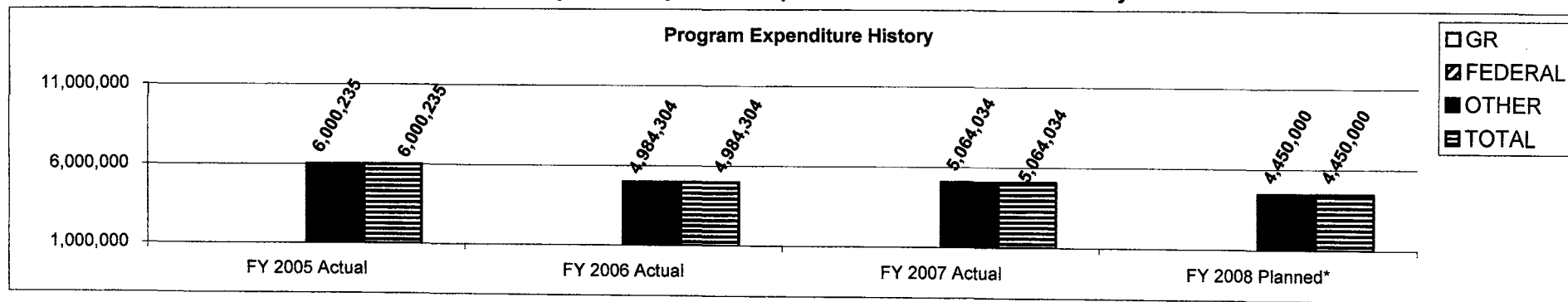
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

Missouri Housing Trust Fund (0254)

## PROGRAM DESCRIPTION

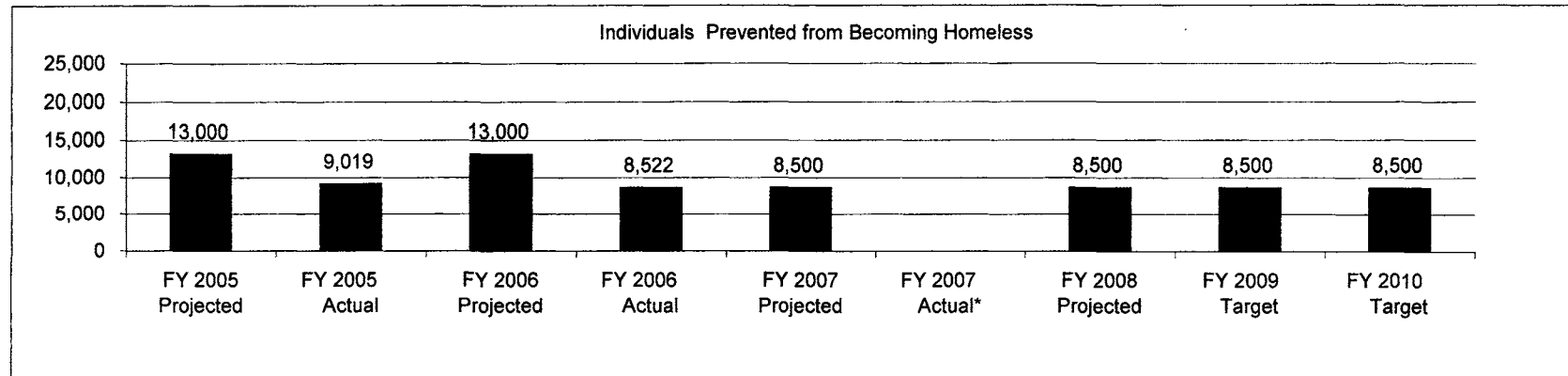
### Economic Development

**Program Name: Missouri Housing Trust Fund**

**Program is found in the following core budget(s): Missouri Housing Development Commission**

**7a. Provide an effectiveness measure.**

Number of individuals prevented from becoming homeless as a result of assistance received from the Missouri Housing Trust Fund:



\*Actual data for FY 2007 will be available in August 2008.

**7b. Provide an efficiency measure.**

The ratio and amount of leveraged funds each year:

	FY 2005		FY 2006		FY 2007		FY 2008	FY 2009	FY 2010
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Ratio of funds leveraged	0.0	1:7	1:7	1:3	1:7	N/A	1:3	1:3	1:3
Amount of funds leveraged	40,000,000	39,312,748	40,000,000	18,904,489	40,000,000	N/A	15,000,000	15,000,000	15,000,000

MHDC is able to assist a larger number of individuals than would otherwise be possible by successfully leveraging Trust Fund dollars with other private and public funds. Actual data for FY 2007 will not be available until August 2008.



## PROGRAM DESCRIPTION

### Economic Development

**Program Name: Missouri Housing Trust Fund**

**Program is found in the following core budget(s): Missouri Housing Development Commission**

**7c. Provide the number of clients/individuals served, if applicable.**

Number of individuals that are being assisted with the Missouri Housing Trust Fund:

Program	FY 2005		FY 2006		FY 2007		FY 2008	FY 2009	FY 2010
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Homeless Prevention	13,000	9,019	13,000	7,076	13,000	N/A	7,000	7,000	7,000
Homeless Shelter	10,000	8,147	10,000	2,329	10,000	N/A	2,200	2,200	2,200
Transitional Housing	3,500	3,868	6,500	2,142	6,500	N/A	2,000	2,000	2,000
Rental Development	400	32,311	5,000	88	5,000	N/A	75	75	75
Rental Assistance	400	699	150	466	150	N/A	400	400	400
Home Repairs	900	238	700	257	700	N/A	225	225	225
**Domestic Violence	3,500	**	**	**	**	**	**	**	**
Grand Total	31,700	54,282	35,350	12,358	35,350	0	11,900	11,900	11,900

Note: Due to a restructuring of the Trust Fund we believe that these numbers are more reflective of the actual services the agencies provided.

Although MHDC performs on-going compliance visits, the outcomes provided are contingent on the reporting of the agencies.

\* Actual data for FY 2007 will be available in August 2008.

**7d. Provide a customer satisfaction measure, if available.**

We do not have a customer satisfaction measure to report.







# DECISION ITEM SUMMARY

Budget Unit Decision Item Budget Object Summary Fund	FY 2007 ACTUAL DOLLAR	FY 2007 ACTUAL FTE	FY 2008 BUDGET DOLLAR	FY 2008 BUDGET FTE	FY 2009 DEPT REQ DOLLAR	FY 2009 DEPT REQ FTE	FY 2009 GOV REC DOLLAR	FY 2009 GOV REC FTE
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	542,139	10.81	638,480	12.00	638,480	12.00	638,480	12.00
TOTAL - PS	542,139	10.81	638,480	12.00	638,480	12.00	638,480	12.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	175,960	0.00	197,878	0.00	192,942	0.00	192,942	0.00
TOTAL - EE	175,960	0.00	197,878	0.00	192,942	0.00	192,942	0.00
<b>TOTAL</b>	<b>718,099</b>	<b>10.81</b>	<b>836,358</b>	<b>12.00</b>	<b>831,422</b>	<b>12.00</b>	<b>831,422</b>	<b>12.00</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	19,154	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	19,154	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>19,154</b>	<b>0.00</b>
<b>Eminent Domain E&amp;E increase - 1419008</b>								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	30,800	0.00	30,800	0.00
TOTAL - EE	0	0.00	0	0.00	30,800	0.00	30,800	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>30,800</b>	<b>0.00</b>	<b>30,800</b>	<b>0.00</b>
<b>OPC Financial Analyst FTE - 1419018</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	50,000	1.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	50,000	1.00	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	3,000	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	3,000	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>53,000</b>	<b>1.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$718,099</b>	<b>10.81</b>	<b>\$836,358</b>	<b>12.00</b>	<b>\$915,222</b>	<b>13.00</b>	<b>\$881,376</b>	<b>12.00</b>

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## CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit <u>42620C</u></b>				
<b>Division: Office of Public Counsel</b>									
<b>Core: Office of Public Counsel</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2009 Budget Request</b>					<b>FY 2009 Governor's Recommendation</b>				
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	638,480	0	0	638,480	<b>PS</b>	638,480	0	0	638,480
<b>EE</b>	192,942	0	0	192,942	<b>EE</b>	192,942	0	0	192,942
<b>PSD</b>	0	0	0	0	<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>831,422</b>	<b>0</b>	<b>0</b>	<b>831,422</b>	<b>Total</b>	<b>831,422</b>	<b>0</b>	<b>0</b>	<b>831,422</b>
<b>FTE</b>	<b>12.00</b>	<b>0.00</b>	<b>0.00</b>	<b>12.00</b>	<b>FTE</b>	<b>12.00</b>	<b>0.00</b>	<b>0.00</b>	<b>12.00</b>
<b>Est. Fringe</b>	317,708	0	0	317,708	<b>Est. Fringe</b>	317,708	0	0	317,708
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
<b>2. CORE DESCRIPTION</b>									
<p>This core request will provide Public Counsel with sufficient expertise and resources to represent consumers of regulated Missouri utility companies. This request funds attorneys and a technical staff that provide expert analysis and recommendations to the Public Service Commission (PSC) and in the courts. Public Counsel advocates for the interests of all consumers of investor-owned utilities in Missouri, with a particular focus on residential and small business consumers who have no other representation. The Public Counsel also has the authority to appeal PSC decisions through the court system when necessary to protect consumer interests.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Office of Public Counsel (The Public Counsel is the statutory representative of utility consumers in cases before the Public Service Commission and in the courts.)									

# CORE DECISION ITEM

Department: Economic Development

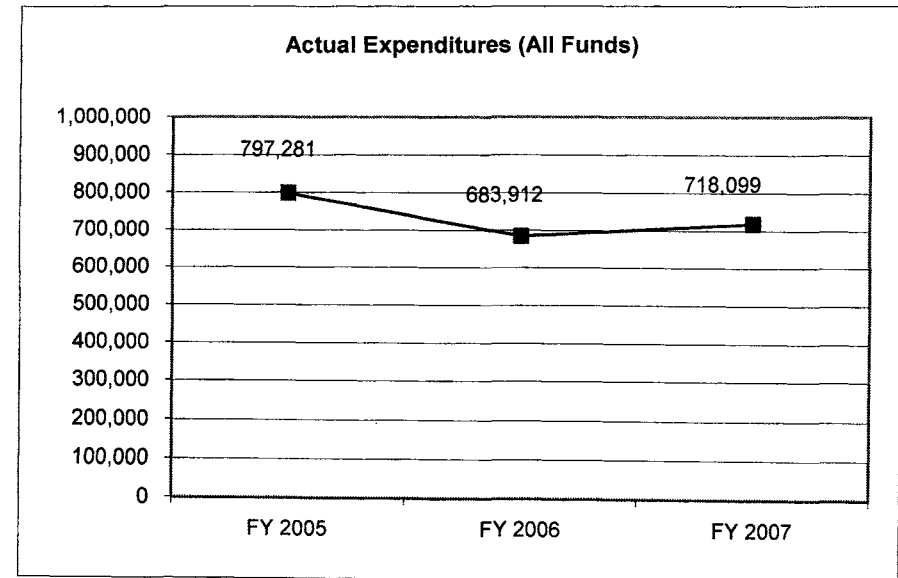
Budget Unit 42620C

Division: Office of Public Counsel

Core: Office of Public Counsel

## 4. FINANCIAL HISTORY

	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Current Yr.
Appropriation (All Funds)	835,195	729,960	740,310	836,358
Less Reverted (All Funds)	(37,855)	(21,899)	(22,209)	N/A
Budget Authority (All Funds)	797,340	708,061	718,101	N/A
Actual Expenditures (All Funds)	797,281	683,912	718,099	N/A
Unexpended (All Funds)	59	24,149	2	N/A
Unexpended, by Fund:				
General Revenue	59	24,149	2	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	(1)	(2)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

(1) Unavoidable delays in filling vacancies and an employee using leave without pay caused a lapse of \$22,529 in PS. Smaller than expected expert witness invoices and expected invoices received after cut off contributed to \$1619 E&E lapse.

(2) Used flexibility to transfer \$2645 which would have lapsed from PS to E&E to help pay expert witness invoices.

**CORE RECONCILIATION DETAIL**

**STATE**  
**OFFICE OF PUBLIC COUNSEL**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>								
		PS	12.00	638,480	0	0	638,480	
		EE	0.00	197,878	0	0	197,878	
		<b>Total</b>	<b>12.00</b>	<b>836,358</b>	<b>0</b>	<b>0</b>	<b>836,358</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Transfer Out	1333 2202	EE	0.00	(3,000)	0	0	(3,000)	Transfer out to ITSD
Transfer Out	1642 2202	EE	0.00	(1,936)	0	0	(1,936)	Transfer out to ITSD
	<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>(4,936)</b>	<b>0</b>	<b>0</b>	<b>(4,936)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	12.00	638,480	0	0	638,480	
		EE	0.00	192,942	0	0	192,942	
		<b>Total</b>	<b>12.00</b>	<b>831,422</b>	<b>0</b>	<b>0</b>	<b>831,422</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	12.00	638,480	0	0	638,480	
		EE	0.00	192,942	0	0	192,942	
		<b>Total</b>	<b>12.00</b>	<b>831,422</b>	<b>0</b>	<b>0</b>	<b>831,422</b>	



## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42620C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> Office of Public Counsel	<b>DIVISION:</b> Office of Public Counsel
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
<p>The department is requesting 20% flexibility between the Personal Service and/or Expense and Equipment appropriation. This increased flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Because of the office's tight budget and history of using virtually all of Personal Services and E&amp;E allocations each year, the added flexibility will allow us to operate more efficiently.</p> <p>PS - \$638,480 x 20% = \$127,696          EE - \$192,942 x 20% = \$38,589</p>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$2645 from PS to E&E	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
	FY 2008 Flex approp. \$167,272
	PS \$127,696
	E&E \$39,576
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
\$2645 from PS to E&E to pay higher than normal expert witness invoices because of several large rate cases in FY07.	In FY 2008, Office of Public Counsel was appropriated \$167,272 (up to 20%) flexibility between PS and E&E appropriations. This will allow the department to respond to changing situations to continue to provide the best possible, quality service to our customers.

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>CORE</b>								
SR OFC SUPPORT ASST (KEYBRD)	49,337	2.00	52,189	2.00	51,489	2.00	51,489	2.00
CH PUBLIC UTILITY ACCOUNTANT	63,127	1.00	65,763	1.00	65,455	1.00	65,455	1.00
PUBLIC UTILITY ACCOUNTANT III	48,139	1.00	51,202	1.00	52,842	1.00	52,842	1.00
CH UTILITY ECONOMIST	111,326	2.00	117,043	2.00	115,343	2.00	115,343	2.00
DIVISION DIRECTOR	78,348	1.00	81,471	1.00	81,161	1.00	81,161	1.00
DESIGNATED PRINCIPAL ASST DIV	34,265	1.00	95,992	2.00	95,682	2.00	95,682	2.00
LEGAL COUNSEL	39,227	0.81	0	0.00	0	0.00	0	0.00
SENIOR COUNSEL	56,070	1.00	109,905	2.00	111,905	2.00	111,905	2.00
DEPUTY COUNSEL	62,300	1.00	64,915	1.00	64,603	1.00	64,603	1.00
<b>TOTAL - PS</b>	<b>542,139</b>	<b>10.81</b>	<b>638,480</b>	<b>12.00</b>	<b>638,480</b>	<b>12.00</b>	<b>638,480</b>	<b>12.00</b>
TRAVEL, IN-STATE	2,381	0.00	5,000	0.00	9,033	0.00	9,033	0.00
TRAVEL, OUT-OF-STATE	2,763	0.00	11,168	0.00	10,000	0.00	10,000	0.00
FUEL & UTILITIES	0	0.00	10	0.00	10	0.00	10	0.00
SUPPLIES	18,490	0.00	30,640	0.00	23,000	0.00	23,000	0.00
PROFESSIONAL DEVELOPMENT	9,391	0.00	10,300	0.00	10,300	0.00	10,300	0.00
COMMUNICATION SERV & SUPP	7,583	0.00	12,380	0.00	15,034	0.00	15,034	0.00
PROFESSIONAL SERVICES	129,065	0.00	116,500	0.00	116,685	0.00	116,685	0.00
JANITORIAL SERVICES	0	0.00	300	0.00	300	0.00	300	0.00
M&R SERVICES	6,269	0.00	8,000	0.00	7,000	0.00	7,000	0.00
COMPUTER EQUIPMENT	0	0.00	3,000	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	250	0.00	250	0.00	250	0.00
OTHER EQUIPMENT	0	0.00	100	0.00	100	0.00	100	0.00
PROPERTY & IMPROVEMENTS	0	0.00	10	0.00	10	0.00	10	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	10	0.00	10	0.00	10	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	100	0.00	1,100	0.00	1,100	0.00
MISCELLANEOUS EXPENSES	18	0.00	10	0.00	10	0.00	10	0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
OFFICE OF PUBLIC COUNSEL								
CORE								
REBILLABLE EXPENSES	0	0.00	100	0.00	100	0.00	100	0.00
TOTAL - EE	175,960	0.00	197,878	0.00	192,942	0.00	192,942	0.00
GRAND TOTAL	\$718,099	10.81	\$836,358	12.00	\$831,422	12.00	\$831,422	12.00
GENERAL REVENUE	\$718,099	10.81	\$836,358	12.00	\$831,422	12.00	\$831,422	12.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name Office of Public Counsel**

**Program is found in the following core budget(s): Office of Public Counsel**

**1. What does this program do?**

This core request will provide Public Counsel with sufficient expertise and resources to represent consumers of regulated Missouri utility companies. This request funds attorneys and a technical staff that provide expert analysis and recommendations to the Public Service Commission and in the courts. Public Counsel advocates for the interests of all consumers of investor-owned utilities in Missouri, with a particular focus on residential and small business consumers who have no other representation. The Public Counsel also has the authority to appeal PSC decisions through the court system when necessary to protect consumer interests. In addition, through the property rights ombudsman, Public Counsel provides assistance to citizens seeking guidance about condemnation process and procedures.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 386.700 and 523.277, RSMo. 2000

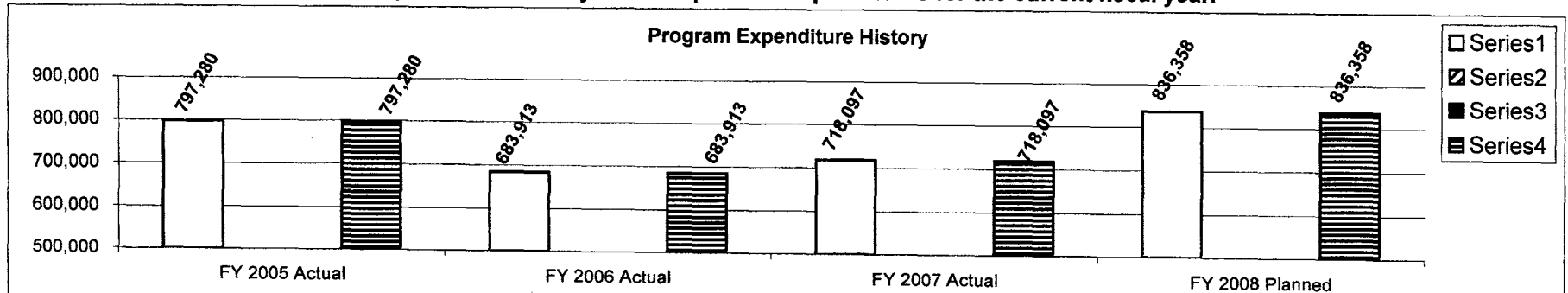
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

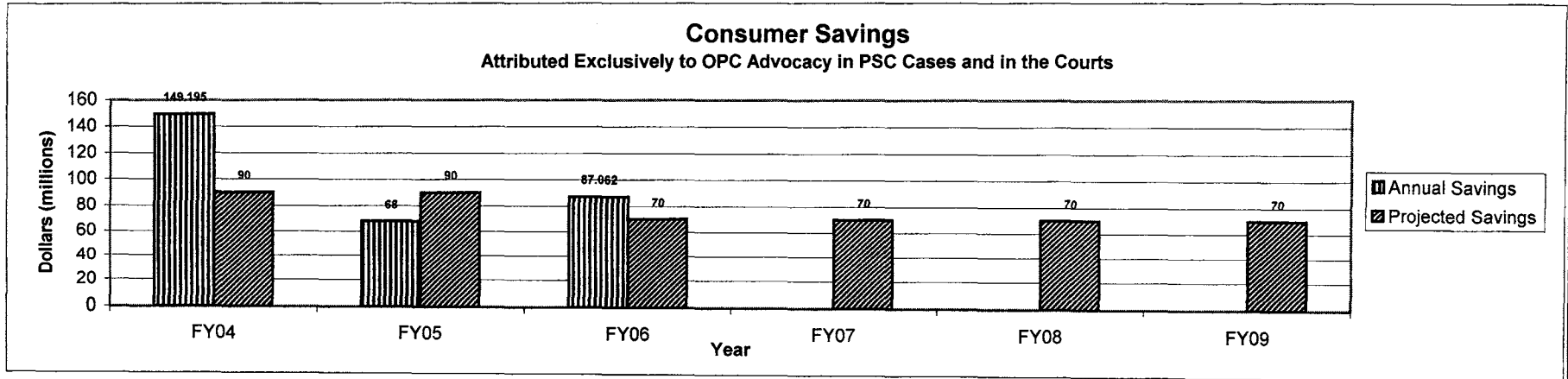
**Department of Economic Development**

**Program Name Office of Public Counsel**

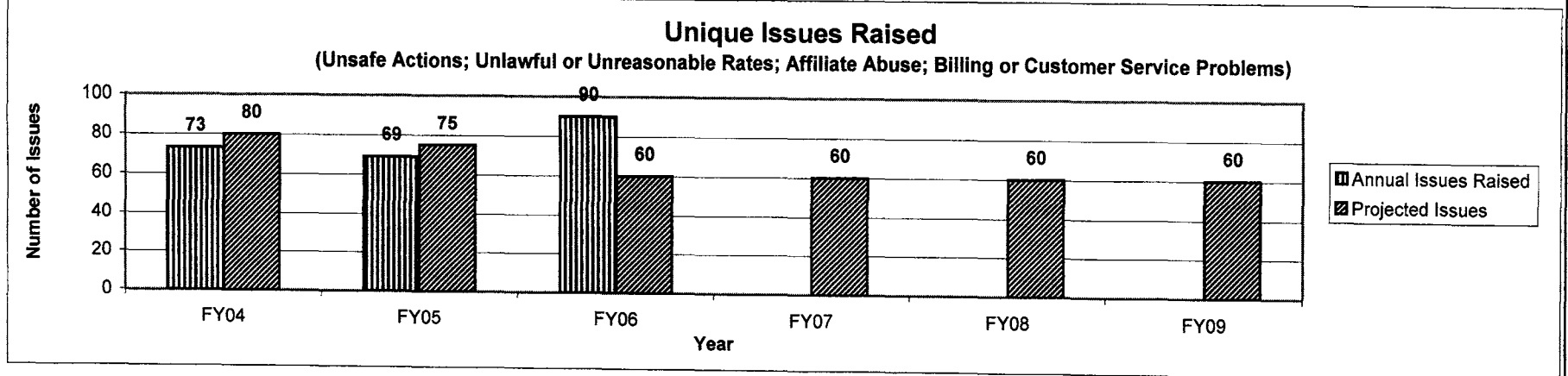
**Program is found in the following core budget(s): Office of Public Counsel**

**7a. Provide an effectiveness measure.**

Amount of consumer savings that can be quantifiably attributed to the Office of the Public Counsel's (OPC's) advocacy before the Public Service Commission (PSC), in appeals from the PSC, and in other legal forums:



Number of new consumer protection issues, unique to the Office of the Public Counsel, that were raised in Public Service Commission cases relating to unsafe, unlawful or unreasonable actions, affiliate abuse, incorrect billing or other customer service problems:



## PROGRAM DESCRIPTION

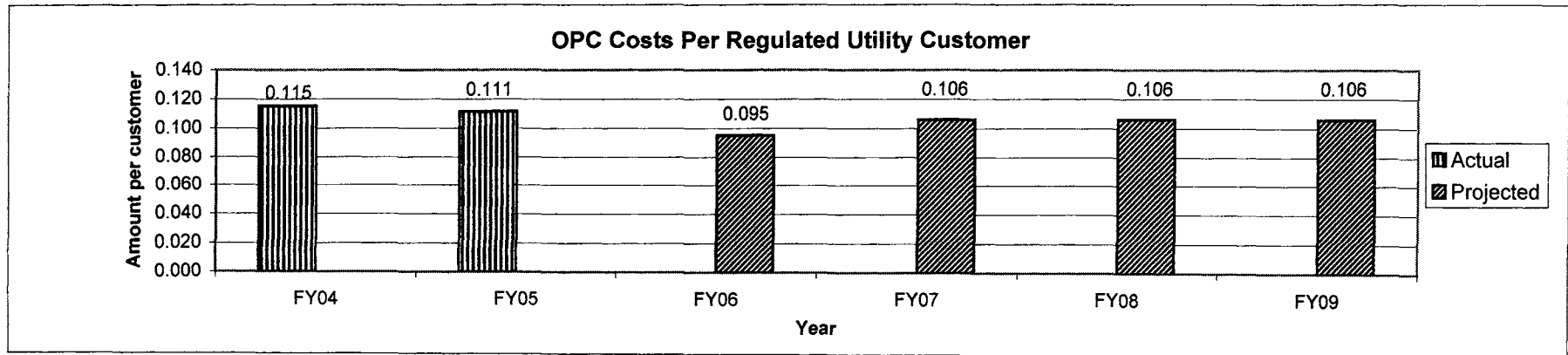
Department of Economic Development

Program Name Office of Public Counsel

Program is found in the following core budget(s): Office of Public Counsel

**7b. Provide an efficiency measure.**

The ratio of the Office of the Public Counsel's expenditures to the total number of regulated utility customers benefiting from OPC's consumer advocacy:



**7c. Provide the number of clients/individuals served, if applicable.**

Total number of regulated utility customers broken down by industry type:

Utility	FY2004 Actual (A)	FY2005 Actual (B) & (D)	FY2006 Actual (C) & (D)	FY2007 targeted	FY2008 targeted
Electric	1,966,307	1,844,232	1,866,673	1,890,000	1,900,000
Natural Gas	1,419,294	1,375,736	1,378,130	1,435,000	1,450,000
Water	476,468	487,615	508,802	510,000	512,000
Sewer	13,757	14,605	14,396	14,550	14,700
Telephone	3,097,437	3,430,306	3,453,778	3,234,000	3,200,000

(A) Source MPSC 2004 Annual Report

(B) Source MPSC 2005 Annual Report

(C) Source MPSC 2006 Annual Report

(D) Telephone - Revised Utility Reports

NOTE: Some Missouri households may be customers of more than one regulated utility.

**7d. Provide a customer satisfaction measure, if available.**

N/A

**NEW DECISION ITEM**  
**RANK: 10 OF 17**

**Department of Economic Development**  
**Division Office of the Public Counsel**  
**DI Name Eminent Domain Ombudsman E&E** **DI#1419008**

**Budget Unit 42620C**

**1. AMOUNT OF REQUEST**

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	30,800	0	0	30,800
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>30,800</b>	<b>0</b>	<b>0</b>	<b>30,800</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	30,800	0	0	30,800
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>30,800</b>	<b>0</b>	<b>0</b>	<b>30,800</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The property rights ombudsman is a new position. It was created when the legislature passed HB 1944 in 2006, but not funded and authorized until FY2008. Its operations are somewhat different from the public utility matters that OPC has historically focused on. As a result, when OPC drafted the initial New Decision Item for the ombudsman for FY2008, OPC underestimated the cost associated with travel and outreach.

**NEW DECISION ITEM**

RANK: 10 OF 17

Department of Economic Development	Budget Unit <u>42620C</u>
Division Office of the Public Counsel	
DI Name Eminent Domain Ombudsman E&E	DI#1419008

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This decision item revises the E&E for the ombudsman based on the ombudsman's actual expenditures to date and his work plan for the future. In-state travel and associated expenses account for the majority of the increase.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
140 In-State Travel	15,000						15,000		
190 Supplies	4,000						4,000		
320 Professional Development	3,000						3,000		
340 Communication Charges	6,000						6,000		
400 Professional Services	2,800						2,800		
							0		
<b>Total EE</b>	<b>30,800</b>		<b>0</b>		<b>0</b>		<b>30,800</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>30,800</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>30,800</b>	<b>0.0</b>	<b>0</b>



NEW DECISION ITEM  
RANK: 10 OF 17

Department of Economic Development		Budget Unit <u>42620C</u>							
Division Office of the Public Counsel									
DI Name Eminent Domain Ombudsman E&E		DI#1419008							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
140 In-State Travel	15,000						15,000		
190 Supplies	4,000						4,000		
320 Professional Development	3,000						3,000		
340 Communication Charges	6,000						6,000		
400 Professional Services	2,800						2,800		
<b>Total EE</b>	<u>30,800</u>		<u>0</u>		<u>0</u>		<u>30,800</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>30,800</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>30,800</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: 10 OF 17

Department of Economic Development	Budget Unit <u>42620C</u>
Division Office of the Public Counsel	
DI Name Eminent Domain Ombudsman E&E	DI#1419008

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**  
Under development.

**6b. Provide an efficiency measure.**  
Under development.

**6c. Provide the number of clients/individuals served, if applicable.**  
Under development.

**6d. Provide a customer satisfaction measure, if available.**  
Under development.

NEW DECISION ITEM

RANK: 10 OF 17

Department of Economic Development	Budget Unit <u>42620C</u>
Division Office of the Public Counsel	
DI Name Eminent Domain Ombudsman E&E	DI#1419008

7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:

Under development.

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>Eminent Domain E&amp;E increase - 1419008</b>								
TRAVEL, IN-STATE	0	0.00	0	0.00	15,000	0.00	15,000	0.00
SUPPLIES	0	0.00	0	0.00	4,000	0.00	4,000	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	3,000	0.00	3,000	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	6,000	0.00	6,000	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	2,800	0.00	2,800	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>30,800</b>	<b>0.00</b>	<b>30,800</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$30,800</b>	<b>0.00</b>	<b>\$30,800</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$30,800</b>	<b>0.00</b>	<b>\$30,800</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

NEW DECISION ITEM  
RANK: 16 OF 17

Department: Economic Development  
Division: Office of the Public Counsel  
DI Name: Financial Analyst FTE DI# 1419018

Budget Unit 42620C

**1. AMOUNT OF REQUEST**

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	50,000	0	0	50,000
EE	3,000	0	0	3,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>53,000</b>	<b>0</b>	<b>0</b>	<b>53,000</b>
 FTE	 1.00	 0.00	 0.00	 1.00

<b>Est. Fringe</b>	24,880	0	0	24,880
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
 FTE	 0.00	 0.00	 0.00	 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

## NEW DECISION ITEM

RANK: 16 OF 17

Department: Economic Development

Budget Unit 42620C

Division: Office of the Public Counsel

DI Name: Financial Analyst FTE

DI# 1419018**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

OPC is a small office and it does not have staff to address all issues in all utility cases, so it uses a large portion of its E&E budget to hire expert witnesses on a case-by-case basis. Because there are so many PSC cases with complex, high-dollar issues, OPC has to carefully budget E&E money and still cannot afford to hire experts in all the cases it would like to. This situation has gotten worse since OPC lost its in-house financial analysis expert in 2005. Because the question of the proper return on equity (or profit margin) is always one of the biggest issues in utility rate cases, in the last several fiscal years OPC has used much of its E&E expert witness budget hiring financial analysis experts to testify about the proper return. A rate-of-return expert typically charges about \$20,000-25,000 per case. As a result of using so many rate-of-return experts, OPC was not able to offer testimony on other important issues in PSC cases.

In FY2006, OPC spent approximately \$45,000 E&E on consultants to testify about rate of return. Because E&E was fully committed, OPC was unable to hire an expert in this area to testify in one additional rate case; if funds were available, OPC would have spent about \$65,000 in FY2006 just on rate of return experts.

In FY2007, OPC spent approximately \$35,000 on consultants in this area. Because E&E was again fully committed, OPC was unable to hire an expert in this area to testify in several additional rate cases; if funds were available, OPC would have spent over \$95,000 in FY2006 just on rate of return experts.

So far in FY2008, OPC has contracted for one consultant to do financial analysis for \$25,000. Based on anticipated utility filings, OPC would hire two more financial analysis experts – if there is sufficient E&E – in the \$18,000-\$25,000 range on other cases in FY08 for approximately \$61,000-\$75,000. This level of expenditure on financial analysis experts will allow at the most one other expert witness in a different field (such as depreciation, another high-dollar utility issue). If OPC were able to address rate of return issues by using an in-house expert, E&E would be freed-up to hire experts on many of the other issues in utility cases.

In addition to filing expert testimony on rate of return in utility rate increase cases, an in-house financial analyst (FA) provides valuable assistance in many other cases. In FY2002 and FY2003 (the last two fiscal years that OPC had a FA for a complete year), the FA provided testimony in five rate cases each year. This testimony is essentially the same product obtained when hiring a consultant to address these issues in a rate case for \$20,000-25,000 per case. In FY2002, OPC's in-house FA actively participated in 10 additional major cases, and many additional small cases. In FY2003, he actively participated in 9 additional major cases as well as many small ones.

NEW DECISION ITEM  
RANK: 16 OF 17

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42620C</u>
<b>Division:</b> Office of the Public Counsel	
<b>DI Name:</b> Financial Analyst FTE	<b>DI#</b> 1419018

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Historically, OPC has had just one FTE as a Financial Analyst. Although the number of utility rate increase cases has increased dramatically over the last few years, one FTE should be able to cover the major cases. This position will be most comparable to the chief financial analyst at the PSC, a position that pays approximately \$60,000/year. Outsourcing has been considered (and tried), and is more costly than addressing the issues with an in-house expert. None of the request is for one-time funds.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Public Utility Financial Analyst - 000848	50,000	1.0					50,000	1.0	
							0	0.0	
<b>Total PS</b>	<b>50,000</b>	<b>1.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>50,000</b>	<b>1.0</b>	<b>0</b>
190 Supplies	1,000						1,000		
320 Professional Development	2,000						2,000		
							0		
<b>Total EE</b>	<b>3,000</b>		<b>0</b>		<b>0</b>		<b>3,000</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>53,000</b>	<b>1.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>53,000</b>	<b>1.0</b>	<b>0</b>

NEW DECISION ITEM  
RANK: 16 OF 17

Department: Economic Development			Budget Unit <u>42620C</u>						
Division: Office of the Public Counsel									
DI Name: Financial Analyst FTE			DI# 1419018						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
Public Utility Financial Analyst - 000848	0	0.0					0	0.0	
							0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
190 Supplies	0						0		
320 Professional Development	0						0		
							0		
							0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>



NEW DECISION ITEM  
RANK: 16 OF 17

Department: Economic Development  
Division: Office of the Public Counsel  
DI Name: Financial Analyst FTE DI# 1419018

Budget Unit 42620C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**  
Under development.

**6b. Provide an efficiency measure.**  
Under development.

**6c. Provide the number of clients/individuals served, if applicable.**  
Under development.

**6d. Provide a customer satisfaction measure, if available.**  
Under development.

NEW DECISION ITEM  
RANK: 16 OF 17

Department: Economic Development  
Division: Office of the Public Counsel  
DI Name: Financial Analyst FTE DI# 1419018

Budget Unit 42620C

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Under development.

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>OPC Financial Analyst FTE - 1419018</b>								
PUBLIC UTILITY FINANCIAL ANAL	0	0.00	0	0.00	50,000	1.00	0	0.00
TOTAL - PS	0	0.00	0	0.00	50,000	1.00	0	0.00
SUPPLIES	0	0.00	0	0.00	1,000	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	2,000	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	3,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$53,000</b>	<b>1.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$53,000	1.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00





# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>CORE</b>								
PERSONAL SERVICES								
PUBLIC SERVICE COMMISSION	9,261,721	186.06	10,088,938	193.00	10,088,938	193.00	10,088,938	193.00
TOTAL - PS	9,261,721	186.06	10,088,938	193.00	10,088,938	193.00	10,088,938	193.00
EXPENSE & EQUIPMENT								
DEAF RELAY SER & EQ DIST PRGM	3,063,321	0.00	5,000,000	0.00	5,000,000	0.00	5,000,000	0.00
MANUFACTURED HOUSING FUND	0	0.00	2,235	0.00	0	0.00	0	0.00
PUBLIC SERVICE COMMISSION	2,027,882	0.00	2,572,053	0.00	2,523,721	0.00	2,523,721	0.00
TOTAL - EE	5,091,203	0.00	7,574,288	0.00	7,523,721	0.00	7,523,721	0.00
PROGRAM-SPECIFIC								
PUBLIC SERVICE COMMISSION	0	0.00	10,000	0.00	10,000	0.00	10,000	0.00
TOTAL - PD	0	0.00	10,000	0.00	10,000	0.00	10,000	0.00
<b>TOTAL</b>	<b>14,352,924</b>	<b>186.06</b>	<b>17,673,226</b>	<b>193.00</b>	<b>17,622,659</b>	<b>193.00</b>	<b>17,622,659</b>	<b>193.00</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PERSONAL SERVICES								
PUBLIC SERVICE COMMISSION	0	0.00	0	0.00	0	0.00	302,670	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	302,670	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>302,670</b>	<b>0.00</b>
<b>PSC Replacement Vehicles - 1419019</b>								
EXPENSE & EQUIPMENT								
PUBLIC SERVICE COMMISSION	0	0.00	0	0.00	61,780	0.00	61,780	0.00
TOTAL - EE	0	0.00	0	0.00	61,780	0.00	61,780	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>61,780</b>	<b>0.00</b>	<b>61,780</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$14,352,924</b>	<b>186.06</b>	<b>\$17,673,226</b>	<b>193.00</b>	<b>\$17,684,439</b>	<b>193.00</b>	<b>\$17,987,109</b>	<b>193.00</b>

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# CORE DECISION ITEM

Department: Economic Development  
Division : Public Service Commission  
Core - Public Service Commission Regulatory

Budget Unit 42630C

## 1. CORE FINANCIAL SUMMARY

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	0	0	10,088,938	10,088,938
EE	0	0	7,523,721	7,523,721
PSD	0	0	10,000	10,000 E
TRF	0	0	0	0
Total	0	0	17,622,659	17,622,659
FTE	0.00	0.00	193.00	193.00

Est. Fringe	0	0	5,020,256	5,020,256
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Public Service Commission Fund (0607)  
Deaf Relay Srv & Equip Dist Fund (0559)

Notes: \*The \$10,000 PSD is an estimated appropriation (E) for refunds.  
\*The \$48,332 appropriated in FY-2008 for four (4) replacement vehicles, PSC Fund (0607), was reduced in FY09 as one-times.  
\*The \$2,235 appropriated in FY-2008 was removed/reduced in FY09 due to being transferred to HB 13.

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	10,088,938	10,088,938
EE	0	0	7,523,721	7,523,721
PSD	0	0	10,000	10,000 E
TRF	0	0	0	0
Total	0	0	17,622,659	17,622,659
FTE	0.00	0.00	193.00	193.00

Est. Fringe	0	0	5,020,256	5,020,256
-------------	---	---	-----------	-----------

Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Public Service Commission Fund (0607)  
Deaf Relay Srv & Equip Dist Fund (0559)

Notes: \*The \$10,000 PSD is an estimated appropriation (E) for refunds.  
\*The \$48,332 appropriated in FY-2008 for four (4) replacement vehicles, PSC Fund (0607), was reduced in FY09 as one-times.  
\*The \$2,235 appropriated in FY-2008 was removed/reduced in FY09 due to being transferred to HB 13.

## 2. CORE DESCRIPTION

The Missouri Public Service Commission has the statutory responsibility of ensuring that consumers receive adequate amounts of safely delivered and reasonably priced utility services at rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The Commission must balance a variety of often competing private interests to ensure the overall public interest. Much of the Commission's work is conducted through formal contested case hearings, similar to court proceedings. The primary statutory provisions governing the Commission are contained in Chapters 386, 392, and 393 RSMo. The Commission regulates the rates and practices of investor-owned local telephone, water, sewer, gas and electric companies. The PSC also administers the state's deaf relay program, Relay Missouri, which allows speech or hearing impaired people to communicate with hearing people by using a communications assistant who "relays" the conversation to the other party.

## CORE DECISION ITEM

**Department: Economic Development**  
**Division : Public Service Commission**  
**Core - Public Service Commission Regulatory**

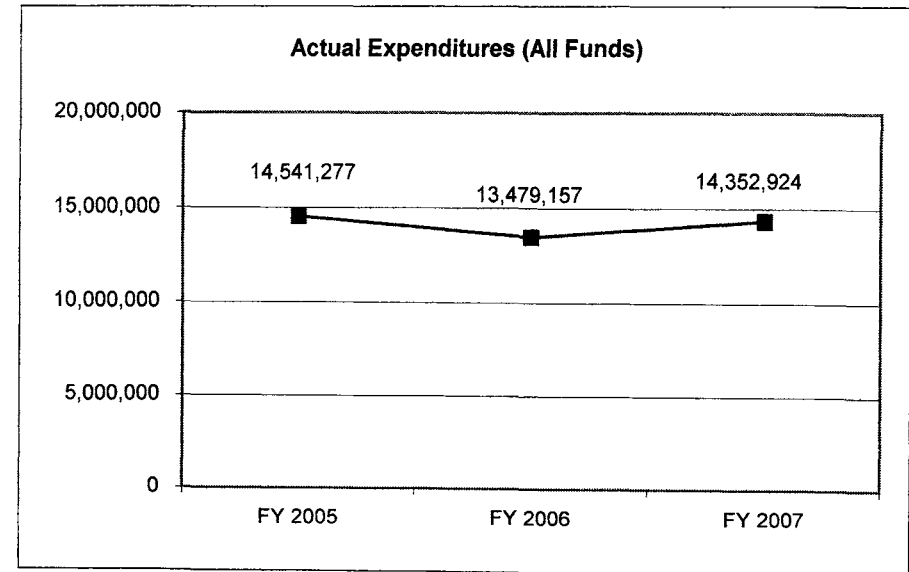
**Budget Unit 42630C**

### 3. PROGRAM LISTING (list programs included in this core funding)

Public Service Commission (PSC) Regulatory Core, which includes PSC Administration and Deaf Relay Service

### 4. FINANCIAL HISTORY

	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Current Yr.
Appropriation (All Funds)	18,606,339	17,005,970	17,331,040	17,673,226
Less Reverted (All Funds)	0	0	0	0
Budget Authority (All Funds)	18,606,339	17,005,970	17,331,040	17,673,226
Actual Expenditures (All Funds)	14,541,277	13,479,157	14,352,924	N/A
Unexpended (All Funds)	4,065,062	3,526,813	2,978,116	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	4,065,062	3,526,813	2,978,116	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** Any appropriation lapse monies will remain in PSC Fund, not transferred to General Revenue, but obligated for next fiscal year's budget and used as a reduction of the PSC assessment to regulated utility companies per Chapter 386.370 RSMo. Lapsed monies are primarily due to employee turnover, vacancies, and various cost containment measures implemented within the agency.



**CORE RECONCILIATION DETAIL**

**STATE**  
**PUBLIC SERVICE COMMISSION**

**5. CORE RECONCILIATION DETAIL**

			<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>									
			PS	193.00	0	0	10,088,938	10,088,938	
			EE	0.00	0	0	7,574,288	7,574,288	
			PD	0.00	0	0	10,000	10,000	
			<b>Total</b>	<b>193.00</b>	<b>0</b>	<b>0</b>	<b>17,673,226</b>	<b>17,673,226</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>									
1x Expenditures	1329	2203	EE	0.00	0	0	(48,332)	(48,332)	One-time to be removed in FY09 - Cars
Transfer Out	1331	4392	EE	0.00	0	0	(2,235)	(2,235)	Transfer to HB 13 for janitorial services
<b>NET DEPARTMENT CHANGES</b>				<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(50,567)</b>	<b>(50,567)</b>	
<b>DEPARTMENT CORE REQUEST</b>									
			PS	193.00	0	0	10,088,938	10,088,938	
			EE	0.00	0	0	7,523,721	7,523,721	
			PD	0.00	0	0	10,000	10,000	
			<b>Total</b>	<b>193.00</b>	<b>0</b>	<b>0</b>	<b>17,622,659</b>	<b>17,622,659</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>									
			PS	193.00	0	0	10,088,938	10,088,938	
			EE	0.00	0	0	7,523,721	7,523,721	
			PD	0.00	0	0	10,000	10,000	
			<b>Total</b>	<b>193.00</b>	<b>0</b>	<b>0</b>	<b>17,622,659</b>	<b>17,622,659</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>CORE</b>								
SR OFC SUPPORT ASST (CLERICAL)	5,937	0.23	0	0.00	0	0.00	0	0.00
ADMIN OFFICE SUPPORT ASSISTANT	181,649	5.87	191,728	6.00	188,580	6.00	188,580	6.00
SR OFC SUPPORT ASST (STENO)	66,218	2.47	110,795	4.00	55,392	2.00	55,392	2.00
SR OFC SUPPORT ASST (KEYBRD)	128,666	4.73	113,218	4.00	140,904	5.00	140,904	5.00
OFFICE SERVICES ASST	29,341	1.00	30,272	1.00	30,264	1.00	30,264	1.00
COMPUTER INFO TECHNOLOGIST II	3,532	0.10	0	0.00	0	0.00	0	0.00
COMPUTER INFO TECHNOLOGIST III	166,679	3.71	193,718	4.00	188,328	4.00	188,328	4.00
COMPUTER INFO TECH SPEC I	87,274	1.72	107,186	2.00	107,184	2.00	107,184	2.00
COMPUTER INFO TECH SPEC II	107,151	1.87	119,645	2.00	123,588	2.00	123,588	2.00
COMP INFO TECHNOLOGY MGR I	64,493	1.00	66,534	1.00	66,528	1.00	66,528	1.00
ACCOUNT CLERK I	11,222	0.50	11,550	0.50	11,550	0.50	11,550	0.50
ACCOUNTANT I	39,023	1.41	43,068	1.50	43,074	1.50	43,074	1.50
ACCOUNTANT II	37,836	1.00	39,039	1.00	39,036	1.00	39,036	1.00
ACCOUNTANT III	41,621	1.00	42,939	1.00	42,936	1.00	42,936	1.00
PERSONNEL ANAL II	35,739	1.00	36,870	1.00	36,864	1.00	36,864	1.00
PUBLIC INFORMATION SPEC I	36,422	1.00	37,574	1.00	37,572	1.00	37,572	1.00
PUBLIC INFORMATION COOR	27,103	0.68	41,275	1.00	41,268	1.00	41,268	1.00
PUBLIC INFORMATION ADMSTR	52,272	1.00	53,927	1.00	53,928	1.00	53,928	1.00
EXECUTIVE I	31,452	1.00	32,445	1.00	32,448	1.00	32,448	1.00
PERSONNEL CLERK	27,836	1.00	28,716	1.00	28,716	1.00	28,716	1.00
LEGISLATIVE COORDINATOR	53,339	1.00	55,030	1.00	55,032	1.00	55,032	1.00
ADMINISTRATIVE ANAL III	40,708	1.00	41,275	1.00	43,752	1.00	43,752	1.00
CH UTILITY ECONOMIST	75,024	1.00	77,398	1.00	77,400	1.00	77,400	1.00
CONSUMER SERVICES SPEC I	53,558	1.95	62,999	2.00	57,432	2.00	57,432	2.00
CONSUMER SERVICES SPEC II	185,957	5.59	205,856	6.00	172,212	5.00	172,212	5.00
CONSUMER SERVICES COORDINATOR	26,913	0.71	0	0.00	79,536	2.00	79,536	2.00
UTILITY REGULATORY AUDITOR I	30,677	0.94	0	0.00	0	0.00	0	0.00
UTILITY REGULATORY AUDITOR II	31,646	0.90	43,754	1.00	75,144	2.00	75,144	2.00
UTILITY REGULATORY AUDITOR III	476,490	11.02	615,540	14.00	535,056	12.00	535,056	12.00
UTILITY REGULATORY AUDITOR IV	416,458	8.22	532,984	9.00	499,748	9.00	499,748	9.00
UTILITY REGULATORY AUDITOR V	357,453	5.85	378,513	6.00	378,492	6.00	378,492	6.00
REGULATORY ECONOMIST I	5,800	0.17	0	0.00	0	0.00	0	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>CORE</b>								
REGULATORY ECONOMIST II	352,253	8.00	415,420	9.00	405,756	9.00	405,756	9.00
REGULATORY ECONOMIST III	215,921	4.00	223,209	4.00	165,888	3.00	165,888	3.00
MGR ECONOMIC ANALYSIS	63,127	1.00	65,125	1.00	65,124	1.00	65,124	1.00
UTILITY MANAGEMENT ANALYST I	18,390	0.66	0	0.00	0	0.00	0	0.00
UTILITY MANAGEMENT ANALYST II	5,994	0.18	39,039	1.00	39,036	1.00	39,036	1.00
UTILITY MANAGEMENT ANALYST III	201,588	3.98	208,637	4.00	208,644	4.00	208,644	4.00
UTILITY POLICY ANALYST I	63,367	1.52	94,678	2.00	87,576	2.00	87,576	2.00
UTILITY POLICY ANALYST II	72,153	1.16	65,125	1.00	65,124	1.00	65,124	1.00
UTILITY ENGINEERING SPEC II	320,450	7.00	381,504	8.00	406,464	8.00	406,464	8.00
UTILITY ENGINEERING SPEC III	329,124	6.25	380,861	7.00	484,704	9.00	484,704	9.00
UTILITY REGULATORY ENGINEER I	153,642	3.00	158,505	3.00	214,704	4.00	214,704	4.00
UTILITY REGULATORY ENGINEER II	118,490	2.00	184,653	3.00	122,232	2.00	122,232	2.00
UTILITY REGULATORY ENG SPV	197,021	3.00	209,848	3.00	204,168	3.00	204,168	3.00
UTILITY OPERS TECH SPEC II	256,822	5.82	270,824	6.00	282,816	6.00	282,816	6.00
RATE & TARIFF EXAMINER II	156,408	4.00	161,323	4.00	161,316	4.00	161,316	4.00
RATE & TARIFF EXAMINER III	43,275	1.00	44,644	1.00	41,268	1.00	41,268	1.00
RATE & TARIFF EXAMINATION SPV	174,481	3.00	179,554	3.00	179,544	3.00	179,544	3.00
FISCAL & ADMINISTRATIVE MGR B1	54,465	1.00	56,189	1.00	56,184	1.00	56,184	1.00
HUMAN RESOURCES MGR B1	54,465	1.00	56,189	1.00	56,184	1.00	56,184	1.00
UTILITY REGULATORY MNGR, BAND1	54,465	1.00	56,189	1.00	56,184	1.00	56,184	1.00
UTILITY REGULATORY MNGR, BAND2	187,378	3.04	189,936	3.00	192,696	3.00	192,696	3.00
UTILITY REGULATORY MNGR, BAND3	272,834	3.99	282,290	4.00	282,288	4.00	282,288	4.00
DIVISION DIRECTOR	386,333	5.00	398,562	5.00	398,562	5.00	398,562	5.00
DESIGNATED PRINCIPAL ASST DIV	403,546	10.79	426,705	11.00	423,913	11.00	423,913	11.00
ASSOCIATE COUNSEL	9,370	0.21	53,927	1.00	45,804	1.00	45,804	1.00
PROGRAM CONSULTANT	304,030	4.50	356,359	5.00	404,399	5.00	404,399	5.00
PARALEGAL	30,360	1.00	31,326	1.00	31,320	1.00	31,320	1.00
LEGAL COUNSEL	67,016	1.63	45,800	1.00	113,919	2.00	113,919	2.00
CHIEF COUNSEL	138,241	1.98	0	0.00	144,201	2.00	144,201	2.00
REGULATORY LAW JUDGE	390,131	6.73	573,008	9.00	421,332	7.00	421,332	7.00
COMMISSION MEMBER	395,519	4.00	408,038	4.00	408,036	4.00	408,036	4.00
COMMISSION CHAIRMAN	98,880	1.00	102,009	1.00	102,009	1.00	102,009	1.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>CORE</b>								
STUDENT INTERN	30,766	1.15	0	0.00	0	0.00	0	0.00
SENIOR COUNSEL	223,773	4.26	244,015	4.00	163,992	3.00	163,992	3.00
DEPUTY COUNSEL	307,326	4.90	325,903	5.00	325,891	5.00	325,891	5.00
OFFICE WORKER MISCELLANEOUS	27,058	0.46	0	0.00	0	0.00	0	0.00
AUDITOR	21,662	0.39	0	0.00	0	0.00	0	0.00
MISCELLANEOUS TECHNICAL	5,574	0.12	0	0.00	0	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	19,002	0.41	0	0.00	0	0.00	0	0.00
PRINCIPAL ASST BOARD/COMMISSON	83,067	1.00	85,696	1.00	85,696	1.00	85,696	1.00
ENGINEER	18,465	0.29	0	0.00	0	0.00	0	0.00
<b>TOTAL - PS</b>	<b>9,261,721</b>	<b>186.06</b>	<b>10,088,938</b>	<b>193.00</b>	<b>10,088,938</b>	<b>193.00</b>	<b>10,088,938</b>	<b>193.00</b>
TRAVEL, IN-STATE	128,166	0.00	190,000	0.00	190,000	0.00	190,000	0.00
TRAVEL, OUT-OF-STATE	74,674	0.00	90,000	0.00	90,000	0.00	90,000	0.00
SUPPLIES	211,054	0.00	322,000	0.00	324,000	0.00	324,000	0.00
PROFESSIONAL DEVELOPMENT	116,972	0.00	130,000	0.00	133,000	0.00	133,000	0.00
COMMUNICATION SERV & SUPP	166,218	0.00	220,000	0.00	216,000	0.00	216,000	0.00
PROFESSIONAL SERVICES	3,839,608	0.00	5,858,000	0.00	5,860,000	0.00	5,860,000	0.00
JANITORIAL SERVICES	0	0.00	3,396	0.00	1,161	0.00	1,161	0.00
M&R SERVICES	354,002	0.00	395,000	0.00	395,000	0.00	395,000	0.00
COMPUTER EQUIPMENT	152,270	0.00	203,000	0.00	203,000	0.00	203,000	0.00
MOTORIZED EQUIPMENT	0	0.00	48,332	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	24,067	0.00	75,000	0.00	75,000	0.00	75,000	0.00
OTHER EQUIPMENT	10,299	0.00	4,000	0.00	4,000	0.00	4,000	0.00
PROPERTY & IMPROVEMENTS	0	0.00	714	0.00	714	0.00	714	0.00
REAL PROPERTY RENTALS & LEASES	5,634	0.00	3,000	0.00	3,000	0.00	3,000	0.00
EQUIPMENT RENTALS & LEASES	312	0.00	8,346	0.00	8,346	0.00	8,346	0.00
MISCELLANEOUS EXPENSES	7,927	0.00	23,500	0.00	20,500	0.00	20,500	0.00
<b>TOTAL - EE</b>	<b>5,091,203</b>	<b>0.00</b>	<b>7,574,288</b>	<b>0.00</b>	<b>7,523,721</b>	<b>0.00</b>	<b>7,523,721</b>	<b>0.00</b>

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>CORE</b>								
REFUNDS	0	0.00	10,000	0.00	10,000	0.00	10,000	0.00
TOTAL - PD	0	0.00	10,000	0.00	10,000	0.00	10,000	0.00
<b>GRAND TOTAL</b>	<b>\$14,352,924</b>	<b>186.06</b>	<b>\$17,673,226</b>	<b>193.00</b>	<b>\$17,622,659</b>	<b>193.00</b>	<b>\$17,622,659</b>	<b>193.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$14,352,924	186.06	\$17,673,226	193.00	\$17,622,659	193.00	\$17,622,659	193.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** PSC Regulatory Core

**Program is found in the following core budget(s):** Public Service Commission Regulatory

### 1. What does this program do?

The Missouri Public Service Commission (PSC) has the statutory responsibility of ensuring that consumers receive adequate amounts of safely delivered and reasonably priced utility services at rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. Much of the Commission's work is conducted through formal contested case hearings, similar to court proceedings. The Commission regulated the rates and practices of investor-owned local telephone, water, sewer, gas and electric companies. The PSC also administers the state's deaf relay program, Relay Missouri, which allows speech or hearing impaired people to communicate with hearing people by using a communications assistant who "relays" the conversation to the other party. In addition, the Commission regulates the manufacture and sale of new manufactured and modular homes, and the installation of those homes.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Chapters 386, 392, 393 RSMo

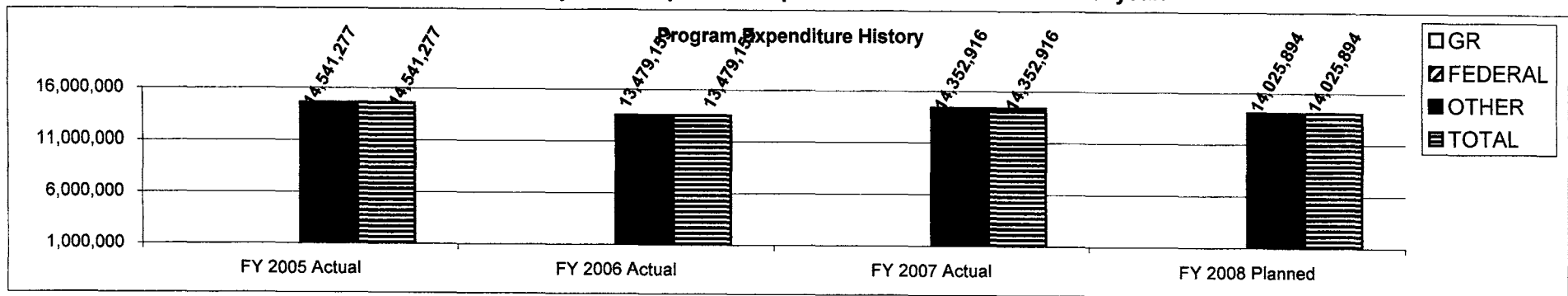
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other" funds?

PSC Fund (0607) and Deaf Relay Services & Equipment Distribution Fund (0559)

## PROGRAM DESCRIPTION

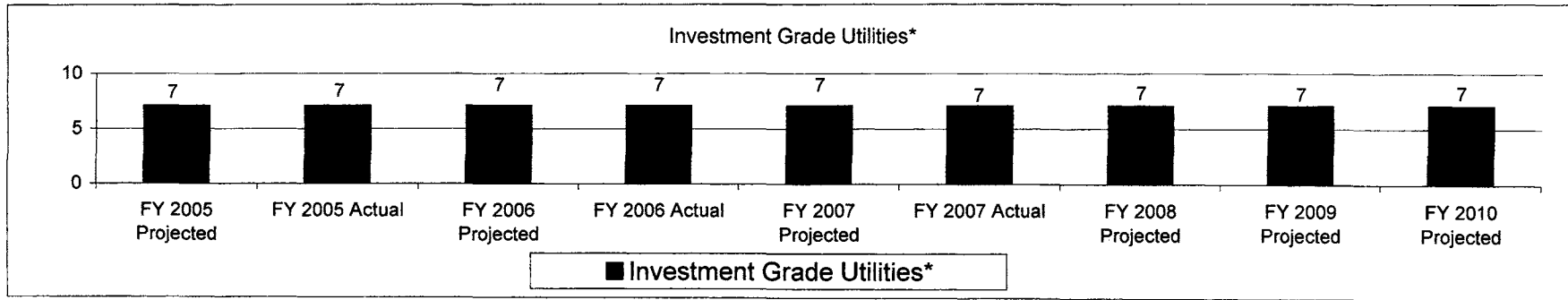
**Department: Economic Development**

**Program Name: PSC Regulatory Core**

**Program is found in the following core budget(s): Public Service Commission Regulatory**

**7a. Provide an effectiveness measure.**

Number of utilities that are investment grade: Investment grade meaning selling stock/debt issuances on the open market and the utility is rated by three of the national rating institutions such as Moody's, Standard & Poor's, and Fitch.



\*Total Missouri customers served by the seven investment grade utilities out of eight which have credit ratings established by the National Rating Institute is approximately 3,248,799. Some Missouri customers may use the services of up to three of the seven investment grade utilities.

**7b. Provide an efficiency measure.**

**Utility Assessment Rate (overall factor)**

	FY 2005		FY 2006		FY 2007		FY 2008	FY 2009	FY 2010
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Utility Assessment Rate (Hundredths of one percent of gross earnings)	0.2034	0.2034	0.1785	0.1785	0.1826	0.1826	0.1954	0.1981	0.2000

**Percentage of PSC Assessment Fees Collected**

	FY 2005		FY 2006		FY 2007		FY 2008	FY 2009	FY 2010
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
% of Assessment Fees Collected	99.80%	99.79%	99.80%	99.88%	99.90%	99.86%	99.90%	99.90%	99.90%

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: PSC Regulatory Core**

**Program is found in the following core budget(s): Public Service Commission Regulatory**

**7c. Provide the number of clients/individuals served, if applicable.**

Number of utilities regulated

	FY 2005		FY 2006		FY 2007		FY 2008	FY 2009	FY 2010
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
# of Utilities Regulated	NA	908	NA	937	NA	654	Unknown	Unknown	Unknown

**7d. Provide a customer satisfaction measure, if available.**

Percentage of informal complaints successfully resolved without formal complaint.

	FY 2005		FY 2006		FY 2007		FY 2008	FY 2009	FY 2010
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
% of Complaints Resolved	100.00%	Unknown	100.00%	Unknown	100.00%	99.33%	99.33%	99.33%	99.33%



**NEW DECISION ITEM**  
**RANK: 17 OF 17**

<b>Department: Economic Development</b>	<b>Budget Unit 42630C</b>
<b>Division: Public Service Commission</b>	
<b>DI Name: Replacement Vehicles</b>	<b>DI# 1419019</b>

**1. AMOUNT OF REQUEST**

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	61,780	61,780
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>61,780</b>	<b>61,780</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: PSC Fund (0607)

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	61,780	61,780
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>61,780</b>	<b>61,780</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: PSC Fund (0607)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input checked="" type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

POOL VEHICLES -Vehicles are available for official state business by Commission and staff who require less frequent travel, but where the use of a state-owned vehicle is economical and efficient. Pool vehicles are utilized to perform audits, examinations, analysis and/or reviews of the books and records of the utilities; perform inspections in areas of technical safety and engineering and to investigate consumer complaints. Vehicles are used by staff to attend conferences and seminars required to retain a professional license or those directly related to the employees' job duties.

Programs authorized in State Statutes: Chapters 386, 392, 393 and 700 RSMo.

## NEW DECISION ITEM

RANK: 17 OF 17

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42630C</u>								
<b>Division:</b> Public Service Commission									
<b>DI Name:</b> Replacement Vehicles	<b>DI#</b> 1419019								
<b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</b>									
Four (4) replacement vehicles (4 pool vehicles) that have exceeded the OA mileage replacement guideline of 120,000 miles. Cost of the replacement mid-size vehicles (AFV) was established from the OA Budget and Planning cost guidelines. These are one-time budget expenditures. Four (4) vehicles at \$15,445 each = \$61,780									
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
560 Motorized Equipment					61,780		61,780		61,780
							0		
							0		
<b>Total EE</b>	0		0		61,780		61,780		61,780
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	61,780	0.0	61,780	0.0	61,780

NEW DECISION ITEM  
RANK: 17 OF 17

Department: Economic Development		Budget Unit <u>42630C</u>							
Division: Public Service Commission									
DI Name: Replacement Vehicles		DI# 1419019							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
560 Motorized Equipment					61,780		61,780		
							0		
							0		
							0		
Total EE	0		0		61,780		61,780		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	61,780	0.0	61,780	0.0	0

**NEW DECISION ITEM**  
**RANK: 17 OF 17**

<b>Department: Economic Development</b>			<b>Budget Unit 42630C</b>		
<b>Division: Public Service Commission</b>					
<b>DI Name: Replacement Vehicles</b>			<b>DI# 1419019</b>		
<b>6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with &amp; without additional funding.)</b>					
<b>6a. Provide an effectiveness measure.</b>			<b>6b. Provide an efficiency measure.</b>		
<u>Vehicle Description</u>	<u>Mileage 6/30/2007</u>	<u>Estimated Mileage 6/30/2008</u>	<p>These are not fleet additions. New mid-size Alternative Fuel replacement vehicles would replace older vehicles currently used by staff in the PSC vehicle pool. These new vehicles would result in lower operational costs. Older vehicles would be sent to State Surplus Property.</p>		
2000 Chevrolet Impala	134,968	153,018			
1997 Ford Taurus	137,661	147,189			
2002 Ford Taurus	114,124	136,777			
1998 Ford Crown Victoria	121,131	130,211			
<b>6c. Provide the number of clients/individuals served, if applicable.</b>  N/A			<b>6d. Provide a customer satisfaction measure, if</b>  N/A		

NEW DECISION ITEM  
RANK: 17 OF 17

Department: Economic Development  
Division: Public Service Commission  
DI Name: Replacement Vehicles DI# 1419019

Budget Unit 42630C

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

To request legislative and appropriation authority to purchase 4 mid-size replacement vehicles for the PSC vehicle pool.

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>PSC Replacement Vehicles - 1419019</b>								
MOTORIZED EQUIPMENT	0	0.00	0	0.00	61,780	0.00	61,780	0.00
TOTAL - EE	0	0.00	0	0.00	61,780	0.00	61,780	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$61,780	0.00	\$61,780	0.00
<b>GENERAL REVENUE</b>								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
<b>FEDERAL FUNDS</b>								
	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
<b>OTHER FUNDS</b>								
	\$0	0.00	\$0	0.00	\$61,780	0.00	\$61,780	0.00

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MANUFACTURED HOUSING</b>								
<b>CORE</b>								
PERSONAL SERVICES								
MANUFACTURED HOUSING FUND	279,077	7.93	331,460	7.50	331,460	7.50	331,460	7.50
TOTAL - PS	279,077	7.93	331,460	7.50	331,460	7.50	331,460	7.50
EXPENSE & EQUIPMENT								
MANUFACTURED HOUSING FUND	54,278	0.00	169,255	0.00	145,089	0.00	145,089	0.00
TOTAL - EE	54,278	0.00	169,255	0.00	145,089	0.00	145,089	0.00
PROGRAM-SPECIFIC								
MANUFACTURED HOUSING FUND	14,249	0.00	17,935	0.00	17,935	0.00	17,935	0.00
TOTAL - PD	14,249	0.00	17,935	0.00	17,935	0.00	17,935	0.00
<b>TOTAL</b>	<b>347,604</b>	<b>7.93</b>	<b>518,650</b>	<b>7.50</b>	<b>494,484</b>	<b>7.50</b>	<b>494,484</b>	<b>7.50</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PERSONAL SERVICES								
MANUFACTURED HOUSING FUND	0	0.00	0	0.00	0	0.00	9,944	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	9,944	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,944</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$347,604</b>	<b>7.93</b>	<b>\$518,650</b>	<b>7.50</b>	<b>\$494,484</b>	<b>7.50</b>	<b>\$504,428</b>	<b>7.50</b>

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42480C				
Division : Public Service Commission-Manufactured Housing									
Core - Manufactured Housing									
1. CORE FINANCIAL SUMMARY									
FY 2009 Budget Request					FY 2009 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	331,460	331,460	PS	0	0	331,460	331,460
EE	0	0	145,089	145,089	EE	0	0	145,089	145,089
PSD	0	0	17,935	17,935 E	PSD	0	0	17,935	17,935 E
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	494,484	494,484	Total	0	0	494,484	494,484
FTE	0.00	0.00	7.50	7.50	FTE	0.00	0.00	7.50	7.50
Est. Fringe	0	0	164,934	164,934	Est. Fringe	0	0	164,934	164,934
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Manufactured Housing Fund (0582)					Other Funds: Manufactured Housing Fund (0582)				
Notes: *The \$17,935 PSD is an estimated appropriation (E) and includes \$10,000 for refunds and \$7,935 for legal reimbursement provided to MH. *The \$24,166 appropriated in FY2008 for two (2) replacement vehicles, Manufactured Housing Fund (0582), were removed/reduced in the FY2009 Budget Request as one-time expenses.					Notes: *The \$17,935 PSD is an estimated appropriation (E) and includes \$10,000 for refunds and \$7,935 for legal reimbursement provided to MH. *The \$24,166 appropriated in FY2008 for two (2) replacement vehicles, Manufactured Housing Fund (0582), were removed/reduced in the FY2009 Budget Request as one-time expenses.				
2. CORE DESCRIPTION									
The Manufactured Housing Department, housed within the Public Service Commission, is required by statute (Section 700.010 - 700.692 RSMo) to: 1) annually register manufacturers and dealers of manufactured homes and modular units, and new manufactured home installers; 2) prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the State of Missouri; and 3) enforce manufactured home set up and tie-down requirements. The Manufactured Housing Program acts as the State Administrative Agency (SAA) to the Federal Housing and Urban Development's Manufactured Housing Program in an effort to assure safe and affordable housing for consumers with emphasis on safety. The SAA provides this assurance by responding to consumer complaints, conducting manufactured home inspections and performing dealer lot inspections and manufacturing plant record reviews. It also provides installer and inspector training. These functions directly increase the number of manufactured homes that are code compliant and installed correctly, in addition to providing consumers with safe and adequate housing. The Program also enforces similar policies for the modular unit industry.									



# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42480C

Division : Public Service Commission-Manufactured Housing

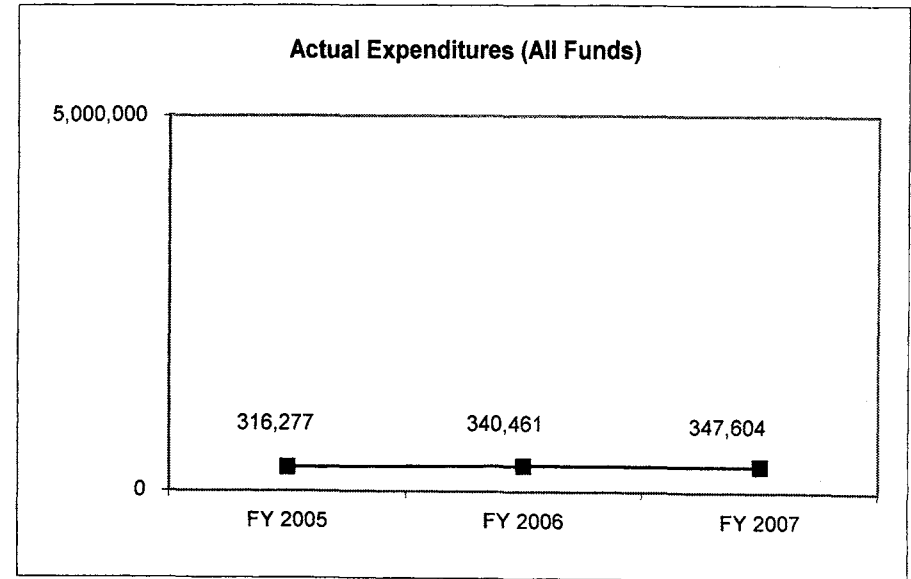
Core - Manufactured Housing

## 3. PROGRAM LISTING (list programs included in this core funding)

Manufactured Housing Program

## 4. FINANCIAL HISTORY

	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Current Yr.
Appropriation (All Funds)	541,667	471,073	484,829	518,650
Less Reverted (All Funds)	0	0	0	0
Budget Authority (All Funds)	541,667	471,073	484,829	518,650
Actual Expenditures (All Funds)	316,277	340,461	347,604	N/A
Unexpended (All Funds)	225,390	130,612	137,225	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	225,390	130,612	137,225	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** Any lapse funds do not revert to General Revenue, but remain as a portion of fund balance and are used to operate the program. Lapsed monies are primarily due to various cost containment measures implemented within the Manufactured Housing Department.

**CORE RECONCILIATION DETAIL**

**STATE**  
**MANUFACTURED HOUSING**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>								
		PS	7.50	0	0	331,460	331,460	
		EE	0.00	0	0	169,255	169,255	
		PD	0.00	0	0	17,935	17,935	
		<b>Total</b>	<b>7.50</b>	<b>0</b>	<b>0</b>	<b>518,650</b>	<b>518,650</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
1x Expenditures	1328 2194	EE	0.00	0	0	(24,166)	(24,166)	One-time to be removed in FY09 - Cars
	<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(24,166)</b>	<b>(24,166)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	7.50	0	0	331,460	331,460	
		EE	0.00	0	0	145,089	145,089	
		PD	0.00	0	0	17,935	17,935	
		<b>Total</b>	<b>7.50</b>	<b>0</b>	<b>0</b>	<b>494,484</b>	<b>494,484</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	7.50	0	0	331,460	331,460	
		EE	0.00	0	0	145,089	145,089	
		PD	0.00	0	0	17,935	17,935	
		<b>Total</b>	<b>7.50</b>	<b>0</b>	<b>0</b>	<b>494,484</b>	<b>494,484</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MANUFACTURED HOUSING</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	29,814	1.00	30,787	1.00	30,792	1.00	30,792	1.00
SR OFC SUPPORT ASST (STENO)	14,840	0.55	27,933	0.50	27,696	0.50	27,696	0.50
MANUFACTURED HSNG INSP II	129,755	3.81	185,549	4.00	180,368	4.00	180,368	4.00
MANUFACTURED HSNG INSP I	5,685	0.19	0	0.00	0	0.00	0	0.00
MANUFACTURED HSNG INSP SUPV	41,527	1.00	40,504	1.00	42,936	1.00	42,936	1.00
UTILITY REGULATORY MNGR, BAND2	46,216	1.00	46,687	1.00	49,668	1.00	49,668	1.00
CLERK	11,240	0.38	0	0.00	0	0.00	0	0.00
<b>TOTAL - PS</b>	<b>279,077</b>	<b>7.93</b>	<b>331,460</b>	<b>7.50</b>	<b>331,460</b>	<b>7.50</b>	<b>331,460</b>	<b>7.50</b>
TRAVEL, IN-STATE	5,177	0.00	33,800	0.00	30,768	0.00	30,768	0.00
TRAVEL, OUT-OF-STATE	1,659	0.00	8,000	0.00	8,000	0.00	8,000	0.00
SUPPLIES	21,040	0.00	31,968	0.00	35,000	0.00	35,000	0.00
PROFESSIONAL DEVELOPMENT	2,696	0.00	7,101	0.00	7,101	0.00	7,101	0.00
COMMUNICATION SERV & SUPP	11,997	0.00	35,448	0.00	35,448	0.00	35,448	0.00
PROFESSIONAL SERVICES	1,643	0.00	10,000	0.00	8,000	0.00	8,000	0.00
JANITORIAL SERVICES	0	0.00	500	0.00	500	0.00	500	0.00
M&R SERVICES	5,121	0.00	8,000	0.00	8,000	0.00	8,000	0.00
COMPUTER EQUIPMENT	4,805	0.00	3,000	0.00	5,000	0.00	5,000	0.00
MOTORIZED EQUIPMENT	0	0.00	24,166	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	1,765	0.00	1,765	0.00	1,765	0.00
OTHER EQUIPMENT	0	0.00	1,000	0.00	1,000	0.00	1,000	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	1	0.00	1	0.00	1	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	3,000	0.00	3,000	0.00	3,000	0.00
MISCELLANEOUS EXPENSES	140	0.00	1,505	0.00	1,505	0.00	1,505	0.00
<b>TOTAL - EE</b>	<b>54,278</b>	<b>0.00</b>	<b>169,255</b>	<b>0.00</b>	<b>145,089</b>	<b>0.00</b>	<b>145,089</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	14,249	0.00	7,935	0.00	7,935	0.00	7,935	0.00

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MANUFACTURED HOUSING</b>								
<b>CORE</b>								
REFUNDS	0	0.00	10,000	0.00	10,000	0.00	10,000	0.00
TOTAL - PD	14,249	0.00	17,935	0.00	17,935	0.00	17,935	0.00
<b>GRAND TOTAL</b>	<b>\$347,604</b>	<b>7.93</b>	<b>\$518,650</b>	<b>7.50</b>	<b>\$494,484</b>	<b>7.50</b>	<b>\$494,484</b>	<b>7.50</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$347,604	7.93	\$518,650	7.50	\$494,484	7.50	\$494,484	7.50

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Manufactured Housing Program**

**Program is found in the following core budget(s): Manufactured Housing**

**1. What does this program do?**

The Manufactured Housing Department, housed within the Public Service Commission, is required by statute (Section 700.010 - 700.692 RSMo) to annually register manufacturers and dealers and installers of new manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in State of Missouri; and enforce manufactured home set up and tie-down requirements.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Chapter 700, Sections 700.010 - 700.692 RSMo

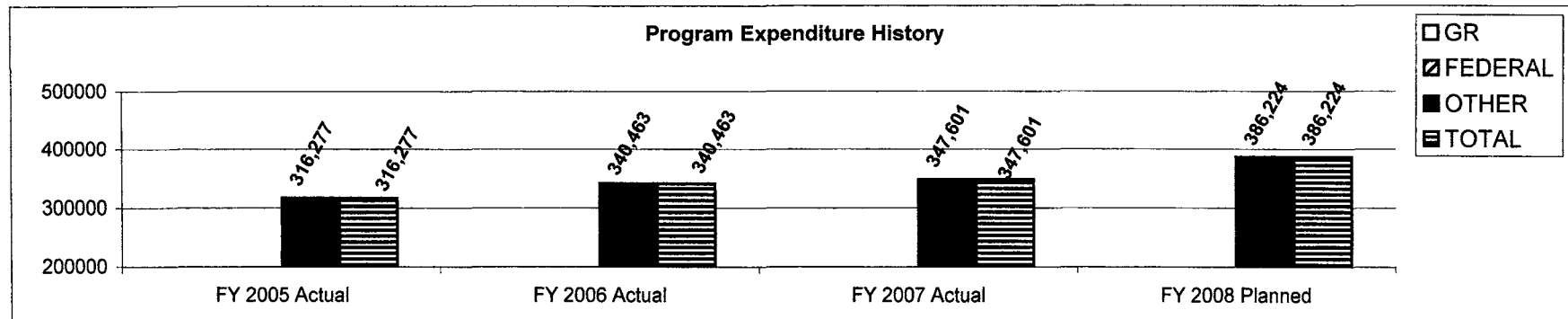
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Manufactured Housing Fund (0582)

## PROGRAM DESCRIPTION

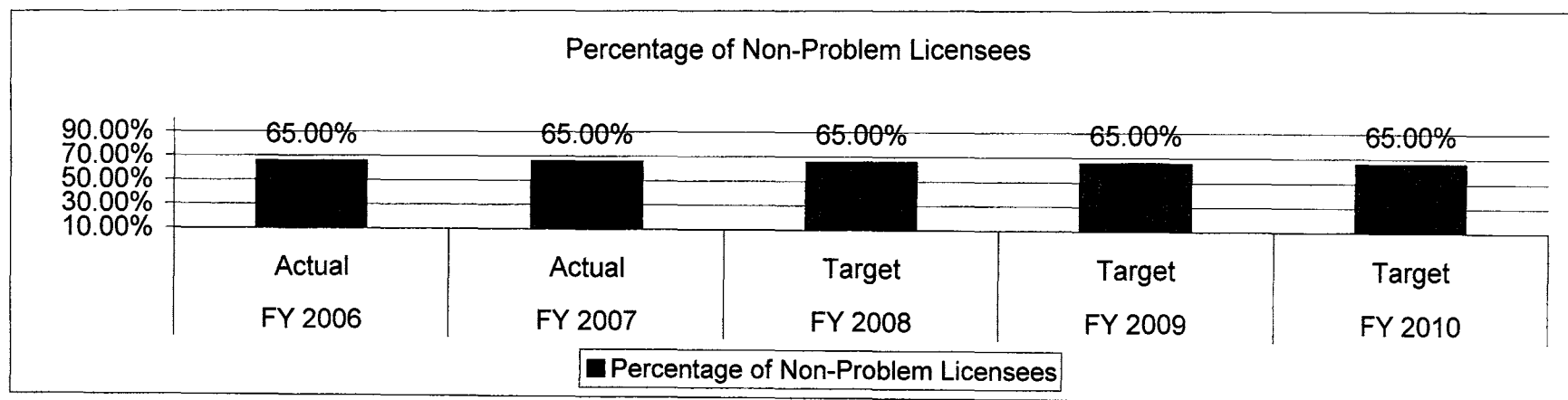
**Department: Economic Development**

**Program Name: Manufactured Housing Program**

**Program is found in the following core budget(s): Manufactured Housing**

**7a. Provide an effectiveness measure.**

Percentage of non-problem licenses                      65%



**7b. Provide an efficiency measure.**

Percentage of complaints successfully resolved before litigation filed.

	FY 2005		FY 2006		FY 2007		FY 2008	FY 2009	FY 2010
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Target	Target	Target
% of Complaints Resolved	97.00%	98.40%	98.00%	98.00%	98.00%	98.00%	98.00%	98.00%	98.00%

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Manufactured Housing Program**

**Program is found in the following core budget(s): Manufactured Housing**

**7c. Provide the number of clients/individuals served, if applicable.**

Number of installer licenses issued

	FY 2005		FY 2006		FY 2007		FY 2008	FY 2009	FY 2010
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Target	Target	Target
Licensees	570	571	570	650	650	650	600	600	600

**7d. Provide a customer satisfaction measure, if available.**

N/A





# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	520,356	11.21	454,050	11.73	454,050	11.73	454,050	11.73
DED-ED PRO-CDBG-ADMINISTRATION	21,155	0.59	44,883	1.00	44,884	1.00	44,884	1.00
DIV JOB DEVELOPMENT & TRAINING	1,906,517	48.04	1,092,630	18.69	1,092,629	18.69	1,092,629	18.69
DED ADMINISTRATIVE	666,432	14.56	555,856	9.39	555,856	9.39	555,856	9.39
TOTAL - PS	3,114,460	74.40	2,147,419	40.81	2,147,419	40.81	2,147,419	40.81
EXPENSE & EQUIPMENT								
GENERAL REVENUE	157,486	0.00	94,251	0.00	92,733	0.00	92,733	0.00
DED-ED PRO-CDBG-ADMINISTRATION	436	0.00	4,999	0.00	4,999	0.00	4,999	0.00
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	4,117	0.00	4,117	0.00	4,117	0.00
DIV JOB DEVELOPMENT & TRAINING	364,410	0.00	450,370	0.00	450,370	0.00	429,951	0.00
DED ADMINISTRATIVE	88,485	0.00	656,506	0.00	656,506	0.00	651,291	0.00
TOTAL - EE	610,817	0.00	1,210,243	0.00	1,208,725	0.00	1,183,091	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	20,000	0.00	0	0.00	0	0.00	0	0.00
DED-ED PROGRAMS-FEDERAL OTHER	4,117	0.00	0	0.00	0	0.00	0	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	23,968	0.00	23,968	0.00	23,968	0.00
DED ADMINISTRATIVE	0	0.00	5,001	0.00	5,001	0.00	5,001	0.00
TOTAL - PD	24,117	0.00	28,969	0.00	28,969	0.00	28,969	0.00
<b>TOTAL</b>	<b>3,749,394</b>	<b>74.40</b>	<b>3,386,631</b>	<b>40.81</b>	<b>3,385,113</b>	<b>40.81</b>	<b>3,359,479</b>	<b>40.81</b>
<b>GENERAL STRUCTURE ADJUSTMENT - 0000012</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	13,619	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	1,347	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	32,780	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	16,680	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	64,426	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>64,426</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,749,394</b>	<b>74.40</b>	<b>\$3,386,631</b>	<b>40.81</b>	<b>\$3,385,113</b>	<b>40.81</b>	<b>\$3,423,905</b>	<b>40.81</b>

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# CORE DECISION ITEM

**Department: Economic Development**

**Budget Unit 41910C**

**Division: Administrative Services**

**Core: Administrative Services**

## 1. CORE FINANCIAL SUMMARY

	FY 2009 Budget Request			
	GR	Federal	Other	Total
PS	454,050	1,137,513	555,856	2,147,419
EE	92,733	459,486	656,506	1,208,725
PSD	0	23,968	5,001	28,969 E
TRF	0	0	0	0
<b>Total</b>	<b>546,783</b>	<b>1,620,967</b>	<b>1,217,363</b>	<b>3,385,113</b>

**FTE**                      **11.73**            **19.69**            **9.39**            **40.81**

<b>Est. Fringe</b>	222,303	556,926	272,147	1,051,376
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Administrative Revolving Fund (0547)  
 Notes: An "E" is requested for \$5000 from the Administrative Revolving Fund for refunds.

	FY 2009 Governor's Recommendation			
	GR	Fed	Other	Total
PS	454,050	1,137,513	555,856	2,147,419
EE	92,733	439,067	651,291	1,183,091
PSD	0	23,968	5,001	28,969 E
TRF	0	0	0	0
<b>Total</b>	<b>546,783</b>	<b>1,600,548</b>	<b>1,212,148</b>	<b>3,359,479</b>

**FTE**                      **11.73**            **19.69**            **9.39**            **40.81**

<b>Est. Fringe</b>	222,303	556,926	272,147	1,051,376
--------------------	---------	---------	---------	-----------

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Administrative Revolving Fund (0547)  
 Notes: An "E" is requested for \$5000 from the Administrative Revolving Fund for refunds.

## 2. CORE DESCRIPTION

Administrative Services provides direction and guidance to the Department through the Director's Office. Through policy development, legislative coordination, communications (public information) and research, the efforts of the divisions are aligned toward achieving improved performance on a focused set of measures. Administrative Services also provides centralized support services to all divisions, including establishment and maintenance of financial systems, personnel functions and mail services. Administrative services also provides legal assistance and budget and planning for the divisions. This centralized support assures consistency and efficiency of administrative processes throughout the department. Core funding for administrative services is needed to achieve superior results, maximize quality and efficiency and provide customer service/satisfaction so that all the goals of the department can be achieved. Other funds are DED Administrative Revolving Fund (0547). This fund was established by RSMo. 620.015 and consists of any monies transferred or paid to the Department of Economic Development in return for goods and services provided by the department.

## 3. PROGRAM LISTING (list programs included in this core funding)

Administrative Services and Support

# CORE DECISION ITEM

Department: Economic Development

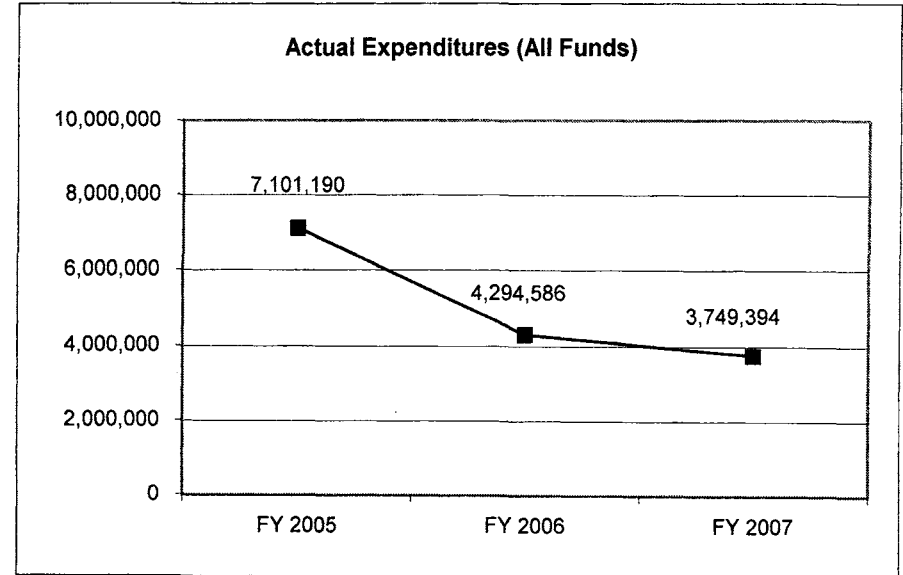
Budget Unit 41910C

Division: Administrative Services

Core: Administrative Services

## 4. FINANCIAL HISTORY

	FY 2005 Actual	FY 2006 Actual	FY 2007 Actual	FY 2008 Current Yr.
Appropriation (All Funds)	11,180,640	5,735,153	5,496,967	3,386,631
Less Reverted (All Funds)	(371,953)	(367,253)	0	N/A
Budget Authority (All Funds)	10,808,687	5,367,900	5,496,967	N/A
Actual Expenditures (All Funds)	7,101,190	4,294,586	3,749,394	N/A
Unexpended (All Funds)	3,707,497	1,073,314	1,747,573	N/A
Unexpended, by Fund:				
General Revenue	15,064	46,295	3,390	N/A
Federal	2,152,152	782,904	1,123,547	N/A
Other	1,540,281	611,368	620,636	N/A
	(1)	(2)	(3)	(4)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) General Revenue lapse resulted from \$12,477 in PS from turnover and \$2,584 in E&E from bills received after closure of accounting system. Federal funds lapse due to federal programs requiring less support. Other fund lapse mainly related to the support of the divisions. Information Technology reallocated to reflect Governor's request to consolidate state information technology resources.
- (2) Decrease in Appropriation and Actual Expenditures due to IT consolidation.
- (3) Federal funds lapse due to federal programs requiring less support. Other funds lapse mainly related to the support of the divisions.
- (4) Decrease in Appropriation due to transfer of MERIC to Business and Community Services.

## CORE RECONCILIATION DETAIL

STATE  
ADMINISTRATIVE SERVICES

### 5. CORE RECONCILIATION DETAIL

				Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>										
				PS	40.81	454,050	1,137,513	555,856	2,147,419	
				EE	0.00	94,251	459,486	656,506	1,210,243	
				PD	0.00	0	23,968	5,001	28,969	
				<b>Total</b>	<b>40.81</b>	<b>548,301</b>	<b>1,620,967</b>	<b>1,217,363</b>	<b>3,386,631</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>										
Transfer Out	1620	2173		EE	0.00	(1,518)	0	0	(1,518)	Transfer out to ITSD
Core Reallocation	97	1019		PS	(0.15)	0	(54,804)	0	(54,804)	Reallocation to align budget to actual
Core Reallocation	97	3612		PS	(3.32)	43,661	0	0	43,661	Reallocation to align budget to actual
Core Reallocation	97	3614		PS	(4.95)	0	0	(231,366)	(231,366)	Reallocation to align budget to actual
Core Reallocation	97	1018		PS	(0.05)	0	(44,883)	0	(44,883)	Reallocation to align budget to actual
Core Reallocation	325	3612		PS	0.00	(76,886)	0	0	(76,886)	Reallocation to align budget to actual
Core Reallocation	325	1019		PS	0.00	0	(141,168)	0	(141,168)	Reallocation to align budget to actual
Core Reallocation	325	1018		PS	0.00	0	33,163	0	33,163	Reallocation to align budget to actual
Core Reallocation	325	3614		PS	0.29	0	0	(86,874)	(86,874)	Reallocation to align budget to actual
Core Reallocation	1582	3614		PS	4.66	0	0	318,240	318,240	Reallocation to align budget to actual.
Core Reallocation	1582	3612		PS	3.32	33,225	0	0	33,225	Reallocation to align budget to actual.
Core Reallocation	1582	1019		PS	0.15	0	195,971	0	195,971	Reallocation to align budget to actual.
Core Reallocation	1582	1018		PS	0.05	0	11,721	0	11,721	Reallocation to align budget to actual.
<b>NET DEPARTMENT CHANGES</b>					<b>(0.00)</b>	<b>(1,518)</b>	<b>0</b>	<b>0</b>	<b>(1,518)</b>	
<b>DEPARTMENT CORE REQUEST</b>										
				PS	40.81	454,050	1,137,513	555,856	2,147,419	

**CORE RECONCILIATION DETAIL**

**STATE**  
**ADMINISTRATIVE SERVICES**

**5. CORE RECONCILIATION DETAIL**

				<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>DEPARTMENT CORE REQUEST</b>										
				EE	0.00	92,733	459,486	656,506	1,208,725	
				PD	0.00	0	23,968	5,001	28,969	
				<b>Total</b>	<b>40.81</b>	<b>546,783</b>	<b>1,620,967</b>	<b>1,217,363</b>	<b>3,385,113</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>										
Core Reduction	2718	2174		EE	0.00	0	0	(5,215)	(5,215)	Savings related to mail consolidation.
Core Reduction	2718	2172		EE	0.00	0	(20,419)	0	(20,419)	Savings related to mail consolidation.
<b>NET GOVERNOR CHANGES</b>					<b>0.00</b>	<b>0</b>	<b>(20,419)</b>	<b>(5,215)</b>	<b>(25,634)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>										
				PS	40.81	454,050	1,137,513	555,856	2,147,419	
				EE	0.00	92,733	439,067	651,291	1,183,091	
				PD	0.00	0	23,968	5,001	28,969	
				<b>Total</b>	<b>40.81</b>	<b>546,783</b>	<b>1,600,548</b>	<b>1,212,148</b>	<b>3,359,479</b>	

# FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER: 41910C</b>	<b>DEPARTMENT: Economic Development</b>
<b>BUDGET UNIT NAME: 3612 Admin Svs PS 0101</b> <b>2173 Admin Svs EE 0101</b>	<b>DIVISION: Administrative Services</b>

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

## DEPARTMENT REQUEST

The department is requesting 20% flexibility between the Personal Service and/or Expense and Equipment appropriation. This increased flexibility is needed to ensure our ability to immediately address any identified operational modifications to ensure the provision of the highest quality services to Missourians. Because of the office's tight budget and history of using virtually all of Personal Services and E&E allocations each year, the added flexibility will allow us to operate more efficiently.

PS -  $\$454,050 \times 20\% = \$90,810$   
 EE -  $\$92,733 \times 20\% = \$18,547$

<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>	<b>ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$53,872 from PS to E&E	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
A total of \$53,872 was used to pay outstanding invoices.	In FY 2008, Administrative Services was appropriated 20% flexibility between PS and E&E appropriations. This will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>CORE</b>								
OFFICE SUPPORT ASST (CLERICAL)	66,065	3.03	158,720	3.69	25,858	1.00	25,858	1.00
ADMIN OFFICE SUPPORT ASSISTANT	94,486	3.19	119,256	2.80	14,359	0.50	14,359	0.50
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	47,446	1.00	0	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	76,190	2.99	0	0.00	0	0.00	0	0.00
MAILING EQUIPMENT OPER	16,405	0.71	0	0.00	0	0.00	0	0.00
PRINTING SERVICES TECH II	1,115	0.04	0	0.00	0	0.00	0	0.00
PRINTING SERVICES TECH IV	35,739	1.00	0	0.00	0	0.00	0	0.00
ACCOUNT CLERK II	25,550	0.87	39,000	1.56	0	0.00	0	0.00
ACCOUNTANT I	1,966	0.07	0	0.00	28,716	1.00	28,716	1.00
ACCOUNTANT II	42,725	1.22	69,794	1.70	34,909	1.00	34,909	1.00
BUDGET ANAL II	15,885	0.47	0	0.00	0	0.00	0	0.00
BUDGET ANAL III	13,499	0.29	30,041	0.70	47,655	1.00	47,655	1.00
PERSONNEL OFCR I	44,400	1.00	47,082	1.00	45,807	1.00	45,807	1.00
HUMAN RELATIONS TECH	0	0.00	45,156	1.28	0	0.00	0	0.00
HUMAN RELATIONS OFCR I	35,091	1.00	0	0.00	36,205	1.00	36,205	1.00
PERSONNEL ANAL II	75,250	2.07	64,598	1.72	75,237	2.00	75,237	2.00
RESEARCH ANAL I	101,154	3.58	64,958	1.00	0	0.00	0	0.00
RESEARCH ANAL II	341,377	10.06	0	0.00	0	0.00	0	0.00
RESEARCH ANAL III	214,463	5.15	0	0.00	0	0.00	0	0.00
RESEARCH ANAL IV	88,615	1.96	0	0.00	46,684	1.00	46,684	1.00
PUBLIC INFORMATION SPEC I	1,206	0.04	0	0.00	0	0.00	0	0.00
PUBLIC INFORMATION SPEC II	0	0.00	32,445	0.00	0	0.00	0	0.00
PUBLIC INFORMATION COOR	27,161	0.70	41,607	0.00	0	0.00	0	0.00
PUBLIC INFORMATION ADMSTR	4,543	0.10	0	0.00	0	0.00	0	0.00
LABOR ECONOMIST	51,158	1.00	0	0.00	0	0.00	0	0.00
TRAINING TECH II	0	0.00	42,390	1.00	0	0.00	0	0.00
EXECUTIVE I	35,700	1.25	64,337	2.00	28,714	1.00	28,714	1.00
EXECUTIVE II	63,376	1.77	0	0.00	35,549	1.00	35,549	1.00
PLANNER III	161,647	3.59	0	0.00	0	0.00	0	0.00
PERSONNEL CLERK	61,295	2.27	78,698	2.00	57,433	2.00	57,433	2.00
LEGISLATIVE COORDINATOR	3,504	0.08	0	0.00	0	0.00	0	0.00
MARKETING SPECIALIST II	4,680	0.12	0	0.00	0	0.00	0	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>CORE</b>								
MARKETING SPECIALIST III	93,418	2.23	0	0.00	67,035	1.53	67,035	1.53
FACILITIES OPERATIONS MGR B1	0	0.00	61,122	0.00	0	0.00	0	0.00
FISCAL & ADMINISTRATIVE MGR B1	137,582	2.89	160,972	3.00	94,445	2.00	94,445	2.00
FISCAL & ADMINISTRATIVE MGR B2	64,201	1.07	64,717	1.00	64,209	1.00	64,209	1.00
HUMAN RESOURCES MGR B1	7,096	0.18	0	0.00	0	0.00	0	0.00
HUMAN RESOURCES MGR B2	63,123	1.00	66,886	1.00	65,125	1.00	65,125	1.00
RESEARCH MANAGER B1	95,543	2.00	0	0.00	0	0.00	0	0.00
RESEARCH MANAGER B2	63,122	1.00	0	0.00	0	0.00	0	0.00
STATE DEPARTMENT DIRECTOR	108,375	1.07	103,941	1.00	103,943	1.00	103,943	1.00
DEPUTY STATE DEPT DIRECTOR	97,048	1.04	96,692	1.00	97,852	1.00	97,852	1.00
DESIGNATED PRINCIPAL ASST DEPT	184,288	3.08	136,626	3.40	208,558	3.00	208,558	3.00
DIVISION DIRECTOR	85,392	1.11	85,478	1.00	79,096	1.00	79,096	1.00
DESIGNATED PRINCIPAL ASST DIV	54,438	1.47	1,628	0.50	75,409	2.00	75,409	2.00
LEGAL COUNSEL	127,067	2.00	143,950	2.00	131,091	2.00	131,091	2.00
CHIEF COUNSEL	3,154	0.03	0	0.00	0	0.00	0	0.00
CLERK	12,139	0.47	0	0.00	0	0.00	0	0.00
OFFICE WORKER MISCELLANEOUS	9,490	0.44	0	0.00	270,638	1.63	270,638	1.63
RECEPTIONIST	17,292	0.58	32,165	1.25	28,336	1.00	28,336	1.00
MISCELLANEOUS PROFESSIONAL	3,304	0.09	20,635	0.45	77,720	2.00	77,720	2.00
SPECIAL ASST PROFESSIONAL	139,276	1.86	112,122	2.51	190,076	4.15	190,076	4.15
SPECIAL ASST OFFICE & CLERICAL	44,867	1.17	44,169	1.25	116,760	3.00	116,760	3.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	70,788	0.00	0	0.00	0	0.00
<b>TOTAL - PS</b>	<b>3,114,460</b>	<b>74.40</b>	<b>2,147,419</b>	<b>40.81</b>	<b>2,147,419</b>	<b>40.81</b>	<b>2,147,419</b>	<b>40.81</b>
TRAVEL, IN-STATE	26,674	0.00	55,155	0.00	55,155	0.00	55,155	0.00
TRAVEL, OUT-OF-STATE	61,475	0.00	33,896	0.00	33,896	0.00	33,896	0.00
FUEL & UTILITIES	0	0.00	5,580	0.00	5,580	0.00	5,580	0.00
SUPPLIES	66,295	0.00	122,169	0.00	122,169	0.00	122,169	0.00
PROFESSIONAL DEVELOPMENT	132,411	0.00	152,100	0.00	152,100	0.00	152,100	0.00
COMMUNICATION SERV & SUPP	51,477	0.00	183,120	0.00	183,120	0.00	183,120	0.00
PROFESSIONAL SERVICES	192,979	0.00	341,184	0.00	339,666	0.00	314,032	0.00
JANITORIAL SERVICES	0	0.00	3,618	0.00	3,618	0.00	3,618	0.00
M&R SERVICES	70,605	0.00	71,064	0.00	71,064	0.00	71,064	0.00

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# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
<b>CORE</b>								
MOTORIZED EQUIPMENT	0	0.00	17,674	0.00	17,674	0.00	17,674	0.00
OFFICE EQUIPMENT	6,518	0.00	41,955	0.00	41,955	0.00	41,955	0.00
OTHER EQUIPMENT	186	0.00	22,179	0.00	22,179	0.00	22,179	0.00
PROPERTY & IMPROVEMENTS	0	0.00	7,574	0.00	7,574	0.00	7,574	0.00
REAL PROPERTY RENTALS & LEASES	0	0.00	14,095	0.00	14,095	0.00	14,095	0.00
EQUIPMENT RENTALS & LEASES	1,342	0.00	30,548	0.00	30,548	0.00	30,548	0.00
MISCELLANEOUS EXPENSES	855	0.00	101,231	0.00	101,231	0.00	101,231	0.00
REBILLABLE EXPENSES	0	0.00	7,101	0.00	7,101	0.00	7,101	0.00
<b>TOTAL - EE</b>	<b>610,817</b>	<b>0.00</b>	<b>1,210,243</b>	<b>0.00</b>	<b>1,208,725</b>	<b>0.00</b>	<b>1,183,091</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	20,000	0.00	23,969	0.00	23,969	0.00	23,969	0.00
REFUNDS	4,117	0.00	5,000	0.00	5,000	0.00	5,000	0.00
<b>TOTAL - PD</b>	<b>24,117</b>	<b>0.00</b>	<b>28,969</b>	<b>0.00</b>	<b>28,969</b>	<b>0.00</b>	<b>28,969</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,749,394</b>	<b>74.40</b>	<b>\$3,386,631</b>	<b>40.81</b>	<b>\$3,385,113</b>	<b>40.81</b>	<b>\$3,359,479</b>	<b>40.81</b>
<b>GENERAL REVENUE</b>	<b>\$697,842</b>	<b>11.21</b>	<b>\$548,301</b>	<b>11.73</b>	<b>\$546,783</b>	<b>11.73</b>	<b>\$546,783</b>	<b>11.73</b>
<b>FEDERAL FUNDS</b>	<b>\$2,296,635</b>	<b>48.63</b>	<b>\$1,620,967</b>	<b>19.69</b>	<b>\$1,620,967</b>	<b>19.69</b>	<b>\$1,600,548</b>	<b>19.69</b>
<b>OTHER FUNDS</b>	<b>\$754,917</b>	<b>14.56</b>	<b>\$1,217,363</b>	<b>9.39</b>	<b>\$1,217,363</b>	<b>9.39</b>	<b>\$1,212,148</b>	<b>9.39</b>

## PROGRAM DESCRIPTION

**Department of Economic Development**

**Program Name Administrative Services and Support**

**Program is found in the following core budget(s): Administrative Services**

**1. What does this program do?**

Administrative Services provides direction and guidance to the Department of Economic Development through the Director's Office. Through policy development, legislative coordination, communications (public information) and research, the efforts of the divisions are aligned toward achieving improved performance on a focused set of measures. Administrative Services also provides centralized support services to all divisions, including establishment and maintenance of financial systems, personnel functions and mail services. Administrative Services also provides legal assistance and budget and planning services for the divisions. This centralized support assures consistency and efficiency of administrative processes throughout the department. Core funding for Administrative Services is needed to achieve superior results, maximize quality and efficiency and provide customer service/satisfaction so that all the goals of the department can be achieved.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Administrative: State RSMo. 620.015 (DED Administrative Revolving Fund); Federal statutory citation: 29 USC 1 (BLS authorizing legislation) and 29 USC 49 et. seq., as amended (the Wagner-Peyser Act as amended by the Workforce Investment Act of 1998 [P.L. 105-220]). Catalog of Federal Domestic Assistance program number is 17.002 for LMI.

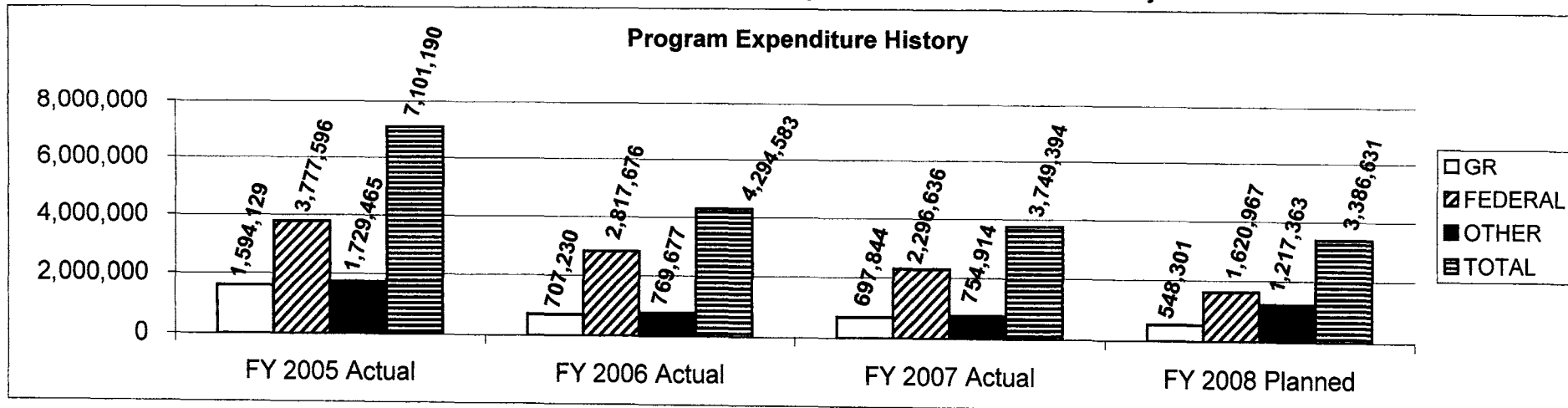
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



# PROGRAM DESCRIPTION

## Department of Economic Development

### Program Name Administrative Services and Support

#### Program is found in the following core budget(s): Administrative Services

#### 6. What are the sources of the "Other" funds?

Administrative Services Revolving Fund (0547)

#### 7a. Provide an effectiveness measure.

DED's rank and percent among all departments for Minority and Women-Owned Business Expenditures

	FY 2005		FY 2006		FY 2007		FY 2008	FY 2009	FY 2010
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Minority	N/A	3	N/A	3	N/A	TBD	TBD	TBD	TBD
Minority	N/A	21.33%	N/A	15.85%	N/A	TBD	TBD	TBD	TBD
Women-Owned	N/A	5	N/A	5	N/A	TBD	TBD	TBD	TBD
Women-Owned	N/A	4.56%	N/A	5.49%	N/A	TBD	TBD	TBD	TBD

#### 7b. Provide an efficiency measure.

What is the percentage of the department's administrative expenditures to the total department expenditures?

	FY 2005		FY 2006		FY 2007		FY 2008	FY 2009	FY 2010
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Admin Expenditures as a % of total budget	3.93%	2.94%	3.00%	2.60%	3.00%	1.89%	2.00%	2.00%	2.00%

What is the percentage of the department's administrative FTE to the total department FTE?

	FY 2005		FY 2006		FY 2007		FY 2008	FY 2009	FY 2010
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Admin FTE as a % of Total Department FTE*	11.85%	10.87%	10.87%	10.86%	10.86%	7.72%	4.15%	4.15%	4.15%

#### 7c. Provide the number of clients/individuals served, if applicable.

How many FTE are served in the department?

	FY 2005		FY 2006		FY 2007		FY 2008	FY 2009	FY 2010
	Proj.	Actual	Proj.	Actual	Proj.	Actual	Proj.	Target	Target
Total Department FTE	1,466.66	1,294.76	1,294.76	1,432.54	1,432.54	1,321.37	983.87	983.87	983.87

#### 7d. Provide a customer satisfaction measure, if available.

N/A

# DECISION ITEM SUMMARY

Budget Unit									
Decision Item	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009	FY 2009
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	FTE
<b>ADMIN SERVICES-TRANSFER</b>									
<b>CORE</b>									
<b>FUND TRANSFERS</b>									
DIV JOB DEVELOPMENT & TRAINING	693,872	0.00	247,990	0.00	247,990	0.00	247,990	0.00	0.00
DIVISION OF TOURISM SUPPL REV	111,413	0.00	159,347	0.00	159,347	0.00	159,347	0.00	0.00
DIVISION OF CREDIT UNIONS	18,276	0.00	0	0.00	0	0.00	0	0.00	0.00
DIVISION OF FINANCE	108,804	0.00	0	0.00	0	0.00	0	0.00	0.00
MANUFACTURED HOUSING FUND	7,664	0.00	11,065	0.00	11,065	0.00	11,065	0.00	0.00
PUBLIC SERVICE COMMISSION	375,541	0.00	208,224	0.00	208,224	0.00	208,224	0.00	0.00
PROFESSIONAL REGISTRATION FEES	254,078	0.00	0	0.00	0	0.00	0	0.00	0.00
TOTAL - TRF	1,569,648	0.00	626,626	0.00	626,626	0.00	626,626	0.00	0.00
<b>TOTAL</b>	<b>1,569,648</b>	<b>0.00</b>	<b>626,626</b>	<b>0.00</b>	<b>626,626</b>	<b>0.00</b>	<b>626,626</b>	<b>0.00</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,569,648</b>	<b>0.00</b>	<b>\$626,626</b>	<b>0.00</b>	<b>\$626,626</b>	<b>0.00</b>	<b>\$626,626</b>	<b>0.00</b>	<b>0.00</b>

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 41930C				
Division: Administrative Services									
Core: Transfers to Administrative Services									
1. CORE FINANCIAL SUMMARY									
FY 2009 Budget Request					FY 2009 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	247,990	378,636	626,626 E	TRF	0	247,990	378,636	626,626 E
Total	0	247,990	378,636	626,626 E	Total	0	247,990	378,636	626,626 E
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Tourism Supplemental Revenue Fund (0274), Manufactured Housing Fund (0582), and Public Service Commission Fund (0607)					Other Funds: Tourism Supplemental Revenue Fund (0274), Manufactured Housing Fund (0582), and Public Service Commission Fund (0607)				
Notes: An "E" is requested on the various funds to allow for allocation of costs based upon use of support services.					Notes: An "E" is requested on the various funds to allow for allocation of costs based upon use of support services.				
2. CORE DESCRIPTION									
These transfers allow for reimbursement to Administrative Services for provision of direction and guidance from the Department through the Director's Office. Through policy development, legislative coordination, communications (public information) and research, the efforts of the divisions are aligned toward achieving improved performance on a focused set of measures. Administrative Services also provides centralized support services to all divisions, including establishment and maintenance of financial systems, personnel functions and mail services. Administrative services also provides legal assistance and budget and planning. This centralized support assures consistency and efficiency of administrative processes throughout the department. Core funding for administrative services is needed to achieve superior results, maximize quality and efficiency and provide customer service/satisfaction so that all the goals of the department can be achieved.									
3. PROGRAM LISTING (list programs included in this core funding)									
Administrative Services and Support									

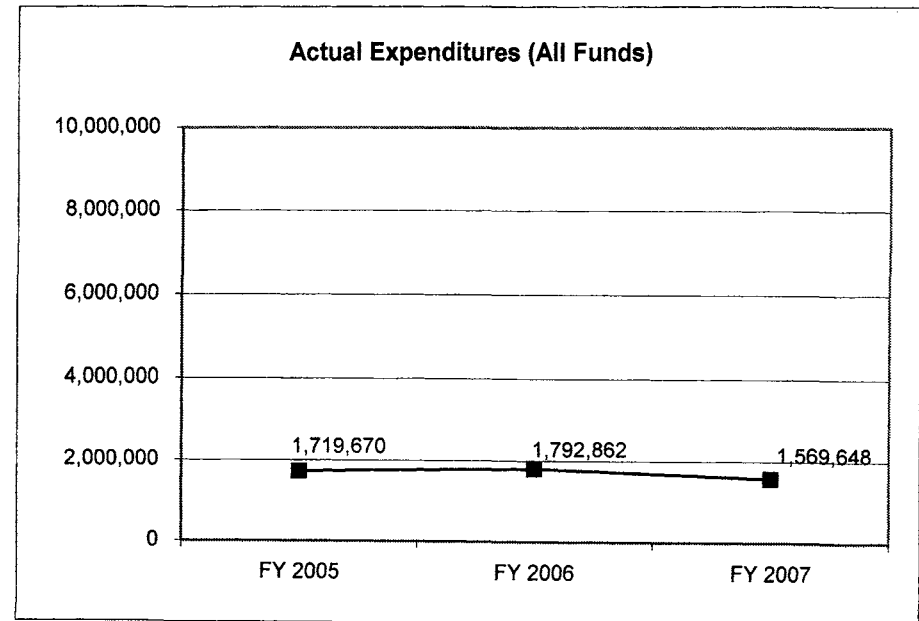
# **CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Administrative Services**  
**Core: Transfers to Administrative Services**

**Budget Unit** 41930C

## **4. FINANCIAL HISTORY**

	<b>FY 2005 Actual</b>	<b>FY 2006 Actual</b>	<b>FY 2007 Actual</b>	<b>FY 2008 Current Yr.</b>
Appropriation (All Funds)	1,333,304	1,333,304	1,333,304	626,626
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1,333,304	1,333,304	1,333,304	N/A
Actual Expenditures (All Funds)	1,719,670	1,792,862	1,569,648	N/A
Unexpended (All Funds)	(386,366)	(459,558)	(236,344)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	(240,242)	(445,882)	(445,882)	N/A
Other	(149,124)	(13,676)	209,538	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## **NOTES:**

(1-3) Negatives due to E's on transfer appropriations.

**CORE RECONCILIATION DETAIL**

**STATE**

**ADMIN SERVICES-TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	0	247,990	378,636	626,626	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>247,990</b>	<b>378,636</b>	<b>626,626</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	0	247,990	378,636	626,626	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>247,990</b>	<b>378,636</b>	<b>626,626</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	0	247,990	378,636	626,626	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>247,990</b>	<b>378,636</b>	<b>626,626</b>	

# DECISION ITEM DETAIL

Budget Unit	FY 2007	FY 2007	FY 2008	FY 2008	FY 2009	FY 2009	FY 2009	FY 2009
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMIN SERVICES-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS	1,569,648	0.00	626,626	0.00	626,626	0.00	626,626	0.00
TOTAL - TRF	1,569,648	0.00	626,626	0.00	626,626	0.00	626,626	0.00
<b>GRAND TOTAL</b>	<b>\$1,569,648</b>	<b>0.00</b>	<b>\$626,626</b>	<b>0.00</b>	<b>\$626,626</b>	<b>0.00</b>	<b>\$626,626</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$693,872	0.00	\$247,990	0.00	\$247,990	0.00	\$247,990	0.00
OTHER FUNDS	\$875,776	0.00	\$378,636	0.00	\$378,636	0.00	\$378,636	0.00



## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Transfers to Administrative Services

**Program is found in the following core budget(s):** Administrative Services

**1. What does this program do?**

These transfers allow for reimbursement to Administrative Services for provision of direction and guidance from the Department through the Director's Office. Through policy development, legislative coordination, communications (public information) and research, the efforts of the divisions are aligned toward achieving improved performance on a focused set of measures. Administrative Services also provides centralized support services to all divisions, including establishment and maintenance of financial systems, personnel functions and mail services. Administrative services also provides legal assistance, and budget and planning. This centralized support assures consistency and efficiency of administrative processes throughout the department. Core funding for administrative services is needed to achieve superior results, maximize quality and efficiency and provide customer service/satisfaction so that all the goals of the department can be achieved.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

N/A

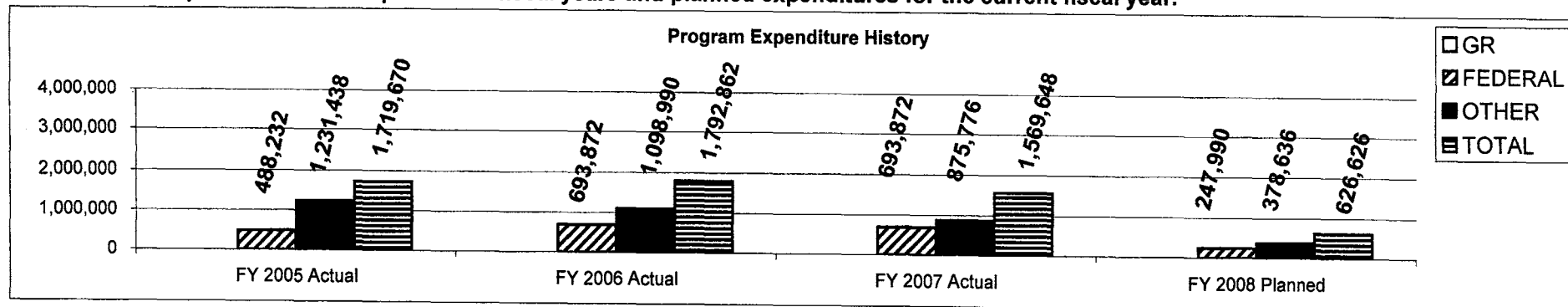
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other" funds?**

Transfer from various funds (Tourism, Manufactured Housing and Public Service Commission)

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Transfers to Administrative Services

**Program is found in the following core budget(s):** Administrative Services

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A





# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	SUPPL DEPT	SUPPL DEPT	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL	SUPPL
Budget Object Summary	REQUEST	REQUEST	RECOMMENDED	RECOMMENDED	REL RESERVE	REL RESERVE	MONTHS FOR	POSITION
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		
<b>FINANCE</b>								
<b>BCS Finance Team Increase - 2419002</b>								
PERSONAL SERVICES								
GENERAL REVENUE	93,177	4.00	0	0.00	0	0.00	0	0.00
TOTAL - PS	93,177	4.00	0	0.00	0	0.00	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	49,090	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	49,090	0.00	0	0.00	0	0.00	0	0.00
<b>TOTAL</b>	<b>142,267</b>	<b>4.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$142,267</b>	<b>4.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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**SUPPLEMENTAL NEW DECISION ITEM**

**Department:** Economic Development  
**Division:** Business & Community Services  
**DI Name:** Finance Team Increase **DI#** 2419002

**Budget Unit** 41965C

**Original FY 08 House Bill Section, if applicable** 7.015

**1. AMOUNT OF REQUEST**

	FY 2008 Supplemental Budget Request			
	GR	Federal	Other	Total
PS	93,177	0	0	93,177
EE	49,090	0	0	49,090
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>142,267</b>	<b>0</b>	<b>0</b>	<b>142,267</b>

FTE 4.00 0.00 0.00 4.00  
 POSITIONS 0 0 0 4  
 NUMBER OF MONTHS POSITIONS ARE NEEDED: 6

<b>Est. Fringe</b>	46,365	0	0	46,365
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2008 Supplemental Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

FTE 0.00 0.00 0.00 0.00  
 POSITIONS 0 0 0 0  
 NUMBER OF MONTHS POSITIONS ARE NEEDED:

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. WHY IS THIS SUPPLEMENTAL FUNDING NEEDED? INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This funding is being requested due to implementation of new legislation, TAFP House Bill 1, passed during the First Extraordinary Session, 94th General Assembly and is in-line with TAFP Fiscal Note 2825-02N.

**SUPPLEMENTAL NEW DECISION ITEM**

<b>Department: Economic Development</b>			<b>Budget Unit 41965C</b>						
<b>Division: Business &amp; Community Services</b>									
<b>DI Name: Finance Team Increase</b>		<b>DI# 2419002</b>	<b>Original FY 08 House Bill Section, if applicable</b>					<b>7.015</b>	

**3. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? How many positions do the requested FTE equal and for how many months do you need the supplemental funding? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why.)**

This funding is being requested due to implementation of new legislation, TAFP House Bill 1, passed during the First Extraordinary Session, 94th General Assembly and is in-line with TAFP Fiscal Note 2825-02N. The request is calculated based on the last 6 months of the fiscal year.

**4. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Eco. Dev. Incentive Specialist II - 007901	43,552	2.0					43,552	2.0	43,552
Eco. Dev. Incentive Specialist III - 007903	49,625	2.0					49,625	2.0	49,625
<b>Total PS</b>	<b>93,177</b>	<b>4.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>93,177</b>	<b>4.0</b>	<b>93,177</b>
	0						0		0
140 Travel	10,080						10,080		10,080
190 Office Supplies	2,739						2,739		2,739
340 Telecommunications	3,360						3,360		3,360
320 Professional Development	5,935						5,935		5,935
580 Office Equipment	26,976						26,976		26,976
<b>Total EE</b>	<b>49,090</b>		<b>0</b>		<b>0</b>		<b>49,090</b>		<b>49,090</b>
Program Distributions							0		0
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers							0		0
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>142,267</b>	<b>4.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>142,267</b>	<b>4.0</b>	<b>142,267</b>

**SUPPLEMENTAL NEW DECISION ITEM**

<b>Department: Economic Development</b>			<b>Budget Unit 41965C</b>						
<b>Division: Business &amp; Community Services</b>									
<b>DI Name: Finance Team Increase</b>		<b>DI# 2419002</b>	<b>Original FY 08 House Bill Section, if applicable 7.015</b>						
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
Eco. Dev. Incentive Specialist II - 007901	0	0.0					0	0.0	0
Eco. Dev. Incentive Specialist III - 007903	0	0.0					0	0.0	0
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
140 Travel	0						0		0
190 Office Supplies	0						0		
340 Telecommunications	0						0		
320 Professional Development	0						0		0
580 Office Equipment	0						0		0
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		0
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers							0		0
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>



**SUPPLEMENTAL NEW DECISION ITEM**

<b>Department: Economic Development</b>		<b>Budget Unit</b> <u>41965C</u>	
<b>Division: Business &amp; Community Services</b>			
<b>DI Name: Finance Team Increase</b>	<b>DI# 2419002</b>	<b>Original FY 08 House Bill Section, if applicable</b>	<u>7.015</u>
<b>5. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with &amp; without additional funding.)</b>			
<p><b>5a. Provide an effectiveness measure.</b> See Core for BCS/Finance Team.</p>	<p><b>5b. Provide an efficiency measure.</b> See Core for BCS/Finance Team.</p>		
<p><b>5c. Provide the number of clients/individuals served, if applicable.</b> See Core for BCS/Finance Team.</p>	<p><b>5d. Provide a customer satisfaction measure, if available.</b> NA</p>		

**SUPPLEMENTAL NEW DECISION ITEM**

<b>Department: Economic Development</b>		<b>Budget Unit</b> <u>41965C</u>
<b>Division: Business &amp; Community Services</b>		
<b>DI Name: Finance Team Increase</b>	<b>DI# 2419002</b>	<b>Original FY 08 House Bill Section, if applicable</b> <u>7.015</u>
<b>6. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>		
See Core for BCS/Finance Team.		

# DECISION ITEM DETAIL

Budget Unit	SUPPL DEPT	SUPPL DEPT	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL	SUPPL
Decision Item	REQUEST	REQUEST	RECOMMENDED	RECOMMENDED	REL RESERVE	REL RESERVE	MONTHS FOR	POSITION
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		
<b>FINANCE</b>								
<b>BCS Finance Team Increase - 2419002</b>								
ECONOMIC DEV INCENTIVE SPEC II	43,552	2.00	0	0.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	49,625	2.00	0	0.00	0	0.00	0	0.00
<b>TOTAL - PS</b>	<b>93,177</b>	<b>4.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	10,080	0.00	0	0.00	0	0.00	0	0.00
SUPPLIES	2,739	0.00	0	0.00	0	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	3,360	0.00	0	0.00	0	0.00	0	0.00
COMMUNICATION SERV & SUPP	5,935	0.00	0	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	26,976	0.00	0	0.00	0	0.00	0	0.00
<b>TOTAL - EE</b>	<b>49,090</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$142,267</b>	<b>4.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$142,267</b>	<b>4.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>





# DECISION ITEM SUMMARY

Budget Unit	SUPPL DEPT	SUPPL DEPT	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL	SUPPL
Decision Item	REQUEST	REQUEST	RECOMMENDED	RECOMMENDED	REL RESERVE	REL RESERVE	MONTHS FOR	POSITION
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		
Fund								
<b>TOURISM</b>								
<b>Welcome Center FTE for Tourism - 2419003</b>								
PERSONAL SERVICES								
DIVISION OF TOURISM SUPPL REV	40,474	3.00	0	0.00	0	0.00	0	0.00
TOTAL - PS	40,474	3.00	0	0.00	0	0.00	0	0.00
EXPENSE & EQUIPMENT								
DIVISION OF TOURISM SUPPL REV	0	0.00	40,474	0.00	0	0.00	0	0.00
TOTAL - EE	0	0.00	40,474	0.00	0	0.00	0	0.00
<b>TOTAL</b>	<b>40,474</b>	<b>3.00</b>	<b>40,474</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>NACO conference - 2419004</b>								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	100,000	0.00	0	0.00	0	0.00
TOTAL - EE	0	0.00	100,000	0.00	0	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>100,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$40,474</b>	<b>3.00</b>	<b>\$140,474</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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**SUPPLEMENTAL NEW DECISION ITEM**

**Department:** Economic Development  
**Division:** Tourism  
**DI Name:** Tourism Welcome Center Staff **DI#** 2419003

**Budget Unit** 42450C  
**Original FY 08 House Bill Section, if applicable** 7.175

**1. AMOUNT OF REQUEST**

FY 2008 Supplemental Budget Request				
	GR	Federal	Other	Total
PS	0	0	40,474	40,474
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>40,474</b>	<b>40,474</b>

FTE 0.00 0.00 3.00 3.00  
 POSITIONS 0 0 3 3  
 NUMBER OF MONTHS POSITIONS ARE NEEDED: 6

<b>Est. Fringe</b>	0	0	20,140	20,140
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Tourism Supplemental Revenue Fund (TSRF) - 0274

FY 2008 Supplemental Governor's Recommendation				
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	40,474	40,474
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>40,474</b>	<b>40,474</b>

FTE 0.00 0.00 0.00 0.00  
 POSITIONS 0 0 0 0  
 NUMBER OF MONTHS POSITIONS ARE NEEDED: 0

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Tourism Supplemental Revenue Fund (TSRF) - 0274

## SUPPLEMENTAL NEW DECISION ITEM

<b>Department: Economic Development</b>		<b>Budget Unit</b> <u>42450C</u>
<b>Division: Tourism</b>		
<b>DI Name: Tourism Welcome Center Staff</b>	<b>DI# 2419003</b>	<b>Original FY 08 House Bill Section, if applicable</b> <u>7.175</u>

### 2. WHY IS THIS SUPPLEMENTAL FUNDING NEEDED? INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.

Authority to establish and maintain Welcome Centers at major points of entry to Missouri is provided for in 620.465 RSMo. MoDOT is in the process of constructing the new Eagleville Welcome Center located on I-35 just south of the Iowa border. This building is being constructed using 80% federal funds, 19% MoDOT funds and 1% Missouri Division of Tourism (MDT) funds. I-35 is a major artery between Des Moines, Iowa and Kansas City, Missouri. Traffic counts by MoDOT indicate that over 2,069,000 vehicles enter Missouri southbound annually on this interstate highway. The Welcome Center will be open to serve the public seven days each week from April 1st to October 31st, and six days each week from November 1st to March 31st. Three FTE in this request are required to allow staffing the Welcome Center with two employees on duty at all times. It is anticipated that each year, this Welcome Center will provide tourist information to over 75,000 tourists who are expected to stop as they enter Missouri from Iowa and points north. These travelers stop to receive directions and information about Missouri's tourist attractions and destinations. Our Welcome Center personnel are the front-line sales professionals who answer questions, give directions, provide literature and also inform the travelers of additional sites to see and things to do while vacationing in Missouri. The purpose of this warm hospitality is to encourage travelers to include more of what Missouri has to offer and stay longer. Research from other states has concluded that approximately 25% of those that stop at state operated Welcome Centers are influenced into staying longer in the state with an average additional expenditures of \$171. That would mean this facility could be expected to provide an annual increase of \$3.2 million in tourism expenditures in Missouri.

### 3. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? How many positions do the requested FTE equal and for how many months do you need the supplemental funding? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why.)

Three FTE are required to properly staff this new facility. The Welcome Center will be open to serve the public seven days each week from April 1st to October 31st, and six days each week from November 1st to March 31st. The 3 FTE's are required to allow two employees to be on staff during the six and seven work day weeks: 1) Provide one on one service to all travelers requesting directions to and information on Missouri sites and attractions, 2) allow for a broader knowledge base of information, 3) provide safer working conditions in an isolated center, 4) To be able to fill in the extra days that the center is open each week and to allow for annual leave, illness and family emergencies.

This request is for permanent staffing of the new Eagleville Welcome Center that is scheduled to be completed by January 2008.



**SUPPLEMENTAL NEW DECISION ITEM**

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42450C
<b>Division:</b> Tourism	
<b>DI Name:</b> Tourism Welcome Center Staff	<b>DI#</b> 2419003
	<b>Original FY 08 House Bill Section, if applicable</b> 7.175

<b>4. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
<b>Budget Object Class/Job Class</b>	<b>Dept Req GR DOLLARS</b>	<b>Dept Req GR FTE</b>	<b>Dept Req FED DOLLARS</b>	<b>Dept Req FED FTE</b>	<b>Dept Req OTHER DOLLARS</b>	<b>Dept Req OTHER FTE</b>	<b>Dept Req TOTAL DOLLARS</b>	<b>Dept Req TOTAL FTE</b>	<b>Dept Req One-Time DOLLARS</b>
Tourist Center Supervisor - 000483					17,144	3.0	17,144	3.0	17,144
Tourist Assistant - 000482					12,317		12,317		12,317
Tourist Guide - 000481					11,013		11,013		11,013
							0	0.0	0
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>40,474</b>	<b>3.0</b>	<b>40,474</b>	<b>3.0</b>	<b>40,474</b>
							0		0
							0		0
							0		0
							0		0
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		0
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers							0		0
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>40,474</b>	<b>3.0</b>	<b>40,474</b>	<b>3.0</b>	<b>40,474</b>

**SUPPLEMENTAL NEW DECISION ITEM**

<b>Department: Economic Development</b>			<b>Budget Unit 42450C</b>		
<b>Division: Tourism</b>					
<b>DI Name: Tourism Welcome Center Staff</b>		<b>DI# 2419003</b>	<b>Original FY 08 House Bill Section, if applicable 7.175</b>		

<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	0
Tourist Center Supervisor - 000483					0	0.0	0		
Tourist Assistant - 000482					0	0.0	0		
Tourist Guide - 000481					0	0.0	0		
							0	0.0	0
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
							0		0
							0		0
400 - Professional Services					40,474		40,474		40,474
							0		0
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>40,474</b>		<b>40,474</b>		<b>40,474</b>
Program Distributions							0		0
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers							0		0
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>40,474</b>	<b>0.0</b>	<b>40,474</b>	<b>0.0</b>	<b>40,474</b>

# SUPPLEMENTAL NEW DECISION ITEM

Department: Economic Development

Budget Unit 42450C

Division: Tourism

DI Name: Tourism Welcome Center Staff

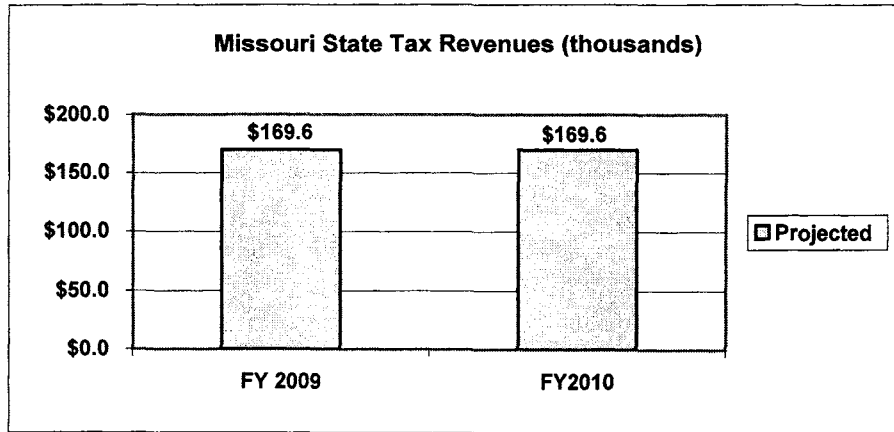
DI# 2419003

Original FY 08 House Bill Section, if applicable

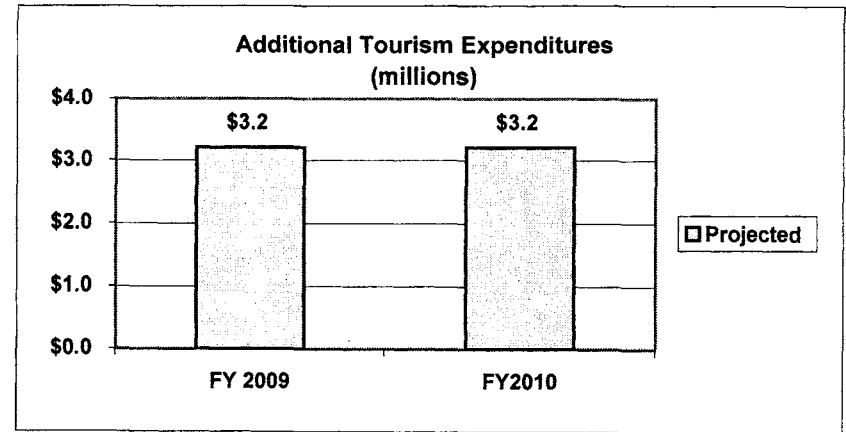
7.175

## 5. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)

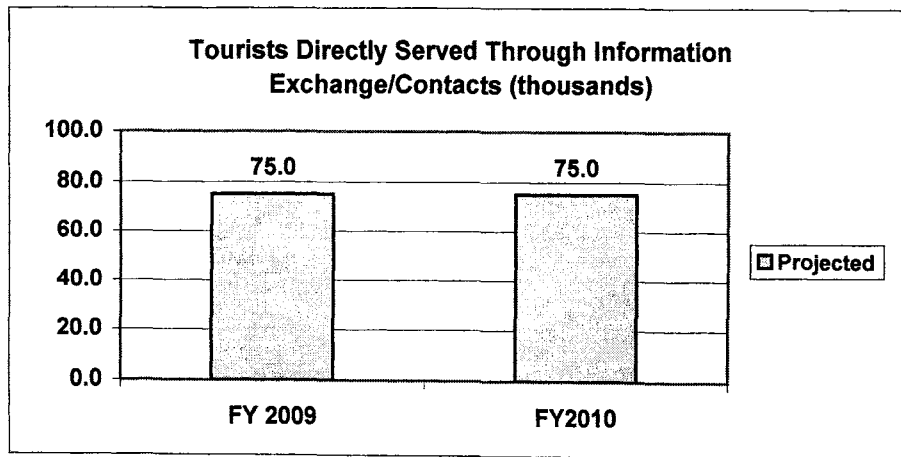
5a. Provide an effectiveness measure.



5b. Provide an efficiency measure.



5c. Provide the number of clients/individuals served, if applicable.



5d. Provide a customer satisfaction measure, if available.

**SUPPLEMENTAL NEW DECISION ITEM**

<b>Department: Economic Development</b>		<b>Budget Unit</b> <u>42450C</u>
<b>Division: Tourism</b>		
<b>DI Name: Tourism Welcome Center Staff</b>	<b>DI# 2419003</b>	<b>Original FY 08 House Bill Section, if applicable</b> <u>7.175</u>
<b>6. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>		
<p>Strategies to achieve the performance measurement targets include:</p> <ol style="list-style-type: none"><li>1) Purchasing advertising media, based on research, that is targeted to Missouri's prime markets inviting more visitors to Missouri.</li><li>2) Working with news outlets to strategically place destination-promoting stories to entice more visitors to Missouri.</li><li>3) Further build &amp; enhance the destination information on Missouri Tourism's website to convince more travelers to come to Missouri and spend more money.</li></ol>		

# DECISION ITEM DETAIL

Budget Unit	SUPPL DEPT	SUPPL DEPT	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL	SUPPL
Decision Item	REQUEST	REQUEST	RECOMMENDED	RECOMMENDED	REL RESERVE	REL RESERVE	MONTHS FOR	POSITION
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		
<b>TOURISM</b>								
<b>Welcome Center FTE for Tourism - 2419003</b>								
TOURIST GUIDE	11,013	1.00	0	0.00	0	0.00	0	0.00
TOURIST ASST	12,317	1.00	0	0.00	0	0.00	0	0.00
TOURIST CENTER SPV	17,144	1.00	0	0.00	0	0.00	0	0.00
<b>TOTAL - PS</b>	<b>40,474</b>	<b>3.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
PROFESSIONAL SERVICES	0	0.00	40,474	0.00	0	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>40,474</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$40,474</b>	<b>3.00</b>	<b>\$40,474</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$40,474</b>	<b>3.00</b>	<b>\$40,474</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

**SUPPLEMENTAL NEW DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit 42450C</b>				
<b>Division: Tourism</b>									
<b>DI Name: National Assoc. of Counties Conference</b>					<b>DI# 2419004</b>				
					<b>Original FY 08 House Bill Section, if applicable N/A</b>				

**1. AMOUNT OF REQUEST**

	FY 2008 Supplemental Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00
POSITIONS	0	0	0	0
NUMBER OF MONTHS POSITIONS ARE NEEDED: _____				

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

	FY 2008 Supplemental Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	100,000	0	0	100,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>100,000</b>	<b>0</b>	<b>0</b>	<b>100,000</b>
FTE	0.00	0.00	0.00	0.00
POSITIONS	0	0	0	0
NUMBER OF MONTHS POSITIONS ARE NEEDED: _____				

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds:

**2. WHY IS THIS SUPPLEMENTAL FUNDING NEEDED? INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Kansas City will host the 2008 National Association of Counties (NACo) conference in July 2008. NACo represents county governments and it's membership totals more than 2,000 counties, representing over 80% of the nation's population. Various entities, including the Missouri Association of Counties and Jackson County are partnering to host this national convention. Over 4,000 county officials, their families and 250 exhibitors will be visiting the state for this conference. State partnership in this event will ensure that adequate resources are available to adequately promote and host the conference and the tourism opportunities in Kansas City.

**3. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? How many positions do the requested FTE equal and for how many months do you need the supplemental funding? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why.)**

The \$100,000 will be combined with the partner agencies' resources to pay the \$800,000 expenses for hosting this major event.

**SUPPLEMENTAL NEW DECISION ITEM**

<b>Department: Economic Development</b>				<b>Budget Unit</b> <u>42450C</u>					
<b>Division: Tourism</b>									
<b>DI Name: National Assoc. of Counties Conference</b>			<b>DI# 2419004</b>		<b>Original FY 08 House Bill Section, if applicable</b> <u>N/A</u>				

<b>4. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Total EE	<u>0</u> 0		<u>0</u> 0		<u>0</u> 0		<u>0</u> 0		<u>0</u> 0
Grand Total	<u>0</u>	0.0	0	0.0	0	0.0	0	0.0	0

Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
400 -Professional Services	<u>100,000</u>		<u>0</u>		<u>0</u>		<u>100,000</u>		<u>100,000</u>
Total EE	<u>100,000</u>		0		0		<u>100,000</u>		<u>100,000</u>
Grand Total	<u>100,000</u>	0.0	0	0.0	0	0.0	<u>100,000</u>	0.0	<u>100,000</u>

<b>5. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with &amp; without additional funding.)</b>	
<p><b>5a. Provide an effectiveness measure.</b></p> <p><b>5c. Provide the number of clients/individuals served, if applicable.</b></p>	<p><b>5b. Provide an efficiency measure.</b></p> <p><b>5d. Provide a customer satisfaction measure, if available.</b></p>

<b>6. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>
<p>Supporting this national convention provides an opportunity to market the tourism opportunities of the state and especially of Kansas City to a large number of convention members and their families. By providing opportunities for those attending the convention to see Kansas City area tourism opportunities, the state should see an immediate positive impact on tourism-related expenditures and will increase the chances for future visits to the state by those attending this conference.</p>

# DECISION ITEM DETAIL

Budget Unit	SUPPL DEPT	SUPPL DEPT	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL	SUPPL
Decision Item	REQUEST	REQUEST	RECOMMENDED	RECOMMENDED	REL RESERVE	REL RESERVE	MONTHS FOR	POSITION
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		
<b>TOURISM</b>								
NACO conference - 2419004								
PROFESSIONAL SERVICES	0	0.00	100,000	0.00	0	0.00	0	0.00
TOTAL - EE	0	0.00	100,000	0.00	0	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$100,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$100,000	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00





# DECISION ITEM SUMMARY

Budget Unit	SUPPL DEPT	SUPPL DEPT	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL	SUPPL
Decision Item	REQUEST	REQUEST	RECOMMENDED	RECOMMENDED	REL RESERVE	REL RESERVE	MONTHS FOR	POSITION
Budget Object Summary	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		
Fund								
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>OPC Financial Analyst - 2419001</b>								
PERSONAL SERVICES								
GENERAL REVENUE	12,500	1.00	0	0.00	0	0.00	3	1.00
TOTAL - PS	12,500	1.00	0	0.00	0	0.00	3	1.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	750	0.00	0	0.00	0	0.00	0	0.00
TOTAL - EE	750	0.00	0	0.00	0	0.00	0	0.00
<b>TOTAL</b>	<b>13,250</b>	<b>1.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3</b>	<b>1.00</b>
<b>GRAND TOTAL</b>	<b>\$13,250</b>	<b>1.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3</b>	<b>1.00</b>

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# SUPPLEMENTAL NEW DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>42620C</u>				
<b>Division: Office of Public Counsel</b>									
<b>DI Name: Financial Analyst FTE</b>				<b>DI# 2419001</b>	<b>Original FY 08 House Bill Section, if applicable</b>				<b>7.195</b>

1. AMOUNT OF REQUEST									
	FY 2008 Supplemental Budget Request					FY 2008 Supplemental Governor's Recommendation			
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	12,500	0	0	12,500	PS	0	0	0	0
EE	750	0	0	750	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>13,250</b>	<b>0</b>	<b>0</b>	<b>13,250</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	1.00	0.00	0.00	1.00	FTE	0.00	0.00	0.00	0.00
POSITIONS	1	0	0	1	POSITIONS	0	0	0	0
<b>NUMBER OF MONTHS POSITIONS ARE NEEDED:</b>				<b>3</b>	<b>NUMBER OF MONTHS POSITIONS ARE NEEDED:</b>				<b>0</b>
<b>Est. Fringe</b>	6,220	0	0	6,220	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				

<b>2. WHY IS THIS SUPPLEMENTAL FUNDING NEEDED? INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.</b>
<p>OPC is a small office and it does not have staff to address all issues in all utility cases, so it uses a large portion of its E&amp;E budget to hire expert witnesses on a case-by-case basis. Because there are so many PSC cases with complex, high-dollar issues, OPC has to carefully budget E&amp;E money and still cannot afford to hire experts in all the cases it would like to. This situation has gotten worse since OPC lost its in-house financial analysis expert in 2005. Because the question of the proper return on equity (or profit margin) is always one of the biggest issues in utility rate cases, in the last several fiscal years OPC has used much of its E&amp;E expert witness budget hiring financial analysis experts to testify about the proper return. A rate-of-return expert typically charges about \$20,000-25,000 per case. As a result of using so many rate-of-return experts, OPC was not able to offer testimony on other important issues in PSC cases.</p> <p>In FY2006, OPC spent approximately \$45,000 E&amp;E on consultants to testify about rate of return. Because E&amp;E was fully committed, OPC was unable to hire an expert in this area to testify in one additional rate case; if funds were available, OPC would have spent about \$65,000 in FY2006 just on rate of return experts.</p> <p>In FY2007, OPC spent approximately \$35,000 on consultants in this area. Because E&amp;E was again fully committed, OPC was unable to hire an expert in this area to testify in several additional rate cases; if funds were available, OPC would have spent over \$95,000 in FY2006 just on rate of return experts.</p>

# SUPPLEMENTAL NEW DECISION ITEM

<b>Department: Economic Development</b>			<b>Budget Unit</b> <u>42620C</u>		
<b>Division: Office of Public Counsel</b>					
<b>DI Name: Financial Analyst FTE</b>		<b>DI# 2419001</b>	<b>Original FY 08 House Bill Section, if applicable</b> <u>7.195</u>		

So far in FY2008, OPC has contracted for one consultant to do financial analysis for \$25,000. Based on anticipated utility filings, OPC would hire two more financial analysis experts – if there is sufficient E&E – in the \$18,000-\$25,000 range on other cases in FY08 for approximately \$61,000-\$75,000. This level of expenditure on financial analysis experts will allow at the most one other expert witness in a different field (such as depreciation, another high-dollar utility issue). If OPC were able to address rate of return issues by using an in-house expert, E&E would be freed-up to hire experts on many of the other issues in utility cases.

In addition to filing expert testimony on rate of return in utility rate increase cases, an in-house financial analyst (FA) provides valuable assistance in many other cases. In FY2002 and FY2003 (the last two fiscal years that OPC had a FA for a complete year), the FA provided testimony in five rate cases each year. This testimony is essentially the same product obtained when hiring a consultant to address these issues in a rate case for \$20,000-25,000 per case. In FY2002, OPC's in-house FA actively participated in 10 additional major cases, and many additional small cases. In FY2003, he actively participated in 9 additional major cases as well as many small ones.

**3. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? How many positions do the requested FTE equal and for how many months do you need the supplemental funding? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why.)**

Historically, OPC has had just one FTE as a Financial Analyst. Although the number of utility rate increase cases has increased dramatically over the last few years, one FTE should be able to cover the major cases. This position will be most comparable to the chief financial analyst at the PSC, a position that pays approximately \$60,000/year. Outsourcing has been considered (and tried), and is more costly than addressing the issues with an in-house expert.

**4. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Public Utility Financial Analyst - 000848	12,500	1.0					12,500	1.0	12,500
							0	0.0	0
<b>Total PS</b>	<b>12,500</b>	<b>1.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>12,500</b>	<b>1.0</b>	<b>12,500</b>
190 Supplies	250						250		250
320 Professional Development	500						500		500
							0		0
							0		0
<b>Total EE</b>	<b>750</b>		<b>0</b>		<b>0</b>		<b>750</b>		<b>750</b>

**SUPPLEMENTAL NEW DECISION ITEM**

Department: Economic Development				Budget Unit 42620C						
Division: Office of Public Counsel										
DI Name: Financial Analyst FTE			DI# 2419001		Original FY 08 House Bill Section, if applicable				7.195	
Program Distributions								0		0
Total PSD		0		0		0		0		0
Transfers								0		0
Total TRF		0		0		0		0		0
Grand Total		13,250	1.0	0	0.0	0	0.0	13,250	1.0	13,250
	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	Gov Rec	
	GR	GR	FED	FED	OTHER	OTHER	TOTAL	TOTAL	One-Time	
Budget Object Class/Job Class	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	FTE	DOLLARS	
Public Utility Financial Analyst - 000848	0	0.0					0	0.0	0	
							0	0.0	0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0	
190 Supplies	0						0		0	
320 Professional Development	0						0		0	
							0		0	
Total EE	0		0		0		0		0	
Program Distributions							0		0	
Total PSD	0		0		0		0		0	
Transfers							0		0	
Total TRF	0		0		0		0		0	
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0	

**SUPPLEMENTAL NEW DECISION ITEM**

<b>Department: Economic Development</b>		<b>Budget Unit</b> <u>42620C</u>
<b>Division: Office of Public Counsel</b>		
<b>DI Name: Financial Analyst FTE</b>	<b>DI# 2419001</b>	<b>Original FY 08 House Bill Section, if applicable</b> <u>7.195</u>
<b>5. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with &amp; without additional funding.)</b>		
<b>5a. Provide an effectiveness measure.</b> Under development.	<b>5b. Provide an efficiency measure.</b> Under development.	
<b>5c. Provide the number of clients/individuals served, if applicable.</b> Under development.	<b>5d. Provide a customer satisfaction measure, if available.</b> Under development.	

**SUPPLEMENTAL NEW DECISION ITEM**

<b>Department: Economic Development</b>		<b>Budget Unit</b> <u>42620C</u>
<b>Division: Office of Public Counsel</b>		
<b>DI Name: Financial Analyst FTE</b>	<b>DI# 2419001</b>	<b>Original FY 08 House Bill Section, if applicable</b> <u>7.195</u>
<b>6. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:</b>		
Under development.		

# DECISION ITEM DETAIL

Budget Unit	SUPPL DEPT	SUPPL DEPT	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL GOV	SUPPL	SUPPL
Decision Item	REQUEST	REQUEST	RECOMMENDED	RECOMMENDED	REL RESERVE	REL RESERVE	MONTHS FOR	POSITION
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE		
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>OPC Financial Analyst - 2419001</b>								
PUBLIC UTILITY FINANCIAL ANAL	12,500	1.00	0	0.00	0	0.00	3	1.00
<b>TOTAL - PS</b>	<b>12,500</b>	<b>1.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3</b>	<b>1.00</b>
SUPPLIES	250	0.00	0	0.00	0	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	500	0.00	0	0.00	0	0.00	0	0.00
<b>TOTAL - EE</b>	<b>750</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$13,250</b>	<b>1.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3</b>	<b>1.00</b>
<b>GENERAL REVENUE</b>	<b>\$13,250</b>	<b>1.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3</b>	<b>1.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>